# **SCHOLASTIC**

# ANNUAL REPORT

2022/2023









For more than 100 years, Scholastic has been guided by the belief that all children deserve access to books and the power of reading. Today, we are committed to supporting the critical need for children's books and for solutions to help kids and young students learn and love to read, as together we bring the power of reading and books to all kids.

Peter Warwick
 President & CEO



# Fellow Shareholders,

Scholastic finished fiscal 2023 strongly, sustaining momentum from fiscal 2022 and showing the importance of the Company's focus on our customers, our mission and our future.

Profitability rose on solid revenue growth, as we also continued investing in the foundations of Scholastic's long-term growth. Successful performance management and the benefit of operational efficiencies achieved since the pandemic helped overcome the year's short-term headwinds. Scholastic also demonstrated its commitment to enhance shareholder returns, returning \$161 million to shareholders through share repurchases and the regular dividend.

For more than 100 years, Scholastic has been guided by the belief that all children deserve access to books and the power of reading. This mission is more relevant today than ever, as confirmed by nine-and 13-year-olds' recent performance on the National Assessment of Educational Progress. Already low before the pandemic, scores have fallen steeply since and are now at their lowest levels in decades.

These results emphasize the critical need for children's books and for solutions to help kids and young students learn and love to read – a need that all parents, teachers and leaders across our country can agree on.

As we begin fiscal 2024, we are executing an integrated, four-part strategy to address this need and to drive growth and shareholder value for the long term, at the same time protecting margins and sustaining the growth we achieved in fiscal 2023:

**First**, we are building on the strengths and scale of our market-leading Children's Book businesses to achieve sustainable, long-term revenue growth and increasing profitability.

Scholastic's content and direct access to customers provide a unique strategic position to further expand our share of the children's book market and grow the market itself, bringing the power and joy of reading and books to more kids. Because of our scale and efficiencies in Children's Books, even modest growth can generate substantial growth in the Company's overall earnings and free cash flow.

We are very excited about the combination of Scholastic's Book Fairs and Book Clubs into the newly formed School Reading Events division, which we expect to be a key driver of future growth in our Children's Books segment. Building on the success of new customer-centric strategies and operational improvements in Book Fairs, integrated School Reading Events will remove structural barriers and create synergies to accelerate growth and enable a more holistic approach to serving our children and adult customers.

Scholastic's high-quality, engaging book publishing and entertainment assets are also key opportunities to profitably grow our Children's Books segment long term. We are focused on continuing to develop unrivaled content, driving revenue and building on our tentpole series and titles, as we acquire and develop our next wave of prospective hits. We will continue our innovation in new publishing categories, like graphic novels and multiplatform series, while Scholastic Entertainment creates the virtuous circle from page to screen to page, including with this fall's release of a live-action Goosebumps, just as the brand celebrates its 30th anniversary.

**Second**, we are investing to grow our digital sales in Education Solutions with new blended literacy programs, which combine digital and print components, while building on the long-time strengths of our profitable content businesses.

Here again Scholastic's opportunity is both strategic and financial. Our strong reputation in schools and with teachers, our unique reading and literacy content, and our sales and distribution capabilities position us to grow our blended sales with new solutions that address the critical and growing need to improve reading skills.

As part of this blended strategy, earlier this summer we launched Ready4Reading, a simple-to-implement, speech-recognition enabled print and digital K-3 foundational reading phonics program, aligned with science-based approaches to literacy. We are also keenly focused on growing Scholastic's strong print-based education offerings, including our summer programs, classroom library collections, state-based partnerships, and programs with community-based organizations. These programs diversify Scholastic's customers beyond the limits of school and district budgets, while expanding our reach and impact.

**Third**, we are focused on continuing to improve operating efficiencies across the Company, while holding recent gains achieved during the pandemic.

Scholastic is a more efficient organization today, both in our centralized functions and in our divisions, than three years ago before the pandemic. As we invest in new capabilities to support our long-term strategy, we are committed to protecting the hard-fought gains that we have already achieved. Looking ahead, we are pursuing further opportunities to lower costs and improve efficiencies in fiscal 2024.

**Fourth**, we remain committed to using Scholastic's strong free cash flow and balance sheet to invest in profitable growth and to return capital to shareholders, thus driving sustainable growth and shareholder value.

In fiscal 2023, Scholastic invested to grow our Education Solutions business, including acquiring Learning Ovations, increasing spending on new products and investing in new go-to-market capabilities. We intend to continue this strategy, while also making strategic investments to profitably grow our Children's Books segment, generate income from our real estate assets and build new revenue and efficiency opportunities in our supply chain and distribution.

Looking ahead, Scholastic is committed to continuing to return to our shareholders capital that is not needed to maintain a secure balance sheet or to invest in growth. To this end, last month the Scholastic Board authorized a \$100 million increase in the Company's open-market share buyback authorization.

I am optimistic that this strategy provides a compelling path for Scholastic to meet the needs of our customers, grow profitably and sustainably for the long term and balance investment and profitability now and into the future. Just as important, I am confident that the mission we pursue will be relevant for many years to come.

I am grateful for the hard work of Scholastic's employees and for the support of our shareholders, as together we bring the power of reading and books to all kids.

Sincerely,

Peter Warwick

President & CFO



# United States Securities and Exchange Commission

Washington, D.C. 20549 Form 10-K

Annual Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended

May 31, 2023

Commission File No.

000-19860

# **Scholastic Corporation**

(Exact name of Registrant as specified in its charter)

Delaware 13-3385513

(State or other jurisdiction of incorporation or organization)

(IRS Employer Identification No.)

557 Broadway

New York.

**New York** 

10012

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (212) 343-6100 Securities Registered Pursuant to Section 12(b) of the Act:

Title of Class	Trading Symbol	Name of Each Exchange on Which Registered
Common Stock, \$0.01 par value	SCHL	The NASDAQ Stock Market LLC

Securities Registered Pursuant to Section 12(g) of the Act:

NONE

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes 🗵 No 🗖

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes 🗆 No 🗵

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated ☐ Accelerated filer	☐ Non-accelerated filer	☐ Smaller reportion company	ng Emerging growth company
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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\square$ 

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C. 7262(b)) by the registered public accounting firm that prepared or issued its audit report.

If securities are registered pursuant to Section 12(b) of the Act, indicate by check mark whether the financial statements of the registrant included in the filing reflect the correction of an error to previously issued financial statements.  $\Box$ 

Indicate by check mark whether any of those error corrections are restatements that required a recovery analysis of incentive-based compensation received by any of the registrant's executive officers during the relevant recovery period pursuant to \$240.10D-1(b).  $\square$ 

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes □ No 🗷

The aggregate market value of the Common Stock, par value \$0.01, held by non-affiliates as of November 30, 2022, was approximately \$1,175,620,524. As of such date, non-affiliates held no shares of the Class A Stock, \$0.01 par value. There is no active market for the Class A Stock.

The number of shares outstanding of each class of the Registrant's voting stock as of June 30, 2023 was as follows:

Title of each class	Number of shares outstanding as of June 30, 2023
Common Stock, \$0.01 par value	29,953,334
Class A Stock, \$0.01 par value	1,656,200

# Documents Incorporated By Reference

Part III incorporates certain information by reference from the Registrant's definitive proxy statement for the Annual Meeting of Stockholders to be held September 20, 2023.

# **Table of Contents**

	<u>Part I</u>	PAGE
Item 1.	Business	4
Item 1A.	Risk Factors	10
Item 1B.	Unresolved Staff Comments	<u>10</u>
Item 2.	Properties	<u>15</u>
Item 3.	Legal Proceedings	<u>15</u>
Item 4.	Mine Safety Disclosures	<u>16</u>
item 4.	Mille Salety Disclosures	<u>17</u>
	<u>Part II</u>	
Item 5.	Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities	10
Item 6.	[Reserved]	<u>18</u>
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>19</u>
Item 7A.	Quantitative and Qualitative Disclosures about Market Risk	<u>19</u> <u>32</u>
Item 8.	Consolidated Financial Statements and Supplementary Data	<u>32</u> <u>34</u>
<u>1(0111 01</u>	Consolidated Statements of Operations	<u>34</u> <u>35</u>
	Consolidated Statements of Comprehensive Income (Loss)	<u>35</u>
	Consolidated Balance Sheets	<u>30</u> <u>37</u>
	Consolidated Statement of Changes in Stockholders' Equity	<u>37</u> 38
	Consolidated Statements of Cash Flows	<u>30</u>
	Notes to Consolidated Financial Statements	<u>39</u> <u>41</u>
	Reports of Independent Registered Public Accounting Firm	<u> 78</u>
	Supplementary Financial Information	<u>73</u> 81
Item 9.	Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	<u>82</u>
Item 9A.	Controls and Procedures	<u>82</u>
Item 9B.	Other Information	<u>82</u>
Item 9C.	Disclosure Regarding Foreign Jurisdictions that Prevent Inspections	<u>82</u>
	Part III	
Item 10.	Directors, Executive Officers and Corporate Governance	0.7
Item 11.	Executive Compensation	<u>83</u> <u>83</u>
Item 12.	Security Ownership of Certain Beneficial Owners and Management and Related	<u>03</u>
ICHI IZ.	Stockholder Matters	<u>83</u>
<u>Item 13.</u>	Certain Relationships and Related Transactions, and Director Independence	83
<u>Item 14.</u>	Principal Accounting Fees and Services	<u>83</u>
	Part IV	
<u>Item 15.</u>	Exhibits, Financial Statement Schedules	<u>84</u>
<u>Item 16.</u>	<u>Summary</u>	<u>87</u>
	<u>Signatures</u>	<u>88</u>
	Power of Attorney	<u>89</u>
	Schedule II: Valuation and Qualifying Accounts and Reserves	<u>S-1</u>

# Item 1 | Business

# Overview

Scholastic Corporation (the "Corporation" and together with its subsidiaries, "Scholastic" or the "Company") is the world's largest publisher and distributor of children's books, a leading provider of print and digital instructional materials for grades pre-kindergarten (pre-K) to grade 12 and a producer of educational and entertaining children's media. The Company creates quality books and ebooks, print and technology-based learning materials and programs, classroom magazines and other products that, in combination, offer schools, as well as parents and children, customized and comprehensive solutions to support children's learning and reading both at school and at home. Since its founding in 1920, Scholastic has emphasized quality products and a dedication to reading, learning and literacy. The Company is the leading operator of school-based book club and book fair proprietary channels. It distributes its products and services through these channels, as well as directly to schools and libraries, through retail stores and through the internet. The Company's website, scholastic.com, is a leading site for teachers, classrooms and parents and an award-winning destination for children. Scholastic has operations in the United States and throughout the world including Canada, the United Kingdom, Australia, New Zealand and Asia and, through its export business, sells products in approximately 120 international locations.

# **Segments**

The Company categorizes its businesses into three reportable segments: Children's Book Publishing and Distribution; Education Solutions; and International.

The following table sets forth revenues by reportable segment for the three fiscal years ended May 31:

			(Amounts in million						
	2023 2022					2021			
Children's Book Publishing and Distribution	\$	1,038.0	\$	946.5	\$	675.0			
Education Solutions		386.6		393.6		312.3			
International		279.4		302.8		313.0			
Total	\$	1,704.0	\$	1,642.9	\$	1,300.3			

Additional financial information relating to the Company's reportable segments is included in Note 3, Segment Information, of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data," which is included herein.

# CHILDREN'S BOOK PUBLISHING AND DISTRIBUTION

(60.9% of fiscal 2023 revenues)

# General

The Company's *Children's Book Publishing and Distribution* segment includes the publication and distribution of children's books, ebooks, media and interactive products in the United States through its school book clubs and school book fairs channels and through the trade channel.

The Company is the world's largest publisher and distributor of children's books and is the leading operator of school-based book clubs and school-based book fairs in the United States. The Company is also a leading publisher of children's print books, ebooks and audiobooks distributed through the trade channel. Scholastic offers a broad range of children's books through its school and trade channels, many of which have received awards for excellence in children's literature, including the Caldecott and Newbery Medals.

The Company obtains titles for sale through its distribution channels from three principal sources. The first source for titles is the Company's publication of books created under agreements with authors, illustrators, book packagers or other media companies. Scholastic generally controls the exclusive rights to sell and distribute these titles through all channels of distribution in the United States and, to a lesser extent, internationally. Scholastic's second source of titles is through obtaining licenses to sell books exclusively in specified channels of distribution, including reprints of books



originally published by other publishers for which the Company acquires rights to sell in the school market. The third source of titles is the Company's purchase of finished books from other publishers.

# **School-Based Book Clubs**

Scholastic founded its first school-based book club in 1948. The Company's school-based book clubs consist of reading clubs for pre-K through grade 8. In addition to its regular reading club offerings, the Company creates special theme-based and seasonal offers targeted to different grade levels during the year.

The Company distributes promotional materials containing order forms to classrooms in the vast majority of the pre-K to grade 8 schools in the United States. Classroom teachers who wish to participate in a school-based book club provide the promotional materials to their students, who may choose from curated selections at substantial reductions from list prices. Approximately 37% of kindergarten ( K ) to grade 5 elementary school teachers in the United States who received promotional materials in fiscal 2023 participated in the Company's school-based book clubs. In fiscal 2023, approximately 97% of total book club revenues were placed via the internet through the Company's online ordering platform, which allows parents, as well as teachers, to order online, with approximately 57% of such revenues being placed by parents via the Company's online ordering platform. Alternatively, the teacher may manually aggregate the students' orders and forward them to the Company. Products are typically shipped to the classroom for distribution to the students. Teachers who participate in book clubs receive bonus points and other promotional incentives, which may be redeemed from the Company for additional books and other resource materials and items for their classrooms or the school.

# **School-Based Book Fairs**

The Company entered the school-based book fairs channel in 1981 under the name Scholastic Book Fairs. The Company is the leading distributor of school-based book fairs in the United States serving schools in all 50 states. Book fairs provide children access to hundreds of popular, quality books and educational materials, increase student reading and help book fair organizers raise funds for the purchase of school library and classroom books, supplies and equipment. Book fairs have traditionally been weeklong events where children and families peruse and purchase their favorite books together. The Company typically delivers book fairs product from its warehouses to schools principally by a fleet of Company-owned and leased vehicles. Sales and customer service representatives, working from the Company's regional offices, distribution facilities and national distribution facility in Missouri, along with local area field representatives, provide support to book fair organizers. Physical book fairs are conducted by school personnel, volunteers and parent-teacher organizations, from which the schools may receive either books, supplies and equipment or a portion of the proceeds from every book fair.

Effective June 1, 2023, the Company has combined the school-based book fairs and book clubs businesses into the newly formed reading events business.

# **Trade**

Scholastic is a leading publisher of children's books sold through bookstores, on-line retailers and mass merchandisers primarily in the United States. Scholastic's original publications include Harry Potter<sup>®</sup>, The Hunger Games<sup>®</sup>, The Bad Guys<sup>TM</sup>, The Baby-Sitters Club<sup>®</sup>, The Magic School Bus<sup>®</sup>, Captain Underpants<sup>®</sup>, Dog Man<sup>®</sup>, Wings of Fire<sup>TM</sup>, Cat Kid Comic Club<sup>®</sup>, *I Survived*, Goosebumps<sup>®</sup> and Clifford The Big Red Dog<sup>®</sup>, and licensed properties such as Peppa Pig<sup>®</sup> and Pokemon<sup>®</sup>. In addition, Klutz<sup>®</sup> and Make Believe Ideas<sup>TM</sup> publish and create "books plus" and novelty products for children, including Klutz titles such as *Ink and Paint Manga, Mini Clay World Puppy Treat Truck,* and *LEGO<sup>®</sup> Race Cars* and titles in the *Never Touch* series from Make Believe Ideas.

The Company's trade organization focuses on publishing, marketing and selling books to bookstores, on-line retailers, mass merchandisers, specialty sales outlets and other book retailers, and also supplies books for the Company's proprietary school channels. The Company maintains a talented and experienced creative staff that constantly seeks to attract, develop and retain the best children's authors and illustrators. The Company believes that its trade publishing staff, combined with the Company's reputation and proprietary school distribution channels, provides a significant competitive advantage, evidenced by numerous bestsellers over the past two decades. Top selling new release titles in the trade division during fiscal 2023 included *Dog Man #11: Twenty Thousand Fleas Under the Sea, Cat Kid Comic Club: Collaborations, Harry Potter and the Order of the Phoenix: The Illustrated Edition, Wings of Fire Graphix #6: Moon Rising, The Baby-Sitters Club® Graphic Novel #13: Mary Anne's Bad Luck Mystery and Nick and Charlie: A Heartstopper<sup>TM</sup> Novella.* 



Also included in the Company's trade organization are Weston Woods Studios, Inc. (Weston Woods) and Scholastic Audio, as well as Scholastic Entertainment Inc. (SEI). Weston Woods creates audiovisual adaptations of classic children's picture books distributed through the school and retail markets. Scholastic Audio provides audiobook productions of popular children's titles. SEI is responsible for exploiting the Company's film and television assets, which include a large television programming library based on the Company's properties, and for developing new programming. During fiscal 2023, the Company produced the animated series Eva the Owlet, <sup>®</sup> based on the Owl Diaries<sup>TM</sup> books, which was released on AppleTV+<sup>®</sup> in March 2023.

# **EDUCATION SOLUTIONS**

(22.7% of fiscal 2023 revenues)

The *Education Solutions* segment includes the publication and distribution to schools and libraries of children's books, other print and on-line reference, non-fiction and fiction focused products, classroom magazines and classroom materials for literacy instruction, as well as consulting services and related products supporting professional development for teachers and school and district administrators, including professional books, coaching, workshops and seminars which in combination cover grades pre-K to 12 in the United States.

### Classroom Libraries and Collections

The Company is a leading provider of classroom libraries and paperback collections, including best-selling titles, to individual teachers and other educators and schools and school district customers. Scholastic helps schools build classroom and library collections with high quality, award-winning books for every grade, reading level and multicultural background, including the Company's Rising Voices Library® offering, which meets the increasing demand for culturally responsive content and instruction. In addition, the Company provides books to students for summer reading through its *Grab and Go* reading packs.

# **Instructional Products and Programs**

Scholastic serves customer needs with customized support for literacy instruction, by providing comprehensive core and supplemental literacy and reading programs which include print and digital content as well as providing assessment tools. These materials are designed to support instruction-based teaching and learning, and are generally purchased by district and school leadership, both directly from the Company and through teacher stores and booksellers. The Company's offerings include comprehensive reading programs such as *Scholastic Bookroom* and *Guided Reading*, early childhood programs such as *PreK On My Way<sup>TM</sup>* and comprehensive literacy programs such as *Scholastic Literacy*<sup>TM</sup>. In addition, the Company offers summer learning products to provide students with increased access to books and learning opportunities over the summer. During fiscal 2023, the Company acquired Learning Ovations, Inc., a U.S.-based education technology business and developer of a literacy assessment and instructional system, and integrated the acquired technology into its new K-3 phonic program, Ready4Reading<sup>TM</sup>, which was launched in June 2023.

# **Teaching Resources and Professional Learning**

The Company provides a variety of resources to teachers and school leadership including lesson planning, reading management, classroom management, classroom organization, and other instructional resources. These products are available on the Company's on-line teacher store (www.scholastic.com/teacherstore), which provides professional books and other educational materials to teachers and other educators. Professional consulting services are also provided to support academic leadership with training on a multitude of topics, ranging from product implementation to engaging with families and communities.

# **Literacy Initiatives**

The Company provides books to community-based organizations and other groups engaged in literacy initiatives through *Scholastic Family and Community Engagement (FACE)*<sup>TM</sup>. The Company also partners with mission-driven organizations to support literacy by increasing children's access to books through the *Scholastic Literacy Partners* program.

# Scholastic Magazines+TM

Scholastic is the leading publisher of classroom magazines, Scholastic Magazines+<sup>TM</sup>. Teachers in grades pre-K to 12 use the Company's 33 classroom magazines, including *Scholastic News*®, *Scholastic Scope*®, *Storyworks*®, *Let's Find Out*® and *Junior Scholastic*®, to supplement formal learning programs by bringing subjects of current interest into the classroom, including current events, literature, math, science, social studies and foreign languages. These offerings provide schools with substantial non-fiction material, which is required to meet new higher educational standards. Each magazine has its own website with online digital resources that supplement the print materials, as well as providing access to the magazine in a digital format. A digital only subscription to the magazine is also offered.



Scholastic's classroom magazine circulation in the United States in fiscal 2023 was approximately 13.3 million, with approximately 80% of the circulation in grades pre-K to 6. The majority of magazines purchased are paid for with school or district funds, with parents and teachers paying for the balance.

# **Sponsored Programs**

The Company works with state partners to provide books to eligible students, generally those reading below grade level, at no cost to the student. The books are purchased with state funds and typically shipped directly to students' homes.

### INTERNATIONAL

(16.4% of fiscal 2023 revenues)

### General

The *International* segment includes the publication and distribution of products and services outside the United States by the Company's international operations, and its export and foreign rights businesses.

Scholastic has operations in Major Markets, which include Canada, the United Kingdom, Ireland, Australia, and New Zealand, as well as in India, Singapore and other parts of Asia including Malaysia, Thailand, the Philippines, Indonesia, Hong Kong, Taiwan, Korea and Japan. The Company has branches in the United Arab Emirates and Colombia, a business in China that supports English language learning and also sells products in approximately 120 international locations through its export business. The Company's international operations have original trade and educational publishing programs; distribute children's books, digital educational resources and other materials through school-based book clubs, school-based book fairs and trade channels; and produce and distribute magazines and on-line subscription services. Many of the Company's international operations also have their own export and foreign rights licensing programs and are book publishing licensees for major media properties. Original books published by many of these operations have received awards for excellence in children's literature. In Asia, the Company also operates a franchise program for tutorial centers that provide English language training to students, primarily in China.

### Canada

Scholastic Canada, founded in 1957, is a leading publisher and distributor of English and French language children's books in Canada. Scholastic Canada is the largest operator of school-based marketing channels in Canada and is one of the leading suppliers of original or licensed children's books to the Canadian trade market. Since 1965, Scholastic Canada has also produced quality Canadian-authored books and educational materials, including an early reading program sold to schools for grades K to 6.

# **United Kingdom**

Scholastic UK, founded in 1964, is the largest operator of school-based marketing channels in the United Kingdom and is a publisher and one of the leading suppliers of original or licensed children's books to the United Kingdom trade market. Scholastic UK also publishes supplemental educational materials, including professional books for teachers.

# Australia

Scholastic Australia, founded in 1968, is the largest operator of school-based marketing channels in Australia, reaching approximately 90% of the country's primary schools. Scholastic Australia also publishes quality children's books supplying the Australian trade market. In addition, Scholastic Australia holds an equity method investment in a publisher and distributor of children's books.

# **New Zealand**

Scholastic New Zealand, founded in 1962, is the largest children's book publisher and the leading book distributor to schools in New Zealand. Through its school-based book clubs and book fairs channels, Scholastic New Zealand reaches approximately 90% of the country's primary schools. In addition, Scholastic New Zealand publishes quality children's books supplying the New Zealand trade market.



# Asia

The Company's Asian operations consist of initiatives for educational publishing programs based out of Singapore. In addition, the Company operates school-based marketing channels throughout Asia; publishes original titles in English and Hindi languages in India, including specialized curriculum books for local schools; conducts reading improvement programs inside local schools in the Philippines; and operates a franchise program for English language tutorial centers in China in cooperation with local partners, certain of which were temporarily closed during fiscal 2023 to limit the spread of the coronavirus. All tutorial centers were open as of May 31, 2023.

# **Foreign Rights and Export**

The Company licenses the rights to select Scholastic titles in 65 languages to other publishing companies around the world. The Company's export business sells educational materials, digital educational resources and children's books to schools, libraries, bookstores and other book distributors in approximately 120 international locations that are not otherwise directly serviced by Scholastic subsidiaries. The Company also partners with governments and non-governmental agencies to create and distribute books to public schools in developing countries.

# PRODUCTION AND DISTRIBUTION

The Company's books, magazines and other materials are manufactured by the Company with the assistance of third parties under contracts entered into through arms-length negotiations and competitive bidding. As appropriate, the Company enters into multi-year agreements that guarantee specified volumes in exchange for favorable pricing terms. Paper is purchased directly from paper mills and other third-party sources.

In the United States, the Company mainly processes and fulfills orders for school-based book clubs, trade, reference and non-fiction products, educational products and export orders from its primary warehouse and distribution facility in Jefferson City, Missouri. In connection with its trade business, the Company may fulfill product orders directly from printers to customers. Magazine orders are processed at the Jefferson City facility and the magazines are shipped directly from printers. School-based book fairs are fulfilled through a network of warehouses across the country, as well as from the Company's Jefferson City warehouse and distribution facility. The Company's international school-based book clubs, school-based book fairs, trade and educational operations use distribution systems similar to those employed in the United States.

# **CONTENT ACQUISITION**

Access to intellectual property or content ("Content") for the Company's product offerings is critical to the success of the Company's operations. The Company incurs significant costs for the acquisition and development of Content for its product offerings. These costs are often deferred and recognized as the Company generates revenues derived from the benefits of these costs. These costs include the following:

- **Prepublication costs** Prepublication costs are incurred in all of the Company's reportable segments. Prepublication costs include costs incurred to create the art, prepress, editorial, digital conversion and other content required for the creation of the master copy of a book or other media.
- Royalty advances Royalty advances are incurred in all of the Company's reportable segments, but are most prevalent in the *Children's Book Publishing and Distribution* segment and enable the Company to obtain contractual commitments from authors to produce Content. The Company regularly provides authors with advances against expected future royalty payments, often before the books are written. Upon publication and sale of the books or other media, the authors generally will not receive further royalty payments until the contractual royalties earned from sales of such books or other media exceed such advances. The Company values its position in the market as the largest publisher and distributor of children's books in obtaining Content, and the Company's experienced editorial staff aggressively acquires Content from both new and established authors.
- **Acquired intangible assets -** The Company may acquire fully or partially developed Content from third parties via acquisitions of entities or the purchase of the rights to Content outright.



# **SEASONALITY**

The Company's *Children's Book Publishing and Distribution* school-based book club and book fair channels and most of its *Education Solutions* businesses operate on a school-year basis; therefore, the Company's business is highly seasonal. As a result, the Company's revenues in the first and third quarters of the fiscal year generally are lower than its revenues in the other two fiscal quarters. Typically, school-based channels and magazine revenues are minimal in the first quarter of the fiscal year as schools are not in session. Education channel revenues are generally higher in the fourth quarter. Trade sales can vary throughout the year due to varying release dates of published titles.

### COMPETITION

The markets for children's books, educational products and entertainment materials are highly competitive. Competition is based on the quality and range of materials made available, price, promotion and customer service, as well as the nature of the distribution channels. Competitors include numerous other book, ebook, library, reference material and educational publishers, including of core and supplemental educational materials in both print and digital formats, distributors and other resellers (including over the internet) of children's books and educational materials, national publishers of classroom and professional magazines with substantial circulation, and distributors of products and services on the internet. In the United States, competitors include regional and local school-based book fair operators and other fund raising activities in schools and bookstores, as well as one other competitor operating on a national level. Competition may increase to the extent that other entities enter the market and to the extent that current competitors or new competitors develop and introduce new materials that compete directly with the products distributed by the Company or develop or expand competitive sales channels. The Company believes that its position as both a publisher and distributor are unique to certain of the markets in which it competes, principally in the context of its children's book business.

### COPYRIGHT AND TRADEMARKS

As an international publisher and distributor of books, Scholastic aggressively utilizes the intellectual property protections of the United States and other countries in order to maintain its exclusive rights to identify and distribute many of its products. Accordingly, SCHOLASTIC is a trademark registered in the United States and in a number of countries where the Company conducts business or otherwise distributes its products. The Corporation's principal operating subsidiary in the United States, Scholastic Inc., and the Corporation's international subsidiaries, through Scholastic Inc., have registered and/or have pending applications to register in relevant territories trademarks for important services and programs. All of the Company's publications, including books and magazines, are subject to copyright protection both in the United States and internationally. The Company also obtains domain name protection for its internet domains. The Company seeks to obtain the broadest possible intellectual property rights for its products, and because inadequate legal and technological protections for intellectual property and proprietary rights could adversely affect operating results, the Company vigorously defends those rights against infringement.

# **ENVIRONMENTAL, SOCIAL, AND GOVERNANCE (ESG)**

# **Environmental Responsibility**

Paper consumption is a significant environmental concern for the Company and although the Company creates engaging digital content, educators and parents agree that physical books are the best way to engage and teach young children how to read and become avid readers into adulthood. The Company maintains a procurement policy that extends purchasing preference to products and suppliers that are aligned with the Company's environmental goals such as sustainable forestry practices, efficient use of resources, including the use of recycled paper and materials, clean manufacturing practices, economic viability and credible reporting and verification. The Company strives for all paper manufactured for Scholastic product to be free of unacceptable sources of fiber as described by the Forest Stewardship Council (FSC) controlled wood standard. The Company has a preference for FSC-certified paper and continues to maintain a minimum goal of 60% of paper purchases for publications to be FSC-certified.

# Social Responsibility

Promoting literacy has been at the core of Scholastic's mission since the founding of the Company over 100 years ago. The Company's business is focused around providing engaging educational content to help improve childhood literacy. In the United States, during fiscal 2023, the Company distributed over 500 million books and educational materials and, through the book fairs channel, schools earned over \$210 million in proceeds in cash and incentive program credits primarily used for books, supplies and other classroom-related materials. The Company also



worked with more than 85 partners to sponsor over 700 books fairs in high-need schools, ensuring that each child that participated in these fairs left with a book at no cost.

In addition to its core business, the Company supports the following initiatives and programs:

- The Scholastic Possible Fund, established by the Company to provide donations of quality books to children in underserved communities and in communities recovering from crises or natural disasters with the goal of improving global literacy, donating approximately 5 million books and over \$500,000 in cash to partners such as Save the Children, National Book Foundation, Toys for Tots, Share the Magic Foundation, Hindi's Libraries and Barbershop Books in fiscal 2023.
- providing teachers with a free platform, ClassroomsCount<sup>™</sup>, to raise funds for books and reading materials for their classrooms.
- serving as the presenting sponsor of the Scholastic Art & Writing Awards, the largest creative scholarship program in the country, providing direct scholarships to approximately 100 students in fiscal 2023.

# Governance

Scholastic selects board members with diverse and relevant backgrounds to provide the right expertise and oversight to management. The Human Resources and Compensation Committee of the Board of Directors ("HRCC) provides oversight on human capital matters. The HRCC is responsible for evaluating executive compensation, senior management selection, retention and succession planning and human resources strategies in respect to general employee benefit programs (including retirement plan programs) as well as talent management. For detailed background information on senior management and the Board of Directors visit the Company's About Us section of the Scholastic home page https://www.scholastic.com/home or use the following link: https://www.scholastic.com/aboutscholastic/senior-management/.

# **Human Capital**

As of May 31, 2023, the Company had approximately 6,760 employees, of which 5,100 were located in the United States and 1,660 outside the United States. Globally, approximately 74% of its employees are employed on a full-time basis, 18% part-time, and 8% seasonal. The seasonal employees are largely associated with the school-based businesses which are dependent on the fall and spring seasons when schools are in session.

The table below represents the approximate number of employees by business channel and function.

	Full-time	Part-time	Seasonal	Total
Central Functions <sup>1</sup>	720	10	_	730
Primary U.S. Warehouse	1,050	150	60	1,260
Book Fairs Warehouses	740	700	250	1,690
Book Fairs	440	20	50	510
Book Clubs	60	_	_	60
Trade	220	10	_	230
Education Solutions	530	90	_	620
International	950	100	20	1,070
International Warehouses	270	130	190	590
Total	4,980	1,210	570	6,760

<sup>&</sup>lt;sup>1</sup> Includes functions such as finance, accounting, executive, information technology, human resources, legal, and inventory demand planning.

# Diversity, Equity, Inclusion and Belonging

The Company is committed to diverse representation in the books, authors and illustrators that it publishes in its trade and education groups. The Company offers age-appropriate books and content featuring storylines and characters that positively represent a wide range of cultures, ethnicities and race, sexual orientation and gender identity, individuals with physical, mental, and emotional exceptionalities, other historically underrepresented groups, and portrayals of varying family structures. The Company applies this same commitment to its selection process for book fairs and books clubs when reviewing content from partner publishers.

In fiscal 2021, the Diversity, Equity, Inclusion and Belonging Task Force was created to advance the Company's goals in three priority focus areas: People and Culture focusing on creating an inclusive workplace culture, enabling ongoing internal education, and increasing overall staff diversity; Publishing and Education focusing on promoting equity, social justice, representation and civic understanding in the classroom and in the world; and Procurement and Purchasing with a focus on expanding supplier diversity and sourcing from minority-owned businesses.



The Company will continue to build on its credo and commitment to the individual worth of each and every child, regardless of race, sexual orientation, gender identity and expression, economic, political, attitudinal, neurodiverse, religious or demographic background and to inspire everyone who works at the Company with contemporary employee policies and programs dedicated to creating a safe, inclusive environment where every employee can be heard and feel respected.

# Compensation and Benefits

The Company is committed to helping its employees and their families lead healthy productive lives. The Company's benefits packages and wellness programs help its employees succeed at work and at home. The Company offers comprehensive compensation and benefits packages designed to attract, retain and recognize its employees and is committed to achieving pay equity and aligning rewards to performance. The Company's benefits program provides an array of flexible plans to meet the needs of eligible employees, which includes, among other things, medical, dental and vision plans, health management and incentive programs, flexible spending arrangements, life and disability insurance, retirement plans, work/life balance programs, 401k contribution matching, an employee discount program including discounts on Scholastic products and an Employee Stock Purchase Plan ("ESPP"). The ESPP provides eligible employees the opportunity to purchase Scholastic common stock at a discount. The Company also provides eligible employees paid time off, in addition to volunteer hours to enable involvement in community affairs.

# Learning and Development

Successful execution of the Company's strategy is dependent on attracting, retaining and developing employees and members of its management teams. The Company's learning and development program enhances current and future organizational effectiveness by identifying skill gaps and assessing needs that can be supported by providing high quality educational and developmental programs that are strategic, measurable, effective, and serve to increase employees' skills, knowledge, and effectiveness. In addition to annual trainings on key topics including compliance, ethics and integrity and information security, employees have access to the Scholastic Learning Center, a learning portal that includes self-paced online courses, books, and videos, as well as virtual and live instructor-led opportunities.

# Health and Safety

The safety and well-being of the Company's employees, customers, and community is a top priority. The Company has a safety program in place that focuses on policies and training programs to prevent injuries and incidents in the distribution centers. In response to the COVID-19 pandemic, the Company has implemented continuing additional safety measures in all its offices and facilities, including work from home flexibility for non-site specific roles, enhanced cleaning protocols, and health monitoring and temperature screening of employees as necessary.

# **EXECUTIVE OFFICERS**

The following individuals have been determined by the Board of Directors to be the executive officers of the Company. Each such individual serves in his or her position with Scholastic until such person's successor has been elected or appointed and qualified or until such person's earlier resignation or removal.

Name	Age	Employed by Registrant Since	Previous Position(s) Held as of July 21, 2023
Peter Warwick	71	2021	President and Chief Executive Officer (since 2021); Board of Directors Member (since 2014); Chief People Officer of Thomson Reuters (2012 - 2018).
Kenneth J. Cleary	58	2008	Chief Financial Officer (since 2017); Senior Vice President, Chief Accounting Officer (2014-2017); Vice President, External Reporting and Compliance (2008-2014).
Andrew S. Hedden	82	2008	Executive Vice President, General Counsel and Secretary (since 2008).
Iole Lucchese	56	1991	Chair of the Board of Directors (since 2021); Executive Vice President (since 2016); Chief Strategy Officer (since 2014); President, Scholastic Entertainment (since 2018); President, Scholastic Canada (2016).
Sasha Quinton	45	2020	Executive Vice President and President, School Reading Events (since 2023), Executive Vice President and President, Scholastic Book Fairs (2020-2023); Vice President & GMM, Bookstore, Barnes and Noble, Inc. (2019); Senior Vice President, Marketing and Procurement, ReaderLink Distribution Services (2017-2019); Vice President, Marketing and Procurement, ReaderLink Distribution Services (2014-2017).
Rosamund M. Else-Mitchell	53	2021	President, Education Solutions (since 2021); Houghton Mifflin Harcourt - Chief Learning Officer & General Manager (2017 -2019), Executive Vice President, Professional Services (2015-2019).

# **AVAILABLE INFORMATION**

The Corporation's annual reports on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports are accessible at the Investor Relations portion of its website (scholastic.com) and are available, without charge, as soon as reasonably practicable after such reports are electronically filed or furnished to the Securities and Exchange Commission ("SEC"). The Company also posts the dates of its upcoming scheduled financial press releases, telephonic investor calls and investor presentations on the "Events and Presentations" portion of its website at least five days prior to the event. The Company's investor calls are open to the public and remain available through the Company's website for at least 45 days thereafter.

The public may also read and copy materials that the Company files with the SEC at the SEC's Public Reference Room at 100 F Street, N.E., Washington, DC 20549. The public may obtain information, as well as copies of the Company's filings, from the Office of Investor Education and Advocacy by calling the SEC at 1-800-SEC-0330. The SEC also maintains an internet site, at www.sec.gov, that contains reports, proxy and information statements and other information regarding issuers that file electronically with the SEC.

# Item 1A | Risk Factors

Set forth below and elsewhere in this Annual Report on Form 10-K and in other documents that the Corporation files with the SEC are risks that should be considered in evaluating the Corporation's common stock, as well as risks and uncertainties that could cause the actual future results of the Company to differ from those expressed or implied in the forward-looking statements contained in this Report and in other public statements the Company makes. Additionally, because of the following risks and uncertainties, as well as other variables which may affect the Company's operating results in the conduct of its business, the Company's past financial performance should not be considered an indicator of future performance. It is further noted that the Company's operating results for the fiscal year ended May 31, 2021, and to a lesser extent the fiscal years ended May 31, 2022 and 2023, also reflect the direct effects of the COVID-19 pandemic on the businesses of the Company during those fiscal years.

# Risks Related to Our Business and Operations

If we fail to maintain strong relationships with our authors, illustrators and other creative talent, as well as to develop relationships with new creative talent, our business could be adversely affected.

The Company's business, in particular the trade publishing and media portions of the business, is highly dependent on maintaining strong relationships with the authors, illustrators and other creative talent who produce the products and services that are sold to its customers. Any overall weakening of these relationships, or the failure to develop successful new relationships, could have an adverse impact on the Company's business and financial performance.

# If we fail to adapt to new purchasing patterns or trends, our business and financial results could be adversely affected.

The Company's business is affected significantly by changes in customer purchasing patterns or trends in, as well as the underlying strength of, the trade, educational and media markets for children. In particular, the Company's educational publishing business may be adversely affected by budgetary restraints and other changes in educational funding as a result of new policies which could be implemented at the federal level or otherwise resulting from new legislation or regulatory action at the federal, state or local level, or by changes in the procurement process, to which the Company may be unable to adapt successfully. In addition, there are many competing demands for educational funds, and there can be no guarantee that the Company will be successful in continuing to obtain sales of its educational programs and materials from any available funding. Further, changes in educational practices affecting structure or content of educational materials or requiring adaption to new learning approaches, particularly in grades pre-K through 6, as well as those which may arise from new legislation or policies at the state or local level directed at content or teaching practices and materials, to which the Company is unable to successfully adapt could result in a loss of business adversely affecting the Company's business and financial performance. In addition, in a highly politicized environment, the content of some of the product being sold by the Company could become controversial, negatively impacting sales made to schools, through partnerships with government agencies or through sponsorships and funding programs. Within the children's book publishing business, the Company's financial performance could be adversely affected by the adaptability of its U.S. book clubs channel. The Company has taken a new holistic approach to serving its customers as part of the newly formed school reading events division and the Company's ability to execute on new customer-centric strategies and operational improvements may not align with customer purchasing behaviors which could negatively impact operating results.

# Increases in certain operating costs and expenses, which are beyond our control and can significantly affect our profitability, could adversely affect our operating performance.

The Company's major expense categories include employee compensation, printing, paper and distribution (such as postage, shipping and fuel) costs. Compensation costs are influenced by general economic factors, including those affecting costs of health insurance, postretirement benefits and any trends specific to the employee skill sets that the Company requires. Current shortages for warehouse labor, driver labor and other required skills, as well as labor supply chain issues, such as the impact of union strikes, may cause the Company's costs to increase beyond increases normally expected.

Paper prices fluctuate based on worldwide demand and supply for paper in general, as well as for the specific types of paper used by the Company. The Company is also subject to inflationary pressures on printing, paper, transportation and labor costs. While the Company has taken steps to manage and budget for certain expected operating cost increases, if there is a significant disruption in the supply of paper or a significant increase in paper costs, or in its shipping or fuel costs, beyond those currently anticipated, which would generally be beyond the control of the Company, or if the Company's strategies to try to manage these costs, including additional cost savings initiatives, are ineffective, the Company's results of operations could be adversely affected. In addition, supplier bankruptcy may cause price increases for the Company.



We maintain an experienced and dedicated employee base that executes the Company's strategies. Failure to attract, retain and develop this employee base could result in difficulty with executing our strategy.

The Company's employees, notably its senior executives and editorial staff members, have substantial experience in the publishing and education markets. In addition, the Company continues in the process of implementing a strategic information technology transformation process, requiring diverse levels of relevant expertise and experience. If the Company were unable to continue to adequately maintain and develop a workforce of this nature meeting the foregoing needs, including the development of new skills in the context of a rapidly changing business environment created by technology, involving new business processes and increased access to data and data analytics, it could negatively impact the Company's operations and growth prospects. Additionally, high industry-wide demand for truck drivers may impact the Company's ability to hire and retain adequate staffing levels to deliver book fairs in the number anticipated.

Failure of third party providers to provide contracted outsourcing of business processes and information technology services could cause business interruptions and could increase the costs of these services to the Company.

The Company outsources business processes to reduce complexity and increase efficiency for activities such as distribution, manufacturing, product development, transactional processing, information technologies and various administrative functions. Increasingly, the Company is engaging third parties to provide SaaS, which can reduce the Company's internal execution risk, but increases the Company's dependency upon third parties to execute business critical information technology tasks. If SaaS providers are unable to provide these services or outsource providers fail to execute their contracted functionality, or if such providers experience a substantial data breach, the Company could experience damage to its reputation and disruptions to its distribution and other business activities and may incur higher costs.

# **Risks Related to Competition**

If we cannot anticipate technology trends and develop new products or adapt to new technologies responding to changing customer preferences, this could adversely affect our revenues or profitability.

The Company operates in highly competitive markets that are subject to rapid change, including, in particular, changes in customer preferences and changes and advances in relevant technologies. There are substantial uncertainties associated with the Company's efforts to develop successful trade publishing, educational, and media products and services, including digital products and services, for its customers, as well as to adapt its print and other materials to new digital technologies, such as the internet cloud technologies, tablets, mobile and other devices and school-based technologies and uncertainties involving the use of artificial intelligence in connection with the foregoing. The Company makes significant investments in new products and services that may not be profitable, or whose profitability may be significantly lower than the Company anticipates or has experienced historically. In particular, in the context of the Company's current focus on key digital opportunities, the markets are continuing to develop and the Company may be unsuccessful in establishing itself as a significant factor in any relevant market segment which does develop. Many aspects of markets which could develop for children and schools, such as the nature of the relevant software and devices or hardware, the size of the market, relevant methods of delivery and relevant content, as well as pricing models, are still evolving and will, most likely, be subject to change on a recurring basis until a pattern develops and becomes more defined. This could specifically impact the Company's ability to execute on a digital and print literacy solution, which requires a multi-year investment, through internal development, third party providers and/or acquisitions. In addition, the Company faces market risks associated with systems development and service delivery in its evolving school ordering and ecommerce businesses, as well as in responding to changes in how schools plan to utilize technology for virtual or remote learning and the potential impact on the demand for printed materials in schools.

Our financial results would suffer if we fail to successfully differentiate our offerings and meet market needs in school-based book fairs and book clubs, two of our core businesses.

The Company's school-based book fairs and book clubs businesses, which have now been combined to form the Company's reading events business, produce a substantial amount of the Company's revenues. The Company is subject to the risks that it will not successfully continue to develop and execute new promotional strategies for the school-based book fairs and book clubs components of the reading events business in response to future customer trends or technological changes or that it will not otherwise meet market needs in this newly combined business in a timely or cost-effective fashion. The book clubs component also relies on attracting and retaining new sponsor-



teachers to promote and support the distribution of its offerings. If the Company cannot attract new millennial and younger teachers and meet the changing preferences and demands of these teachers, its revenues and cash flows could be negatively impacted.

The Company has differentiated itself from competitors by providing curated offerings in both of the book clubs and book fairs components of the reading events business designed to make reading attractive for children, in furtherance of its mission as a champion of literacy. Competition from mass market and on-line distributors using customerspecific curation tools could reduce this differentiation, posing a risk to the Company's results.

# The competitive pressures we face in our businesses could adversely affect our financial performance and growth prospects.

The Company is subject to significant competition, including from other trade and educational publishers and media, entertainment and internet companies, as well as retail and internet distributors, many of which are substantially larger than the Company and have much greater resources. To the extent the Company cannot meet challenges from existing or new competitors and develop new product offerings to meet customer preferences or needs, the Company's revenues and profitability could be adversely affected.

In its educational publishing business, the Company invests in various literacy program solutions, including both digital and print products, covering grades pre-K through 6 which can be in direct competition with traditional basal textbook offerings, as well as new digital instruction offerings with associated assessment tools, to meet the perceived needs of the modern curriculum. There can be no assurance that the Company will be successful in having school districts adopt the Company's new literacy program solutions in preference to basal textbooks or new digital instruction products offered by others or be successful in state adoptions, nor, in the case of basal textbook publishers, that such publishers will not successfully adapt their business models to the development of new forms of core curriculum, which could have an adverse effect on the return on the Company's investments in this area, as well as on its financial performance and growth prospects. Traditional basal textbook publishers also generally maintain larger sales forces than the Company, and sell across several academic disciplines, allowing them a larger presence than the Company. Additionally, demand for many of the Company's product offerings, particularly books sold through school channels, is subject to price sensitivity. Failure to maintain a competitive pricing model could reduce revenues and profitability.

# Changes in the mix of our major customers in our trade distribution channel or in their purchasing patterns may affect the profitability of our trade publishing business.

The Company's distribution channels include online retailers and ecommerce sites, digital delivery platforms and expanding social media and other marketing platforms. An increased concentration of retailer power has also resulted in the increased importance of mass merchandisers as well as of publishing best sellers to meet consumer demand. Currently, the Company's top five trade customers make up approximately 77% of the Company's U.S. trade business and 14% of the Company's total revenues. Adverse changes in the mix of the major customers of the trade business, including the type of customer, which may also be engaged in a competitive business, or in their purchasing patterns or financial condition or the nature of their distribution arrangements with the trade business including any requirements related to ESG with which the Company must comply, more specifically those related to environmental sustainability, could negatively affect the profitability of the Company's trade business and the Company's financial performance.

# The inability to obtain and publish best-selling new titles could cause our future results to decline in comparison to historical results.

The Company invests in authors and illustrators for its trade publication business, and has a history of publishing hit titles. The inability to publish best-selling new titles in future years could negatively impact the Company.

In addition, competition among electronic and print book retailers, including the decrease in the number of independent booksellers, could decrease prices for new title releases, as well as the number of outlets for book sales. The growing use of self-publishing technologies by authors also increases competition and could result in the decreased use of traditional publishing services. The effects of any of the foregoing factors could have an adverse impact on the Company's business, financial condition or results of operation.



# Risks Related to Information Technology and Systems

Privacy breaches and other cyber security risks related to our business could negatively affect our reputation, credibility and business.

In certain of its businesses the Company holds or has access to personal data, including that of customers or received from schools. Adverse publicity stemming from a data breach, whether or not valid, could reduce demand for the Company's products or adversely affect its relationship with teachers or educators, impacting participation in the book fairs or book clubs components of the Company's reading events business or decisions to purchase educational materials or programs produced by the Company's *Education Solutions* segment. Further, a failure to adequately protect personal data, including that of customers or children, or other data security failure, such as cyber-attacks from third parties, could lead to penalties, significant remediation costs and reputational damage, including loss of future business.

# Failure of one or more of our information technology platforms could affect our ability to execute our operating strategy.

The Company relies on a variety of information technology platforms to execute its operations, including human resources, payroll, finance, order-to-cash, procurement, vendor payment, inventory management, distribution and content management systems as well as its internal operating systems. Many of these systems are integrated via internally developed interfaces and modifications. Failure of one or more systems could lead to operating inefficiencies or disruptions and a resulting decline in revenue or profitability. As the Company continues the implementation of its new enterprise-wide customer and content management systems and the migration to software as a service (SaaS) and cloud-based technology solutions, in its initiatives to integrate its separate legacy platforms into a cohesive enterprise-wide system, there can be no assurance that it will be successful in its efforts or that the implementation of the remaining stages of these initiatives in the Company's global operations will not involve disruptions in its systems or processes having a short term adverse impact on its operations and ability to service its customers.

# **Risks Related to Laws and Regulations**

Our reputation is one of our most important assets, and any adverse publicity or adverse events, such as a violation of privacy laws or regulations, could cause significant reputational damage and financial loss.

The businesses of the Company focus on children's reading, learning and education, and its key relationships are with educators, teachers, parents and children. In particular, the Company believes that, in selecting its products, teachers, educators and parents rely on the Company's reputation for quality books and educational materials and programs appropriate for children. Negative publicity, either through traditional media or through social media, could tarnish this relationship.

The Company is subject to privacy laws and regulations in the conduct of its business in the United States and in other jurisdictions in which it conducts its international operations, many of which vary significantly, relating to the collection and use of personal information, including the European Union General Data Protection Regulation, which became enforceable on May 25, 2018, and the California Consumer Privacy Act, which became effective in January 2020. In addition, the Company is also subject to the regulatory requirements of the Children's Online Privacy Protection Act (COPPA) in the United States relating to access to, and the use of information received from, children in respect to the Company's on-line offerings. Since the businesses of the Company are primarily centered on children, failures of the Company to comply with the requirements of COPPA and similar laws in particular, as well as failures to comply generally with applicable privacy laws and regulations, as referred to above, could lead to significant reputational damage and other penalties and costs, including loss of future business.

Failure to meet the demands of regulators, and the associated high cost of compliance with regulations, as well as failure to enforce compliance with our Code of Ethics and other policies, could negatively impact us.

The Company operates in multiple countries and is subject to different regulations throughout the world. In the United States, the Company is regulated by the Internal Revenue Service, the Securities and Exchange Commission, the Federal Trade Commission and other regulating bodies. Failure to comply with these regulators, including providing these regulators with accurate financial and statistical information that often is subject to estimates and assumptions, or the high cost of complying with relevant regulations, including a significant increase in new regulations resulting from changes in the regulatory environment, could negatively impact the Company. The Company is also subject to the risk that it is unable to comply with the unstandardized, rapidly-changing environmental requirements imposed internationally by local governments, including those related to measuring and reporting on the impact its business



has on the environment, which could negatively impact the Company's ability to conduct business in the related country if not met.

In addition, the decentralized and global nature of the Company's operations makes it more difficult to communicate and monitor compliance with the Company's Code of Ethics and other material Company policies and to assure compliance with applicable laws and regulations, some of which have global applicability, such as the Foreign Corrupt Practices Act in the United States and the UK Bribery Act in the United Kingdom. Failures to comply with the Company's Code of Ethics and violations of such laws or regulations, including through employee misconduct, could result in significant liabilities for the Company, including criminal liability, fines and civil litigation risk, and result in damage to the reputation of the Company.

# Risks Related to Our Intellectual Property

The loss of or failure to obtain rights to intellectual property material to our businesses would adversely affect our financial results.

The Company's products generally comprise intellectual property delivered through a variety of media. The ability to achieve anticipated results depends in part on the Company's ability to defend its intellectual property against infringement, as well as the breadth of rights obtained. The Company's operating results could be adversely affected by inadequate legal and technological protections for its intellectual property and proprietary rights in some jurisdictions, markets and media, as well as by the costs of dealing with claims alleging infringement of the intellectual property rights of others, including claims involving business method patents in the ecommerce and internet areas and the licensing of photographs in the trade and educational publishing areas, and the Company's revenues could be constrained by limitations on the rights that the Company is able to secure to exploit its intellectual property in different media and distribution channels, as well as geographic limitations on the exploitation of such rights.

# **Risks Related to External Factors**

Because we product and sell our products and services in foreign countries, changes in currency exchange rates, as well as other risks and uncertainties, could adversely affect our operations and financial results.

The Company has various operating subsidiaries domiciled in foreign countries. In addition, the Company sells products and services to customers located in foreign countries where it does not have operating subsidiaries, and a significant portion of the Company's revenues are generated from outside of the United States. The Company's business processes, including distribution, sales, sourcing of content, marketing and advertising, are, accordingly, subject to multiple national, regional and local laws, regulations and policies. The Company could be adversely affected by noncompliance with foreign laws, regulations and policies, including those pertaining to foreign rights and exportation. The Company is also exposed to fluctuations in foreign currency exchange rates and to business disruption caused by political, financial or economic instability or the occurrence of war or natural disasters in foreign countries. In addition, the Company and its foreign operations could be adversely impacted by a downturn in general economic conditions on a more global basis caused by general political instability or unrest or changes in global economic affiliations or conditions, such as inflation. Changes in international trade relations with foreign countries, such as increased tariffs and duties (including those imposed by the United States) could cause the Company's costs to rise, or its overseas revenues to decline.

Certain of our activities are subject to weather and natural disaster risks as well as other events outside our control, which could disrupt our operations or otherwise adversely affect our financial performance.

The Company conducts certain of its businesses and maintains warehouse and office facilities in locations that are at risk of being negatively affected by severe weather and natural disaster events, including those caused by climate change, such as hurricanes, tornadoes, floods, snowstorms, heat waves or earthquakes. Notably, much of the Company's domestic distribution facilities are located in central Missouri. A disruption of these or other facilities could impact the Company's school-based reading events business, as well as its trade and education businesses. Additionally, disruptions due to weather, natural disaster, epidemic and pandemic could result in school closures, resulting in reduced demand for the Company's products in its school channels during the affected periods. Further, the Company may not be able to achieve its book fair count goals and may be materially impacted if widespread pandemic-related closures occur this coming school year. Increases in school security associated with high profile school shootings and other tragic incidents could impact the accessibility to schools for the school book fairs component of the Company's reading events business.



We own certain significant real estate assets which are subject to various risks related to conditions affecting the real estate market.

The Company has direct ownership of certain significant real estate assets, in particular the Company's headquarters location in New York City, its primary distribution center in Jefferson City, Missouri and the UK facility in Warwickshire. The New York headquarters location serves a dual purpose as it also contains premium retail space that is or will be leased to retail tenants in order to generate rental income and cash flow. Accordingly, the Company is sensitive to various risk factors such as changes to real estate values and property taxes, pricing and demand for high end retail spaces in Soho, New York City, interest rates, cash flow of underlying real estate assets, supply and demand, and the credit worthiness of any retail tenants. There is also no guarantee that investment objectives for the retail component of the Company's real estate will be achieved.

# **Risks Related to Stock Ownership**

Control of the Company resides in the Estate of our former Chairman of the Board, President and Chief Executive Officer through The Estate's ownership of Class A Stock, and the holders of the Common Stock generally have no voting rights with respect to transactions requiring stockholder approval.

The voting power of the Corporation's capital stock is vested exclusively in the holders of Class A Stock, except for the right of the holders of Common Stock to elect one-fifth of the Board of Directors and except as otherwise provided by law or as may be established in favor of any series of preferred stock that may be issued. The Estate of Richard Robinson, the former Chairman of the Board, President and Chief Executive Officer of the Company, beneficially owns a majority of the outstanding shares of Class A Stock and is able to elect up to four-fifths of the Corporation's Board of Directors and, without the approval of the Corporation's other stockholders, to effect or block other actions or transactions requiring stockholder approval, such as a merger, sale of substantially all assets or similar transaction. Iole Lucchese, Chair of the Board of Directors, Executive Vice President and Chief Strategy Officer of the Company and President of Scholastic Entertainment, Inc., in her capacity as Scholastic special executor of the Estate under Mr. Robinson's will and revocable trust, controls the voting of the Estate's Class A Stock.

# Note

The risk factors listed above should not be construed as exhaustive of all possible risks that the Company may face. Additional risks not currently known to the Company or that the Company does not consider to be significant at the present time could also impact the Company's consolidated financial position and results of operations.

# Forward-Looking Statements:

This Annual Report on Form 10-K contains forward-looking statements relating to future periods. Additional written and oral forward-looking statements may be made by the Company from time to time in SEC fillings and otherwise. The Company cautions readers that results or expectations expressed by forward-looking statements, including, without limitation, those relating to the Company's future business prospects and strategic plans, ecommerce and digital initiatives, new product introductions, strategies, new education standards and policies, goals, revenues, improved efficiencies, general costs, manufacturing costs, medical costs, potential cost savings, merit pay, operating margins, working capital, liquidity, capital needs, the cost and timing of capital projects, interest costs, cash flows and income, are subject to risks and uncertainties that could cause actual results to differ materially from those indicated in the forward-looking statements, due to factors including those noted in this Annual Report and other risks and factors identified from time to time in the Company's filings with the SEC. The Company disclaims any intention or obligation to update or revise forward-looking statements, whether as a result of new information, future events or otherwise.

# Item 1B | Unresolved Staff Comments

None.



# Item 2 | Properties

As of May 31, 2023, the Company operated the following facilities:

Location	Primary Purpose	Owned Square Footage	Leased Square Footage
Metropolitan NY Area	Principal offices	355,000	19,000
U.S. Various Locations (1)	Book Fairs warehouses	_	2,265,000
Jefferson City, MO Area	Primary warehouse and distribution facility	1,459,000	30,000
International (2)	Warehouse and office space	236,000	975,000

<sup>(1)</sup> Consists of approximately 44 book fairs warehouses.

In regards to the Jefferson City, MO facility located at 6336 Algoa Road, the Company owns the warehouse, including office space, and related land of approximately 86 acres, in addition to two smaller warehouses in the vicinity, including office space, and the related land of approximately 76 acres. In regards to the Company's headquarters in Soho, New York City, the Company owns the land and buildings located at 555/557 Broadway with entrances facing Broadway and Mercer Street. There is leasable space within the Company's headquarters which is detailed in the table below.

Floor	Primary Use	Square Footage
1	Available for lease (1)	23,600
2	Available for lease (2)	36,100
3	Occupied by Scholastic; available for lease	37,800
4	Occupied by Scholastic; available for lease	37,100
5 to 12 (3)	Occupied by Scholastic	220,400

<sup>(1)</sup> The first floor is comprised of three rentable spaces with square footage of approximately 13,400, 7,500 and 2,700. Rentable space of approximately 20,900 sq ft was leased to tenants as of May 31, 2023 and the remaining space was leased subsequent to May, 31, 2023.

During fiscal 2023, the Company incurred capital expenditures of \$1.8 million directly related to its headquarters location, which represents approximately 3% of total capital expenditures. During fiscal 2023, the Company recognized rental income of \$7.1 million. The lease terms with the Company's tenants typically range from 10 to 15 years and, with respect to the 23,900 square footage leased as of May 31, 2023, the Company expects annualized straight-line rental income to total approximately \$9.8 million.

The Company considers its properties adequate for its current needs. With respect to the Company's leased properties, no difficulties are anticipated in negotiating renewals as leases expire or in finding other satisfactory space, if current premises become unavailable. For further information concerning the Company's obligations under its leases, see Note 1, Description of the Business, Basis of Presentation and Summary of Significant Accounting Policies, and Note 9, Leases, of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data."

# Item 3 | Legal Proceedings

Various claims and lawsuits arising in the normal course of business are pending against the Company. The Company accrues a liability for such matters when it is probable that a liability has occurred and the amount of such liability can be reasonably estimated. When only a range can be estimated, the most probable amount in the range is accrued unless no amount within the range is a better estimate than any other amount, in which case the minimum amount in the range is accrued. Legal costs associated with litigation loss contingencies are expensed in the period in which they are incurred. The Company does not expect, in the case of those claims and lawsuits where a loss is considered probable or reasonably possible, after taking into account any amounts currently accrued, that the reasonably possible losses from such claims and lawsuits would have a material adverse effect on the Company's consolidated financial position or results of operations. See Note 6, Commitments and Contingencies, of Notes to the Consolidated Financial Statements in Item 8, Consolidated Financial Statements and Supplementary Data for further discussion.



<sup>(2)</sup> Consists of approximately 60 facilities in Canada, the United Kingdom, Australia, New Zealand and Asia.

<sup>(2)</sup> Approximately 3,000 sq ft is leased to a tenant as of May 31, 2023.

<sup>(3)</sup> Includes the first floor lobby and sub-floors consisting of an auditorium, wellness and fitness center, mail room, storage, etc.

# Item 4 | Mine Safety Disclosures

Not Applicable.

# Part II

# Item 5 | Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

**Market Information:** Scholastic Corporation's Common Stock, par value \$0.01 per share (the Common Stock), is traded on the NASDAQ Global Select Market (the NASDAQ) under the symbol SCHL. Scholastic Corporation's Class A Stock, par value \$0.01 per share (the "Class A Stock"), is convertible, at any time, into Common Stock on a share-for-share basis. There is no public trading market for the Class A Stock.

**Holders:** The number of holders of Class A Stock and Common Stock as of July 12, 2023 were 3 and approximately 21,200, respectively.

**Dividends:** On a quarterly basis, the Board of Directors considers the payment of cash dividends based upon its review of Company earnings, cash position and other relevant factors. On July 19, 2023, the Board of Directors, declared a regular cash dividend of \$0.20 per Class A and Common share in respect of the first quarter of fiscal 2024. The dividend is payable on September 15, 2023 to shareholders of record as of the close of business on August 31, 2023. All dividends have been in compliance with the Company's debt covenants.

Share Purchases: During fiscal 2023, the Company repurchased 3,310,489 of its Common shares at an average price paid per share of \$40.80 for a total cost of approximately \$135.1 million. This included the purchase of 533,793 of its Common shares through a modified Dutch auction tender offer at a price of \$40.00 per share for a total cost of \$23.3 million, including related fees and expenses. See Note 14, Treasury Stock, of Notes to Consolidated Financial Statements in Item 8, Consolidated Financial Statements and Supplementary Data for further details regarding this transaction. During fiscal 2022, the Company repurchased 870,258 of its Common shares at an average price paid per share of \$38.39 for a total cost of approximately \$33.4 million. This included a privately negotiated transaction with a related party for 300,000 Common shares at a 4.2% discount to market prices. See Note 21, Related Party Transactions, of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data" for further details regarding this transaction. In addition, the Company entered into a privately negotiated transaction with a third party for the repurchase of 190,290 Common shares at a 4.0% discount to market prices. As of May 31, 2023, approximately \$21.6 million remains available for future purchases of Common shares, which represents the amount remaining under the current \$50.0 million Board authorization for Common share repurchases announced on March 22, 2023, which is available for further repurchases, from time to time as conditions allow, on the open market or through negotiated private transactions. Subsequent to May 31, 2023, the Board authorized an increase of \$100.0 million for common stock repurchases, resulting in a current Board authorization of \$119.2 million, which includes the remaining amount from the previous Board authorization less share repurchases of \$2.4 million subsequent to May 31, 2023.

The following table provides information with respect to repurchases of shares of Common Stock by the Corporation during the three months ended May 31, 2023:

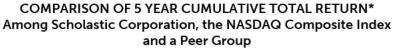
Date	Total number of shares purchased	Average price paid per share	Total number of shares purchased as part of publicly announced plans or programs	shares (or approximate dollar value in millions that may yet be purchased under the plans or programs (i)	
March 1, 2023 through March 31, 2023	199,095	37.65	199,095	\$	70.7
April 1, 2023 through April 30, 2023	636,789	35.78	636,789		47.9
May 1, 2023 through May 31, 2023	657,720	39.93	657,720		21.6
Total	1,493,604		1,493,604	\$	21.6

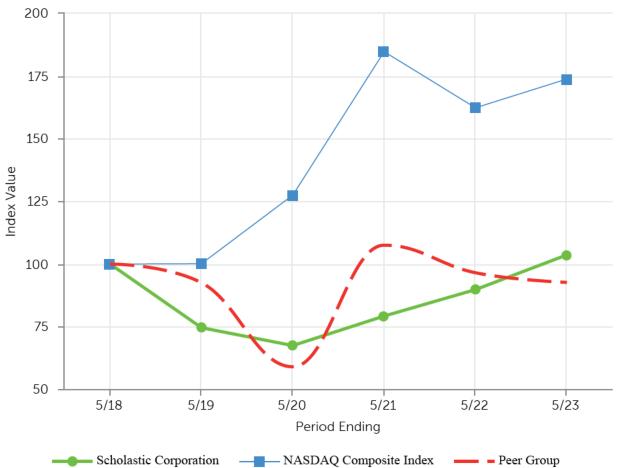
(i) Total represents the amount remaining under the current \$50.0 million Board authorization for Common share repurchases announced on March 22, 2023, which is available for further repurchases, from time to time as conditions allow, on the open market or through negotiated private transactions. Subsequent to May 31, 2023, the Board authorized an additional \$100.0 million, resulting in a current authorization of \$119.2 million, for Common share repurchases, which includes the remaining \$21.6 million from the previous Board authorization less share repurchases of \$2.4 million subsequent to May 31, 2023.



# Stock Price Performance Graph

The graph below matches the Corporation's cumulative 5-year total shareholder return on Common Stock with the cumulative total returns of the NASDAQ Composite index and a customized peer group of three companies that includes Pearson PLC, John Wiley & Sons Inc. and Stride, Inc. The graph tracks the performance of a \$100 investment in the Corporation's Common Stock, in the index and in the peer group (with the reinvestment of all dividends) from June 1, 2018 to May 31, 2023. Stride, Inc., an education company with a similar level of revenue to the Corporation, has replaced Houghton Mifflin Harcourt in the peer group this year as Houghton Mifflin Harcourt ceased being a publicly traded company as of April 8, 2022.





\*\$100 invested on 5/31/18 in stock or index, including reinvestment of dividends

	Fiscal year ending May 31,							
	2018	2019	2020	2021	2022	2023		
Scholastic Corporation	\$ 100.00	\$ 74.61	\$ 67.49	\$ 79.26	\$ 89.81	\$ 103.64		
NASDAQ Composite Index	100.00	100.15	127.52	184.74	162.34	173.81		
Peer Group	100.00	92.55	59.03	107.53	96.54	92.69		

The stock price performance included in this graph is not necessarily indicative of future stock price performance.

# Item 6 | [Reserved]



# Item 7 | Management's Discussion and Analysis of Financial Condition and Results of Operations

# General

The Company categorizes its businesses into three reportable segments: Children's Book Publishing and Distribution; Education Solutions; and International.

The following discussion and analysis of the Company's financial position and results of operations should be read in conjunction with the Company's Consolidated Financial Statements and the related Notes included in Item 8, "Consolidated Financial Statements and Supplementary Data."

# Overview and Outlook

# Overview

Revenues from operations for the fiscal year ended May 31, 2023 increased by \$61.1 million, or 3.7%, to \$1,704.0 million, compared to \$1,642.9 million in the prior fiscal year. The Company reported net income per basic and diluted share of Class A and Common Stock of \$2.56 and \$2.49, respectively, for the fiscal year ended May 31, 2023, compared to \$2.33 and \$2.27, respectively, in the prior fiscal year.

The Children's Book Publishing and Distribution segment revenues increased 29%, outperforming the continued softness in retail, primarily from the book fairs channel due to higher fair count, which approximated 85% of prepandemic levels, and improved revenue per fair. The Education Solutions segment experienced an overall reduction in schools' purchasing levels when compared to the prior year when schools were refilling classrooms with in-person learning materials as pandemic restrictions were fully lifted. Although sales were lower in certain instructional products and programs, the Company's diversified portfolio of products met the needs of customers through customized product offers and state sponsored programs. Internationally, local currency revenues increased in the Major Markets as the book fairs channels continued to recover from the pandemic, which offset the lower revenues from the disposition of the direct sales business in Asia.

Operating income in fiscal 2023 was \$106.3 million compared to \$97.4 million in the prior fiscal year, representing an improvement of \$8.9 million, primarily driven by the book fairs channel which continues to benefit from top-line growth and operational efficiencies. In addition, the Company realized improved operating margin in Asia attributable to the exit from the direct sales business, which generated losses in the prior year. The Company continues to benefit from the operational efficiencies achieved since the pandemic.

# Outlook

The Company previously announced the combination of its book fairs and book clubs channels into an integrated school reading events business which the Company expects will provide multiple opportunities to grow Scholastic's reach, serve its customers better and improve efficiencies within the *Children's Books Publishing and Distribution* segment. The Company expects fair count to increase to approximately 90% of pre-pandemic levels with modest growth in revenue per fair. In the *Education Solutions* segment, the Company expects to continue to invest in new products and capabilities to grow its digital and print literacy solutions and expects the segment to benefit from continued growth in state-sponsored programs in the second half of fiscal 2024. Internationally, the Company expects to benefit from the continued recovery in the Major Markets and in Asia, as well as the reorganization in Canada. The Company also plans to invest in process improvements in its manufacturing and distribution functions, which should result in improved efficiencies going forward, and continue to utilize positive cash flows to increase shareholder value.

# **Critical Accounting Policies and Estimates**

# General:

The Company's discussion and analysis of its financial condition and results of operations is based upon its Consolidated Financial Statements, which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements involves the use of estimates and assumptions by management, which affects the amounts reported in the Consolidated Financial Statements and accompanying notes. The Company bases its estimates on historical experience, current business factors, future expectations and various other assumptions believed to be reasonable under the circumstances, all of which are necessary in order to form a basis for determining the carrying values of assets and liabilities. Actual results may differ from those estimates and assumptions. On an ongoing basis, the Company evaluates the adequacy of its reserves and the estimates used in calculations, including, but not limited to: collectability of accounts receivable; variable consideration related to anticipated returns; allocation of transaction price to contractual performance obligations; amortization periods; stock-based compensation expense; pension and other postretirement obligations; tax rates; recoverability of inventories; deferred income taxes and tax reserves; the timing and amount of future income taxes and related deductions; recoverability of prepublication costs; royalty advance reserves; customer reward programs; and the impairment assessment of long-lived assets, goodwill and other intangibles. For a complete description of the Company's significant accounting policies, see Note 1, Description of Business, Basis of Presentation and Summary of Significant Accounting Policies, of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data." The following policies and account descriptions include all those identified by the Company as critical to its business operations and the understanding of its results of operations:

# Revenue recognition:

The Company has identified the allocation of the transaction price to contractual performance obligations related to revenues within the school-based book fairs channel, as described below, as a critical accounting estimate.

Revenues associated with school-based book fairs relate to the sale of children's books and other products to book fair sponsors. In addition, the Company employs an incentive program to encourage the sponsorship of book fairs and increase the number of fairs held each school year. The Company identifies two potential performance obligations within its school-based book fair contracts, which include the fulfillment of book fairs product and the fulfillment of product upon the redemption of incentive program credits by customers. The Company allocates the transaction price to each performance obligation and recognizes revenue at a point in time. The Company utilizes certain estimates based on historical experience, redemption patterns and future expectations related to the participation in the incentive program to determine the relative fair value of each performance obligation when allocating the transaction price. Changes in these estimates could impact the timing of the recognition of revenue. Revenue allocated to the book fairs product is recognized at the point at which product is delivered to the customer and control is transferred. The revenue allocated to the incentive program credits is recognized upon redemption of incentive credits and the transfer of control of the redeemed product. Incentive credits are generally redeemed within 12 months of issuance. Payment for school-based book fairs product is due at the completion of a customer's fair. Revenues associated with virtual fairs are recognized upon shipment of the products and related incentive program credits are expensed upon issuance.

# **Estimated returns:**

For sales that include a right of return, the Company estimates the transaction price and records revenues as variable consideration based on the amounts the Company expects to ultimately be entitled. In order to determine estimated returns, the Company utilizes historical return rates, sales patterns, types of products and expectations and recognizes a corresponding reduction to Revenues and Cost of goods sold. Management also considers patterns of sales and returns in the months preceding the fiscal year, as well as actual returns received subsequent to the fiscal year, available customer and market specific data and other return rate information that management believes is relevant. In addition, a refund liability is recorded within Other accrued expenses for the consideration to which the Company believes it will not ultimately be entitled and a return asset is recorded within Prepaid expenses and other current assets for the expected inventory to be returned. Actual returns could differ from the Company's estimate. A one percentage point change in the estimated reserve for returns rate would have resulted in an increase or decrease in operating income for the year ended May 31, 2023 of approximately \$3.0 million and approximately \$3.2 million, respectively.



# Inventories:

Inventories, consisting principally of books, are stated at the lower of cost, using the first-in, first-out method, or net realizable value. The Company records a reserve for excess and obsolete inventory based upon a calculation using the expected future sales of existing inventory driven by estimates around forecasted purchases, inventory consumption costs, and the sell-through rate of current fiscal year purchases. In accordance with the Company's inventory retention policy, expected future sales of existing inventory are compared against historical usage by channel for reasonableness and any specifically identified excess or obsolete inventory, due to an anticipated lack of demand, will also be reserved. The impact of a one percentage point change in the obsolescence reserve rate would have resulted in an increase or decrease in operating income for the year ended May 31, 2023 of approximately \$4.2 million.

# Royalty advances:

Royalty advances are initially capitalized and subsequently expensed as related revenues are earned or when the Company determines future recovery through earndowns is not probable. The Company has a long history of providing authors with royalty advances, and it tracks each advance earned with respect to the sale of the related publication. Historically, the longer the unearned portion of the advance remains outstanding, the less likely it is that the Company will recover the advance through the sale of the publication, as the related royalties earned are applied first against the remaining unearned portion of the advance. The Company applies this historical experience to its existing outstanding royalty advances to estimate the likelihood of recovery. Additionally, the Company's editorial staff regularly reviews its portfolio of royalty advances to determine if individual royalty advances are not recoverable through earndowns for discrete reasons, such as the death of an author prior to completion of a title or titles, a Company decision to not publish a title, poor market demand or other relevant factors that could impact recoverability.

# **Evaluation of Goodwill impairment:**

Goodwill is not amortized and is reviewed for impairment annually or more frequently if impairment indicators arise.

The Company compares the estimated fair values of its identified reporting units to the carrying values of their net assets. The Company first performs a qualitative assessment to determine whether it is more likely than not that the fair values of its identified reporting units are less than their carrying values. If it is more likely than not that the fair value of a reporting unit is less than its carrying amount, the Company performs the quantitative goodwill impairment test. The Company measures goodwill impairment by the amount the carrying value exceeds the fair value of a reporting unit. For each of the reporting units, the estimated fair value is determined utilizing the expected present value of the projected future cash flows of the reporting unit, in addition to comparisons to similar companies. The Company reviews its definition of reporting units annually or more frequently if conditions indicate that the reporting units may change. The Company evaluates its operating segments to determine if there are components one level below the operating segment level. A component is present if discrete financial information is available and segment management regularly reviews the operating results of the business. If an operating segment only contains a single component, that component is determined to be a reporting unit for goodwill impairment testing purposes. If an operating segment contains multiple components, the Company evaluates the economic characteristics of these components. Any components within an operating segment that share similar economic characteristics are aggregated and deemed to be a reporting unit for goodwill impairment testing purposes. Components within the same operating segment that do not share similar economic characteristics are deemed to be individual reporting units for goodwill impairment testing purposes.

The Company has six reporting units with goodwill subject to impairment testing. The determination of the fair value of the Company's reporting units involves a number of assumptions, including the estimates of future cash flows, discount rates and market-based multiples, among others, each of which is subject to change. Accordingly, it is possible that changes in assumptions and the performance of certain reporting units could lead to impairments in future periods, which may be material.

# Income taxes:

The Company uses the asset and liability method of accounting for income taxes. Under this method, for purposes of determining taxable income, deferred tax assets and liabilities are determined based on differences between financial reporting and tax basis of such assets and liabilities and are measured using enacted tax rates and laws that will be in effect when the differences are expected to be realized.



The Company believes that its taxable earnings, during the periods when the temporary differences giving rise to deferred tax assets become deductible or when tax benefit carryforwards may be utilized, should be sufficient to realize the related future income tax benefits. For those jurisdictions where the expiration date of the tax benefit carryforwards or the projected taxable earnings indicate that realization is not likely, the Company establishes a valuation allowance.

In assessing the need for a valuation allowance, the Company estimates future taxable earnings, with consideration for the feasibility of ongoing tax planning strategies and the realizability of tax benefit carryforwards, to determine which deferred tax assets are more likely than not to be realized in the future. Valuation allowances related to deferred tax assets can be impacted by changes to tax laws, changes to statutory tax rates and future taxable earnings. In the event that actual results differ from these estimates in future periods, the Company may need to adjust the valuation allowance.

# **Results of Operations - Consolidated**

(Amounts in millions, except per share data) For fiscal years ended May 31,

	2023	3	2022	
	\$	% <sup>(1)</sup>	\$	% <sup>(1)</sup>
Revenues:				
Children's Book Publishing and Distribution	\$ 1,038.0	60.9	\$ 946.5	57.6
Education Solutions	386.6	22.7	393.6	24.0
International	279.4	16.4	302.8	18.4
Total revenues	1,704.0	100.0	1,642.9	100.0
Cost of goods sold	786.4	46.2	765.5	46.6
Selling, general and administrative expenses (2)	756.6	44.4	722.8	44.0
Depreciation and amortization	54.7	3.2	56.8	3.5
Asset impairments and write downs	_	-	0.4	0.0
Operating income (loss)	106.3	6.2	97.4	5.9
Interest income	7.2	0.5	0.5	0.1
Interest expense	(1.4)	(0.1)	(2.9)	(0.2)
Other components of net periodic benefit (cost)	0.3	0.0	0.1	0.0
Gain (loss) on assets held for sale (3)	_	-	(15.1)	(0.9)
Gain (loss) on sale of assets and other (4)	-	-	9.7	0.6
Earnings (loss) before income taxes	112.4	6.6	89.7	5.5
Provision (benefit) for income taxes <sup>(5)</sup>	25.9	1.5	8.7	0.5
Net income (loss)	\$ 86.5	5.1	\$ 81.0	4.9
Less: Net income (loss) attributable to noncontrolling interest	0.2	0.0	0.1	0.0
Net income (loss) attributable to Scholastic Corporation	\$ 86.3	5.1	\$ 80.9	4.9
Basic and diluted earnings (loss) per share of Class A and Common Stock				
Basic	\$ 2.56		\$ 2.33	
Diluted	\$ 2.49		\$ 2.27	

<sup>(1)</sup> Represents percentage of total revenues.

(2) In fiscal 2022, the Company recognized \$6.6 of pretax insurance proceeds related to an intellectual property legal settlement accrued in fiscal 2021, pretax severance and related charges of \$6.2 and pretax branch consolidation costs of \$0.5.

(3) In fiscal 2022, the Company recognized pretax loss on assets held for sale related to the Company's plan to exit the direct sales business in Asia of \$15.1.

(4) In fiscal 2022, the Company recognized a pretax gain of \$3.5 on the sale of its UK distribution center located in Witney and a pretax gain of \$6.2 on the sale of its Lake Mary facility.

(5) In fiscal 2022, the Company recognized a benefit for income taxes in respect to one-time pretax charges of \$1.3.

# Results of Operations - Consolidated

The section below is a discussion of the Company's fiscal year 2023 results compared to fiscal year 2022. A detailed discussion of the Company's fiscal year 2021 results and year-over-year comparisons between fiscal years 2022 and 2021 that are not included in this Form 10-K can be found in the Management's Discussion and Analysis of Financial Condition and Results of Operations for the year ended May 31, 2022, filed as part of the Company's Form 10-K dated July 22, 2022.

# Fiscal 2023 compared to fiscal 2022

Revenues from operations for the fiscal year ended May 31, 2023 increased by \$61.1 million, or 3.7%, to \$1,704.0 million, compared to \$1,642.9 million in the prior fiscal year. *Children's Book Publishing and Distribution* segment revenues increased \$91.5 million, partially offset by lower revenues from the *Education Solutions* segment and International segment of \$7.0 million and \$23.4 million, respectively.

Within the *Children's Book Publishing and Distribution* segment, revenues in the book fairs channel increased \$123.4 million primarily on higher fair count. Increased redemptions of book fair incentive program credits compared to the prior year and an improvement in revenue per fair also drove higher revenues. Lower book clubs channel revenues of \$8.6 million were due to lower sponsor participation and fewer events. To address the continued decline, the Company has combined the U.S.-based book clubs and book fairs businesses into an integrated school reading events business subsequent to year-end. The integration is expected to create synergies in operations and a coordinated go-to-market strategy to result in additional opportunities and improved efficiencies. Trade channel revenues decreased \$23.3 million, primarily driven by the industry-wide decline in retail market sales, partially offset by higher media channel revenues as the Company completed the delivery of episodes associated with the production of the Eva the Owlet animated series.

Within the *Education Solutions* segment, decreased revenues of \$7.0 million were driven by an overall reduction in schools' purchasing levels when compared to the prior year when schools were refilling classrooms with in-person learning materials as pandemic restrictions were fully lifted. Demand for certain of the Company's instructional products and programs, including *Scholastic Bookroom*, *Guided Reading* and *Scholastic Literacy* was lower as customer purchasing shifted to the Company's more customized products and digital and print literacy solutions. This was partially offset by increased revenues from sponsored programs, which had a full year of shipments in fiscal 2023 compared to a partial year in fiscal 2022. The Company sells to non-school customers through its community and state-sponsored programs and the related sales increased in fiscal 2023.

Revenues in the *International* segment decreased \$23.4 million primarily attributable to unfavorable foreign currency exchange of \$23.0 million and the disposition of the direct sales business resulting in \$15.0 million in lower revenues. Excluding the foregoing, revenues increased \$14.6 million primarily driven by the Major Markets as the book fairs channels continued to recover from the pandemic.

Components of Cost of goods sold for fiscal years 2023 and 2022 are as follows:

			(\$ amounts in millions)		
	2023	% of revenue	2022	% of revenue	
Product, service, production costs and inventory reserves	\$ 475.2	27.9 %	\$ 448.8	27.3 %	
Royalty costs	132.8	7.8	139.1	8.5	
Prepublication and production amortization	26.0	1.5	27.4	1.8	
Postage, freight, shipping, fulfillment and all other costs	152.4	9.0	150.2	9.1	
Total cost of goods sold	\$ 786.4	46.2 %	\$ 765.5	46.6 %	

Cost of goods sold as a percentage of revenue for the fiscal year ended May 31, 2023 was 46.2%, compared to 46.6% in the prior fiscal year. Cost of goods sold benefited from increased sales volume in the U.S. book fairs channel, which also resulted in lower royalty costs as a percentage of revenue. Traditionally, the book fairs channel has a higher mix of non-royalty bearing titles. This was partially offset by higher excess and obsolete inventory due to the softness in the global retail channels. The Company also incurred higher production costs related to the Eva the Owlet animated series in fiscal 2023 and higher print costs, primarily in the U.S. trade channel, as well as an increase in inbound and outbound freight costs in the U.S. and in the Major Markets. As of the end of fiscal 2023, inbound freight costs have returned to pre-pandemic levels, however, there remains uncertainty regarding potential shipping courier union strikes



which could result in increased freight costs for the Company in the near future and impact the Company's ability to ship product to customers.

Selling, general and administrative expenses for the fiscal year ended May 31, 2023 were \$756.6 million, compared to \$722.8 million in the prior fiscal year. The \$33.8 million increase was primarily due to higher spending in the U.S. book fairs channel as a result of the increased fair count resulting in higher labor and other overhead costs, including fuel charges, marketing expenses and bank fees, as well as increased rent for warehouse space. In addition, the Company incurred higher employee-related costs in the Education Solutions segment associated with increased spending on strategic initiatives such as the integration efforts related to the Learning Ovations acquisition and the launch of Ready4Reading, as well as higher labor and marketing costs to support the growth in sponsored programs. The increase was also attributable to the prior year receipt of insurance recoveries of \$6.6 million related to the intellectual property legal settlement accrued in fiscal 2021. Partially offsetting this increase the Company had lower severance expense from its restructuring programs of \$6.2 million, recognized higher COVID-related governmental employee retention credits of \$2.1 million received in fiscal 2023, incurred lower costs in Asia as a result of the disposition of the direct sales business of approximately \$12.6 million, benefited from an insurance recovery of \$5.0 million in fiscal 2023 related to photo litigation settlements and also benefited from a favorable settlement of \$1.8 million related to legacy sales tax matters. Additionally, bad debt expense was favorable as the prior fiscal year was negatively impacted by a discrete systems issue in the book clubs channel which resulted in \$6.6 million of higher uncollectible receivable balances. The Company expects to incur severance costs in the first quarter of fiscal 2024 related to restructuring programs in Canada as well as in the U.S. as a result of combining the book clubs and book fairs businesses into an integrated school reading events business.

Depreciation and amortization expenses for the fiscal year ended May 31, 2023 were \$54.7 million, compared to \$56.8 million in the prior fiscal year. The \$2.1 million decrease primarily related to the Company's shift to cloud computing arrangements (e.g. software as a service) which resulted in capitalized software being amortized through Selling, general and administrative expenses rather than Depreciation and amortization. Amortization of capitalized cloud software increased \$2.4 million when compared to the prior fiscal year which offset the decrease in Depreciation and amortization. Management expects Depreciation and amortization expense to increase as the Company's capitalized spending has and will continue to increase into the next fiscal year.

Asset impairments and write downs for the fiscal year ended May 31, 2022 were \$0.4 million due to the impairment of right-of-use assets associated with certain operating leases as part of the book fairs warehouse consolidation effort.

Interest income for the fiscal year ended May 31, 2023 was \$7.2 million, compared to \$0.5 million in the prior fiscal year. \$4.7 million of the increase was driven by overall higher average investment balances as compared to the prior fiscal year, coupled with higher interest rates in fiscal 2023. The Company invests excess cash in short term investments which earn competitive interest rates that change directionally in relation to the Federal Funds rate. In addition, the Company recognized \$2.0 million of interest income related to tax refunds received during fiscal 2023 that will not repeat in the next fiscal year. Interest expense for the fiscal year ended May 31, 2023 was \$1.4 million, compared to \$2.9 million in the prior fiscal year. The decrease in interest expense was due to lower average debt borrowings as compared to the prior fiscal year as the outstanding borrowings on the U.S. credit agreement were paid down during fiscal 2022, resulting in no outstanding borrowings as of the beginning of fiscal 2023.

Gain (loss) on assets held for sale for the fiscal year ended May 31, 2022 was a loss of \$15.1 million related to the Company's exit of the direct sales business in Asia as it was no longer a part of the strategic growth plan for the Company. The exit resulted in the sale of remaining assets, primarily accounts receivable and inventory, and the assets were written down to their recoverable value which equated to the selling price. The loss on assets held for sale included accrued exit costs.

Gain (loss) on sale of assets and other for the fiscal year ended May 31, 2022 was a gain of \$9.7 million. In the prior fiscal year, the Company sold its UK distribution facility located in Witney and its facility located in Lake Mary, Florida, resulting in a recognized gain on sale of \$3.5 million and \$6.2 million, respectively.

The Company's effective tax rate for the fiscal year ended May 31, 2023 was a 23.0% tax provision, compared to 9.7% in the prior fiscal year. The 2022 fiscal year tax provision benefited from the release of uncertain tax positions resulting from the effective settlement of the IRS examination from the 2015-2020 tax years.

Net income for fiscal 2023 was \$86.5 million compared to \$81.0 million in fiscal 2022, an increase of \$5.5 million. The basic and diluted income per share of Class A Stock and Common Stock was \$2.56 and \$2.49, respectively, in fiscal 2023, compared to basic and diluted income per share of Class A Stock and Common Stock of \$2.33 and \$2.27,



respectively, in fiscal 2022. Outstanding shares decreased 7% from 34.2 million to 31.7 million as of May 31, 2023 which will benefit earnings per share calculations in fiscal 2024.

Net income attributable to noncontrolling interest for fiscal 2023 and fiscal 2022 was \$0.2 million and \$0.1 million, respectively.

# **Results of Operations – Segments**

# CHILDREN'S BOOK PUBLISHING AND DISTRIBUTION

(\$ amounts in millions)						2023 compared to 2022		
		2023		2022		change	% change	
Revenues	\$	1,038.0	\$	946.5	\$	91.5	9.7 %	
Cost of goods sold		481.7		450.3		31.4	7.0	
Other operating expenses *		412.9		380.5		32.4	8.5	
Asset impairments and write do	owns	_		0.4		(0.4)	NM	
Operating income (loss)	\$	143.4	\$	115.3	\$	28.1	24.4 %	
Operating margin		13.8 %		12.2 %			_	

<sup>\*</sup> Other operating expenses include selling, general and administrative expenses, bad debt expenses and depreciation and amortization. NM Not meaningful

# Fiscal 2023 compared to fiscal 2022

Revenues for the fiscal year ended May 31, 2023 increased by \$91.5 million to \$1,038.0 million, compared to \$946.5 million in the prior fiscal year. The increase in segment revenues was driven by the book fairs channel with an increase of \$123.4 million, or 29%, exceeding pre-pandemic revenues for this channel. The increased revenues were driven by a 15% increase in fair count, coupled with higher revenue per fair and a year-over-year increase in redemptions of book fair incentive program credits. Revenues from the book clubs channel decreased \$8.6 million as a result of the multiyear trend of lower sponsor participation and fewer events held in fiscal 2023. To address this continued decline, the Company has combined the U.S.-based book clubs and book fairs businesses into an integrated school reading events business and expects the synergies in operations and a coordinated go-to-market strategy to result in additional opportunities and improved efficiencies. Trade channel revenues decreased \$23.3 million primarily reflecting the industry-wide decline in retail market sales driving overall lower revenues. The prior fiscal year also included the release of J.K. Rowling's The Christmas Pig as well as limited edition foil cover versions of titles in Day Pilkey's Dog Man series which helped lift overall sales across the series. During fiscal 2023, the trade channel released numerous best-sellers, including Dog Man #11: Twenty Thousand Fleas Under the Sea, Cat Kid Comic Club: Collaborations, Harry Potter and the Order of the Phoenix: The Illustrated Edition, Wings of Fire Graphix #6: Moon Rising, The Baby-Sitters Club Graphic Novel #13: Mary Anne's Bad Luck Mystery and Nick and Charlie: A Heartstopper Novella. In addition, the Company completed the delivery of episodes associated with the production of the animated series Eva the Owlet . The unfavorable economic trends in the retail book markets could continue to negatively impact the trade channel in fiscal 2024.

Cost of goods sold for the fiscal year ended May 31, 2023 was \$481.7 million, or 46.4% of revenues, compared to \$450.3 million, or 47.6% of revenues, in the prior fiscal year. The decrease in Cost of goods sold as a percentage of revenues was primarily driven by increased sales volume in the book fairs channel, which also resulted in lower royalty costs as a percentage of revenue. Traditionally, the book fairs channel has a higher mix of non-royalty bearing titles. The favorability was partially offset by increased product costs in the trade channel due to higher print and inbound freight costs driven by the continued impact of inflationary pressures and higher production costs related to the production of the Eva the Owlet animated series in the media business. Cost of goods sold benefited from lower excess and obsolete inventory in the book fairs channel in fiscal 2023 as a result of better utilization of aged inventory. This was substantially offset by higher excess and obsolete inventory in the trade channel due to the softness in the retail market and in the book clubs channel which expects to reduce offerings in fiscal 2024 as part of its integration into the school reading events business. As of the end of fiscal 2023, inbound freight costs have returned to prepandemic levels, however, there remains uncertainty regarding potential shipping courier union strikes which could result in increased freight costs for the Company in the near future.

Other operating expenses were \$412.9 million for the fiscal year ended May 31, 2023, compared to \$380.5 million in the prior fiscal year. The \$32.4 million increase was primarily due to increased labor and other overhead costs in the book fairs channel, including fuel charges, marketing expenses and bank fees, as a result of the increased fair count in



fiscal 2023, as well as increased rent for warehouse space. The higher labor costs were partially offset by a COVID-related governmental employee retention credit of \$3.3 million received and recognized in fiscal 2023. In addition, bad debt expense was favorable as the prior fiscal year was negatively impacted by a discrete systems issue in the book clubs channel which resulted in \$6.6 million of higher uncollectible receivable balances.

Asset impairments were \$0.4 million for the fiscal year ended May 31, 2022. In the prior fiscal year, the Company recorded an impairment of right-of-use assets associated with certain operating leases as part of the book fairs warehouse consolidation effort.

Segment operating income for the fiscal year ended May 31, 2023 was \$143.4 million, compared to \$115.3 million in the prior fiscal year. The \$28.1 million increase was primarily driven by the continued improvement in the book fairs channel, which resulted in a \$123.4 million increase in revenue primarily on higher fair count. The book fairs channel continued to drive an increase in revenue per fair by approximately 5% which benefited operating income due to the fixed distribution costs on a delivered fair. In addition, the production and delivery of the Eva the Owlet animated series drove additional profit contribution in fiscal 2023. Operating income was negatively impacted by a decrease in trade channel revenue reflecting the industry-wide decline in retail market sales, and continued inflationary pressures driving higher print and inbound freight costs, primarily in the trade channel. As of the end of fiscal 2023, inbound freight costs have returned to pre-pandemic levels, however, there remains uncertainty regarding potential shipping courier union strikes which could result in increased freight costs for the Company in the near future. Lower participation levels in the book clubs channel was also unfavorable to operating income in the current fiscal year. The Company has combined the U.S.-based book clubs and book fairs businesses into an integrated school reading events business subsequent to year-end. The integration is expected to create synergies in operations and a coordinated goto-market strategy to result in additional opportunities and improved efficiencies.

### **EDUCATION SOLUTIONS**

(\$ amounts in millions)					2023 compared to 20				
	2023 2022		2022		\$ change	% change			
Revenues	\$	386.6	\$	393.6	\$	(7.0)	(1.8)%		
Cost of goods sold		143.0		142.4		0.6	0.4		
Other operating expenses *		185.2		169.4		15.8	9.3		
Operating income (loss)	\$	58.4	\$	81.8	\$	(23.4)	(28.6)%		
Operating margin		15.1 %		20.8 %					

<sup>\*</sup> Other operating expenses include selling, general and administrative expenses, bad debt expenses and depreciation and amortization.

# Fiscal 2023 compared to fiscal 2022

Revenues for the fiscal year ended May 31, 2023 decreased by \$7.0 million to \$386.6 million, compared to \$393.6 million in the prior fiscal year. The decrease in segment revenues was largely driven by an overall reduction in schools' purchasing levels when compared to the prior year when schools were refilling classrooms with in-person learning materials as pandemic restrictions were being lifted. Demand for certain of the Company's instructional products and programs, including Scholastic Bookroom, Guided Reading and Scholastic Literacy, as well as early childhood programs and summer learning product offerings was lower, due in part to customer purchasing shifting to the Company's more customized products and digital and print literacy solutions. Changes to the methods in which schools approach literacy instruction also contributed to the decline in certain offerings and the Company's new K-3 phonic program, Ready4Reading<sup>TM</sup>, is expected to align with the modified instruction methods. The decrease in revenues related to instructional products and programs was also due to the timing of revenues in fiscal 2022, which benefited from shipments, primarily consisting of summer learning products, that shifted from the fourth quarter of fiscal 2021 due to supply chain constraints at that time. During the fourth quarter of fiscal 2022, orders were shipped more timely with fewer sales shifting into the first quarter of fiscal 2023. The segment also had lower sales of Rising Voices Library® products, professional books and teaching resource products. Cultural awareness products like Rising Voices Library continue to be requested by customers and are subject to fluctuations based on large district sales. The Company continues to actively market these products and make additional investments and improvements in accordance with market demand. The overall decrease in segment revenues was partly offset by revenues from sponsored programs, which had a full year of shipments in fiscal 2023 compared to a partial year in fiscal 2022 and the addition of another state program in fiscal 2023. Additionally, the segment benefited from increased revenues from traditional classroom book collections and Grab and Go reading packs as well as products from the Scholastic Family and Community Engagement (FACE)<sup>TM</sup> initiative, in which a renewed focus helped to increase offerings and expand into new school districts. Revenues from Magazines+ remained relatively consistent with the prior fiscal year and digital subscription revenues modestly increased year over year.



Cost of goods sold for the fiscal year ended May 31, 2023 was \$143.0 million, or 37.0% of revenue, compared to \$142.4 million, or 36.2% of revenue, in the prior fiscal year. The increase in Cost of goods sold as a percentage of revenues was primarily attributable to higher product costs, including higher inbound freight costs, in addition to increased postage and outbound freight costs, as the Company continued to be impacted by inflationary pressures. In fiscal 2022, the segment benefited from sales of inventory purchased prior to the cost increases. As of the end of fiscal 2023, inbound freight costs have returned to pre-pandemic levels, however, there remains uncertainty regarding potential shipping courier union strikes which could result in increased freight costs for the Company in the near future.

Other operating expenses were \$185.2 million for the fiscal year ended May 31, 2023, compared to \$169.4 million in the prior fiscal year. The \$15.8 million increase in Other operating expenses was primarily related to higher spending associated with the integration efforts related to the Learning Ovations acquisition which approximated \$3 million and the launch of Ready4Reading as well as the growth within sponsored programs, partially offset by lower bonuses and commissions. In addition, the segment incurred higher marketing costs associated with sponsored programs and continued to incur costs related to strategic initiatives related to the Company's digital and print literacy offerings.

Segment operating income for the fiscal year ended May 31, 2023 was \$58.4 million, compared to \$81.8 million in the prior fiscal year. The \$23.4 million decrease was attributable to lower revenues, primarily from instructional products and programs, coupled with increased employee-related costs and increased spending associated with growth initiatives.

# INTERNATIONAL

(\$ amounts in millions) 2023 compared to 2022

	2023 2022			\$ change	% change	
Revenues	\$ 279.4	\$	302.8	\$	(23.4)	(7.7)%
Cost of goods sold	169.7		169.8		(0.1)	(0.1)
Other operating expenses *	113.3		129.7		(16.4)	(12.6)
Operating income (loss)	\$ (3.6)	\$	3.3	\$	(6.9)	NM
Operating margin	<b>- %</b>		1.1 %	,		

<sup>\*</sup> Other operating expenses include selling, general and administrative expenses, bad debt expenses and depreciation and amortization. NM Not meaningful

# Fiscal 2023 compared to fiscal 2022

Revenues for the fiscal year ended May 31, 2023 decreased by \$23.4 million to \$279.4 million compared to \$302.8 million in the prior fiscal year. Local currency revenues in the Company's ongoing foreign operations increased \$14.6 million when compared to the prior fiscal year, which excluded \$15.0 million in lower revenues from the disposition of the direct sales business and unfavorable foreign exchange impact of \$23.0 million. In the Asia channel, excluding the lower revenues from the disposition of the direct sales business, local currency revenues increased \$2.1 million primarily attributable to higher revenues in India from the book fairs and trade channels. In Australia and New Zealand, local currency revenues increased \$7.3 million, driven by increased sales in the trade and book fairs channels as the prior year was negatively impacted by additional lockdowns imposed by the COVID variant. In the UK, local currency revenues increased \$4.5 million largely driven by the continued recovery in the book fairs channel which resulted in a 70% increase in fair count as compared to the prior fiscal year, in addition to increased book clubs channel revenues. This was partially offset by lower education and magazine channel revenues as well as marginally lower revenues in the trade channel due to softness in the retail market which was partially offset by new releases in fiscal 2023 including The Baddies by Julia Donaldson and Dog Man® #11: Twenty Thousand Fleas Under the Sea by Dav Pilkey. In Canada, local currency revenues increased \$1.4 million primarily driven by the book fairs channel which continued to recover from the pandemic, resulting in a 37% increase in fair count and higher revenue per fair, largely offset by lower trade channel revenues due to an industry wide decline in the retail market and lower sales in the book clubs channel due to lower sponsor participation. Export sales decreased \$0.7 million primarily due to lower distributor sales.

Cost of goods sold for the fiscal year ended May 31, 2023 was \$169.7 million, or 60.7% of revenues, compared to \$169.8 million, or 56.1% of revenues, in the prior fiscal year. The increase in Cost of goods sold as a percentage of revenues was driven by continued inflationary pressures in the Major Markets which resulted in an overall increase in product costs due to higher inbound freight costs as well as higher outbound postage and freight costs. Certain foreign operations, primarily Canada, purchase inventory in U.S. dollars and the strengthening of the U.S. dollar



unfavorably impacted Cost of goods sold. Fulfillment costs also increased, primarily in Canada, driven by higher labor costs. In addition, higher excess and obsolete inventory in Canada was due to lower inventory utilization in the trade channel, which was partially offset by lower excess and obsolete inventory in Asia as a result of the exit of the direct sales business.

Other operating expenses were \$113.3 million for the fiscal year ended May 31, 2023, compared to \$129.7 million in the prior fiscal year. In local currencies, Other operating expenses decreased \$8.3 million coupled with unfavorable foreign exchange impact of \$8.1 million. Approximately \$12.6 million of the decrease related to the disposition of the direct sales business in Asia driving lower employee-related expenses, general overhead costs and bad debt expense. In addition, the segment incurred severance expense of \$1.2 million related to restructuring programs and UK branch consolidation costs of \$0.5 million in the prior fiscal year, both of which did not reoccur in fiscal 2023. Partially offsetting this decrease, Other operating expenses were impacted by higher employee-related expenses due to the increased volume in the book fairs channels and the discontinuation of government subsidies related to COVID-related governmental retention programs in which \$1.2 million was recognized in the prior fiscal year.

Segment operating loss for the fiscal year ended May 31, 2023 was \$3.6 million, compared to operating income of \$3.3 million in the prior fiscal year. Operating loss increased \$6.9 million, primarily driven by cost pressures in Canada related to the impact of the weakening Canadian dollar on inventory purchases which are primarily denominated in U.S. dollars, higher excess and obsolete inventory due to the softness in the retail market, coupled with higher freight and fulfillment labor costs which, in addition to Canada, also impacted the other Major Markets due to continued inflationary pressures. This was partially offset by improved operating margin in Asia of \$4.6 million attributable to the exit from the direct sales business, which generated losses in the prior period. The Company expects to incur severance costs in the first quarter of fiscal 2024 related to restructuring programs in Canada as efforts are being made to utilize efficiencies across North American operations.

#### Overhead

## Fiscal 2023 compared to fiscal 2022

Unallocated overhead expense for the fiscal year ended May 31, 2023 decreased by \$11.1 million to \$91.9 million, compared to \$103.0 million in the prior fiscal year. The decrease was primarily attributable to \$5.0 million of insurance recoveries received and recognized in fiscal 2023 related to photo litigation settlements paid in prior periods and a \$1.8 million benefit related to the favorable settlement of certain legacy sales tax matters. In addition, the Company incurred lower unallocated employee-related costs, including lower severance and related charges from the Company's restructuring programs of \$5.0 million. This was partially offset by \$6.6 million of insurance recoveries received and recognized in the prior fiscal year related to the intellectual property legal settlement accrued in fiscal 2021.

## **Liquidity and Capital Resources**

#### Fiscal 2023 compared to fiscal 2022

Cash provided by operating activities was \$148.9 million for the fiscal year ended May 31, 2023, compared to cash provided by operating activities of \$226.0 million for the prior fiscal year, representing a decrease in cash provided by operating activities of \$77.1 million. The decrease in cash was primarily driven by higher inventory purchases of approximately \$110 million. In the first half of the fiscal year, the Company increased purchases by approximately \$140 million to mitigate long lead times related to global supply chain challenges. The Company expects to return to historical purchasing patterns as lead times have returned to pre-pandemic levels, however, due to the continued growth of the book fairs business, working capital requirements are expected to remain elevated. The decrease was also attributable to lower net refunds from income taxes of \$51.3 million relative to the prior fiscal year, increased spending on general expenses in the book fairs channel to support the increased fair count and lower cash remittances related to book fairs incentive credits. This was partially offset by higher customer remittances on receivable balances in fiscal 2023 of approximately \$62.6 million.

Cash used in investing activities was \$99.6 million for the fiscal year ended May 31, 2023, compared to cash used in investing activities of \$43.2 million for the prior fiscal year, representing an increase in cash used in investing activities of \$56.4 million. The increase in cash used was driven by higher capital expenditures of \$20.0 million, primarily for new equipment at the Company's Jefferson City, Missouri distribution facility and in the book fairs warehouses to meet expected demand, payments related to the Learning Ovations acquisition of \$10.7 million, and increased prepublication spending of \$9.7 million associated with product development in *Education Solutions*. In addition, the



prior fiscal year included net proceeds of \$10.4 million from the sale of the U.S. Lake Mary facility and \$5.6 million from the sale of the UK distribution facility located in Witney.

Cash used by financing activities was \$139.5 million for the fiscal year ended May 31, 2023, compared to cash used in financing activities of \$229.2 million for the prior fiscal year. The decrease in cash used in financing activities of \$89.7 million was primarily related to repayments of borrowings under the U.S. credit agreement of \$175.0 million during the prior fiscal year, coupled with an increase in net proceeds from stock option exercises of \$10.5 million. Partially offsetting this decrease, the Company repurchased \$132.1 million of common stock, compared to repurchases of \$33.4 million in the prior fiscal year, and paid higher dividends of \$4.9 million as part of the Company's shareholder enhancement initiatives. As a result, outstanding shares decreased 7% from 34.2 million to 31.7 million as of May 31, 2023 which will benefit earnings per share calculations in fiscal 2024.

#### **Cash Position**

The Company's cash and cash equivalents totaled \$224.5 million at May 31, 2023 and \$316.6 million at May 31, 2022. Cash and cash equivalents held by the Company's U.S. operations totaled \$174.6 million at May 31, 2023 and \$275.5 million at May 31, 2022.

The Company's operating philosophy is to use cash provided by operating activities to create value by paying down debt, reinvesting in existing businesses and, from time to time, making acquisitions that will complement its portfolio of businesses or acquiring other strategic assets, as well as engaging in shareholder enhancement initiatives, such as share repurchases or dividend declarations. During fiscal 2023, the Company repurchased \$135.1 million of its common stock, which included shares repurchased through a modified Dutch auction tender offer and open-market repurchases. See Note 14, Treasury Stock, of Notes to the Consolidated Financial Statements in Item 8, Consolidated Financial Statements and Supplementary Data for further details regarding the modified Dutch auction tender offer. Under the Company's open-market buy-back program, \$21.6 million remained available for future purchases of common shares as of May 31, 2023. Subsequent to May 31, 2023, the Board authorized an increase of \$100.0 million for common stock repurchases, resulting in a current Board authorization of \$119.2 million, which includes the remaining amount from the previous Board authorization less share repurchases of \$2.4 million subsequent to May 31, 2023.

The Company has maintained, and expects to maintain for the foreseeable future, sufficient liquidity to fund ongoing operations, including working capital requirements, pension contributions, postretirement benefits, debt service, planned capital expenditures and other investments, as well as dividends and share repurchases. As of May 31, 2023, the Company's primary sources of liquidity consisted of cash and cash equivalents of \$224.5 million, cash from operations and the Company's U.S. credit agreement. The Company expects the U.S. credit agreement to provide it with an appropriate level of flexibility to strategically manage its business operations. The Company's U.S. credit agreement, less commitments of \$0.4 million, has \$299.6 million of availability. Additionally, the Company has short-term credit facilities of \$34.5 million, less current borrowings of \$6.0 million and commitments of \$3.4 million, resulting in \$25.1 million of current availability under these facilities at May 31, 2023. Accordingly, the Company believes these sources of liquidity are sufficient to finance its currently anticipated ongoing operating needs, as well as its financing and investing activities.

The following table summarizes, as of May 31, 2023, the Company's contractual cash obligations by future period (see Notes 5, 6, 9 and 15 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data"):

				, -						
Payments Due By Period           3         Years 4-5         After Year 5         Total           0.2         \$         -         \$           1.9         0.3         0.2           -         -         -										
3	Yea	rs 4-5	Afte	r Year 5		Total				
0.2	\$	_	\$	_	\$	0.5				
1.9		0.3		0.2		41.3				
_		_		_		6.0				
		4.0		0.7		7.4				

\$ amounts in millions

Contractual Obligations	1 Year or Less		Years 2-3		Years 4-5		After Year 5		Total
Minimum print quantities	\$	0.3	\$	0.2	\$	_	\$	_	\$ 0.5
Royalty advances		28.9		11.9		0.3		0.2	41.3
Lines of credit and short-term debt		6.0		_		_		_	6.0
Finance leases (1)		2.4		2.8		1.9		0.3	7.4
Operating leases		25.4		36.4		25.1		25.4	112.3
Pension and postretirement plans (2)		2.3		4.8		4.5		10.7	22.3
Total	\$	65.3	\$	56.1	\$	31.8	\$	36.6	\$ 189.8

- (1) Includes principal and interest.
- (2) Excludes expected Medicare Part D subsidy receipts.

#### **Financing**

## **Loan Agreement**

The Company is party to the U.S. credit agreement, as well as certain credit lines with various banks. For a more complete description of the U.S. credit agreement, as well as the Company's other debt obligations, reference is made to Note 5 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data." The Company had no outstanding borrowings under the U.S. credit agreement as of May 31, 2023. On February 28, 2023, the Company entered into the First and Second Amendments to the U.S. credit agreement which adjusted the credit spread adjustment for SOFR (the secured overnight financing rate as administered by the Federal Reserve Bank of New York) to 0.10% and transitioned the reference rate from LIBOR (the London interbank offered rate) to SOFR. Reference is made to Note 1 and Note 5 of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data for further details.

The Company is party to other loan agreements, notes or other documents or instruments which previously referenced USD LIBOR as the benchmark interest rate index used to set the borrowing rate on certain short-term and variable-rate loans or advances. As of May 31, 2023, the Company has effectively replaced USD LIBOR with alternative reference rates in all financial contracts. The Company does not believe that the change in reference rates has or will have any material effect on its ability to access the credit markets under its existing financing agreements, or its ability to modify or amend financial contracts, if required.

## **Acquisitions**

In the ordinary course of business, the Company explores domestic and international expansion opportunities, including potential niche and strategic acquisitions. As part of this process, the Company engages with interested parties in discussions concerning possible transactions. The Company will continue to evaluate such expansion opportunities and prospects. See Note 10, Acquisitions, of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data."

## Item 7A | Quantitative and Qualitative Disclosures about Market Risk

The Company conducts its business in various foreign countries, and as such, its cash flows and earnings are subject to fluctuations from changes in foreign currency exchange rates. The Company sells products from its domestic operations to its foreign subsidiaries, creating additional currency risk. The Company manages its exposures to this market risk through internally established procedures and, when deemed appropriate, through the use of short-term forward exchange contracts which were not significant as of May 31, 2023. The Company does not enter into derivative transactions or use other financial instruments for trading or speculative purposes.

The Company is subject to the risk that market interest rates and its cost of borrowing will increase and thereby increase the interest charged under its variable-rate debt.



Additional information relating to the Company's derivative transactions and outstanding financial instruments is included in Note 19, Derivatives and Hedging, and Note 5, Debt, respectively, of Notes to Consolidated Financial Statements in Item 8, "Consolidated Financial Statements and Supplementary Data," which is included herein.

The following table sets forth information about the Company's debt instruments as of May 31, 2023:

\$ amounts in millions

	Fiscal Year Maturity												Fair Value			
	;	2024	20	25	20	26	2	027	20	28	The	reafter	T	otal	20	)23
Debt Obligations																
Lines of credit and current portion of long-term debt	\$	6.0	\$	_	\$	_	\$	_	\$	_	\$	_	\$	6.0	\$	6.0
Average interest rate		4.9 %		_		_		_		_		_				

## Item 8 | Consolidated Financial Statements and Supplementary Data

	Page
Consolidated Statements of Operations for the years ended May 31, 2023, 2022 and 2021	<u>35</u>
Consolidated Statements of Comprehensive Income (Loss) for the years ended May 31, 2023, 2022 and 2021	<u>36</u>
Consolidated Balance Sheets at May 31, 2023 and 2022	<u>37</u>
Consolidated Statement of Changes in Stockholders' Equity for the years ended May 31, 2023, 2022 and 2021	<u>38</u>
Consolidated Statements of Cash Flows for the years ended May 31, 2023, 2022 and 2021	<u>39</u>
Notes to Consolidated Financial Statements	<u>41</u>
Reports of Independent Registered Public Accounting Firm (PCAOB ID: 42)	<u>78</u>
Supplementary Financial Information - Summary of Quarterly Results of Operations	<u>81</u>
The following consolidated financial statement schedule for the years ended May 31, 2023, 2022 and 2021 is filed with this annual report on Form 10-K:	
Schedule II — Valuation and Qualifying Accounts and Reserves	S-1

All other schedules have been omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the Consolidated Financial Statements or the Notes thereto.

# **Consolidated Statements of Operations**

		(Amour	nts in	millions, exce For fiscal yea		
		2023		2022		2021
Revenues	\$	1,704.0	\$	1,642.9	\$	1,300.3
Operating costs and expenses						
Cost of goods sold		786.4		765.5		628.7
Selling, general and administrative expenses		756.6		722.8		622.7
Depreciation and amortization		54.7		56.8		60.5
Asset impairments and write downs		_		0.4		11.1
Total operating costs and expenses		1,597.7		1,545.5		1,323.0
Operating income (loss)		106.3		97.4		(22.7)
Interest income		7.2		0.5		0.4
Interest expense		(1.4)		(2.9)		(6.2)
Other components of net periodic benefit (cost)		0.3		0.1		(0.1)
Gain (Loss) on assets held for sale		_		(15.1)		_
Gain (loss) on sale of assets and other		_		9.7		10.4
Earnings (loss) before income taxes		112.4		89.7		(18.2)
Provision (benefit) for income taxes		25.9		8.7		(7.3)
Net income (loss)	\$	86.5	\$	81.0	\$	(10.9)
Less: Net income (loss) attributable to noncontrolling interest		0.2		0.1		0.1
Net income (loss) attributable to Scholastic Corporation	\$	86.3	\$	80.9	\$	(11.0)
Paris and diluted carnings (loss) nor share of Class A and Common Sto	ol.					
Basic and diluted earnings (loss) per share of Class A and Common Sto Basic:	CK					
Net Income (loss) attributable to Scholastic Corporation	\$	2.56	\$	2.33	\$	(0.32)
Diluted:	Ş	2.50	Ş	2.33	Ş	(0.32)
Net Income (loss) attributable to Scholastic Corporation	\$	2.49	\$	2.27	\$	(0.32)
Dividends declared per share of Class A and Common Stock	\$	0.80	\$	0.60	\$	0.60
Dividends declared per share of Class A and Common Stock	Ş	0.60	Ą	0.00	Ş	0.00

# **Consolidated Statements of Comprehensive Income (Loss)**

		F	or fiscal yea		in millions) led May 31,
- :	2023		2022		2021
\$	86.5	\$	81.0	\$	(10.9)
	(5.4)		(14.5)		19.9
	(5.0)		3.8		3.7
\$	(10.4)	\$	(10.7)	\$	23.6
	76.1		70.3		12.7
	0.2		0.1		0.1
\$	75.9	\$	70.2	\$	12.6
	\$	\$ 86.5 (5.4) (5.0) \$ (10.4) 76.1 0.2	\$ 86.5 \$ (5.4) (5.0) \$ (10.4) \$ 76.1 0.2	\$ 86.5 \$ 81.0 (5.4) (14.5) (5.0) 3.8 \$ (10.4) \$ (10.7) 76.1 70.3 0.2 0.1	\$ 86.5 \$ 81.0 \$  (5.4) (14.5)  (5.0) 3.8  \$ (10.4) \$ (10.7) \$  76.1 70.3  0.2 0.1

## **Consolidated Balance Sheets**

	 (,	nts in millions) ices at May 31,
ASSETS	2023	2022
Current Assets:		
Cash and cash equivalents	\$ 224.5	\$ 316.6
Accounts receivable, net	278.0	299.4
Inventories, net	334.5	281.4
Income tax receivable	8.9	26.8
Prepaid expenses and other current assets	47.0	68.1
Assets held for sale	_	3.7
Total current assets	892.9	996.0
Noncurrent Assets:		
Property, plant and equipment, net	521.4	517.0
Prepublication costs, net	56.4	55.5
Operating lease right-of-use assets, net	85.7	81.9
Royalty advances, net	56.8	49.2
Goodwill	132.7	125.3
Noncurrent deferred income taxes	21.0	21.5
Other assets and deferred charges	99.8	94.4
Total noncurrent assets	973.8	944.8
Total assets	\$ 1,866.7	\$ 1,940.8
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities:		
Lines of credit and current portion of long-term debt	\$ 6.0	\$ 6.5
Accounts payable	170.9	162.3
Accrued royalties	52.8	61.3
Deferred revenue	169.1	172.8
Other accrued expenses	168.9	193.3
Accrued income taxes	13.4	2.7
Operating lease liabilities	21.2	20.8
Total current liabilities	602.3	619.7
Noncurrent Liabilities:		
Long-term debt	_	_
Operating lease liabilities	73.8	69.8
Other noncurrent liabilities	26.1	32.9
Total noncurrent liabilities	99.9	102.7
Commitments and Contingencies:	_	_
Stockholders' Equity:		
Preferred Stock, \$1.00 par value: Authorized, 2.0 shares; Issued and Outstanding, none	\$ _	\$ _
Class A Stock, \$0.01 par value: Authorized, 4.0 shares; Issued and Outstanding, 1.7 shares	0.0	0.0
Common Stock, \$0.01 par value: Authorized, 70.0 shares; Issued, 42.9 shares; Outstanding, 30.0 and 32.5 shares, respectively	0.4	0.4
Additional paid-in capital	632.2	627.0
Accumulated other comprehensive income (loss)	(55.8)	(45.4
Retained earnings	1,035.6	976.5
Treasury stock at cost: 12.9 shares and 10.4 shares, respectively	(449.5)	(341.5
Total stockholders' equity of Scholastic Corporation	1,162.9	1,217.0
Noncontrolling interest	1.6	1.4
Total stockholders' equity	1,164.5	1,218.4
Total liabilities and stockholders' equity	\$ 1,866.7	\$ 1,940.8



# Consolidated Statement of Changes in Stockholders' Equity

													(Amounts in millions)			
	Class Shares		ck nount	Comm		ock nount	ditional in Capital	Comp	umulated Other orehensive me (Loss)	Retained Earnings	Treasury Stock At Cost	S	Total ckholders' equity of cholastic orporation	Noncontrolling Interest	Total Stockholders Equity	
Balance at May 31, 2020	1.7	\$	0.0	32.5	\$	0.4	\$ 622.4	\$	(58.3)	\$ 948.0	\$ (333 3)		1,179.2			
Net Income (loss)	_		_	_		_	_		_	(11.0)	_		(11.0)		(10	
Foreign currency translation adjustment	_		_	-		_	_		19.9		_		19.9	-	19	
Pension and post- retirement adjustments (net of tax of \$2.2)	_		_	_		_	_		3.7	_	_		3.7	_	3	
Stock-based compensation	_		_	_		_	6.6		_	_	_		6.6	_	6	
Proceeds from issuance of common stock pursuant to stock-based compensation plans	_		_	_		_	0.4		_	_	_		0.4	_	0	
Purchases of treasury stock at cost	_		_	_		_	_		_	_	_		_	_		
Treasury stock issued pursuant to stock purchase plans	_		_	0.2		_	(2.9)		_	_	5 5		2.6	_	2	
Dividends	_			_		_	_		_	(20.6)	_		(20.6)	_	(20	
Balance at May 31, 2021	1.7	\$	0.0	32.7	\$	0.4	\$ 626.5	\$	(34.7)	\$ 916.4	\$ (327.8)	\$	1,180.8	\$ 1.5	\$ 1,182	
Net Income (loss)	_		_	_		_	_		_	80.9	_		80.9	0.1	81	
Foreign currency translation adjustment	_		_	_		_	-		(14 5)		-		(14 5)	_	(14	
Pension and post- retirement adjustments (net of tax of \$0.3)	_		_	_		_	_		3.8	-	-		3.8	-	3	
Stock-based compensation	_		_	_		_	7.8		_	_	_		7.8	_	7.	
Proceeds pursuant to stock-based compensation plans	_		_	_		_	10.4		_	_	_		10.4	_	10	
Purchases of treasury stock at cost	_		_	(0.9)		_	_		_	_	(33.4)		(33.4)	_	(33	
Treasury stock issued pursuant to equity-based plans	_		_	0.7		_	(17.7)		_	_	19.7		2.0	_	2.	
Dividends	_		_	_		_	_		_	(20.8)	_		(20.8)	_	(20	
Other (noncontrolling interest)	_		_	_		_	_		_	_	_		_	(0.2)	(0	
Balance at May 31, 2022	1.7	\$	0.0	32.5	\$	0.4	\$ 627.0	\$	(45.4)	\$ 976 5	\$ (3415)	\$	1,217.0	\$ 1.4	\$ 1,218	
Net Income (loss)	_		_	_		_	_		_	86 3	_		86.3	0.2	86	
Foreign currency translation adjustment	_		_	_		_	_		(5.4)	_	_		(5.4)	_	(5	
Pension and post- retirement adjustments (net of tax of \$0.0)	_		_	_		_	_		(5.0)	_	_		(5.0)	_	(5.	
Stock-based compensation	_		_	_		_	10 5		_	_	_		10 5	_	10	
Proceeds pursuant to stock-based compensation plans	_		_	_		_	18.4		_	_	_		18.4	_	18	
Purchases of treasury stock at cost	_		_	(3.3)		_	_		_	_	(135.1)		(135.1)	_	(135	
Treasury stock issued pursuant to equity-based plans	_		_	0.8		_	(23.7)		_	_	27.1		3.4	_	3	
Dividends	_		_	_		_	_		_	(27 2)	_		(27.2)	_	(27	
Balance at May 31, 2023	1.7	\$	0.0	30.0	\$	0.4	\$ 632.2	\$	(55.8)	\$ 1,035.6	\$ (449 5)	\$	1,162.9	\$ 1.6	\$ 1,164	

## **Consolidated Statements of Cash Flows**

		(Amounts in mill Years ended Ma							
	2023	2022		2021					
Cash flows - operating activities:									
Net income (loss) attributable to Scholastic Corporation	\$ 86.3 \$	80.9	\$	(11.0)					
Adjustments to reconcile Net income (loss) to net cash provided by (used in) operating activities:									
Provision for losses on accounts receivable	3.3	15.2		5.2					
Provision for losses on inventory	26.5	27.7		36.6					
Provision for losses on royalty advances	4.2	4.1		5.4					
Amortization of prepublication costs	25.1	26.4		25.4					
Depreciation and amortization	64.6	64.9		64.9					
Amortization of pension and postretirement plans	(0.4)	0.0		_					
Deferred income taxes	(0.7)	3.2		(8.0)					
Stock-based compensation	10.5	7.8		6.6					
Income from equity investments	(0.9)	(2.0)		(7.4)					
Non cash write off related to asset impairments and write downs	_	0.4		11.1					
Non cash write off related to assets held for sale	_	11.6		_					
(Gain) loss on sale of assets and other	_	(9.7)		(10.4)					
Changes in assets and liabilities, net of amounts acquired:									
Accounts receivable	15.0	(73.1)		(14.6)					
Inventories	(83.6)	(46.7)		(26.2)					
Income tax receivable	17.7	62.0		1.4					
Prepaid expenses and other current assets	21.5	(22.2)		(3.5)					
Assets held for sale	_	(3.7)		_					
Royalty advances	(12.0)	(10.4)		(8.5)					
Accounts payable	9.4	27.4		(17.9)					
Accrued income taxes	10.9	(0.1)		1.3					
Liabilities related to assets held for sale	_	3.5		_					
Accrued royalties	(7.6)	17.0		6.2					
Deferred revenue	(2.9)	74.7		(19.5)					
Other accrued expenses	(15.3)	(6.8)		36.5					
Other, net	(22.7)	(26.1)		(2.6)					
Net cash provided by (used in) operating activities	148.9	226.0		71.0					
Cash flows - investing activities:									
Prepublication expenditures	(26.9)	(17.2)		(20.7)					
Additions to property, plant and equipment	(62.0)	(42.0)		(47.2)					
Proceeds from sale of assets	_	16.0		17.4					
Acquisition-related payments	(10.7)	_		_					
Net cash provided by (used in) investing activities	(99.6)	(43.2)		(50.5)					

## **Consolidated Statements of Cash Flows**

			nounts in millions) ars ended May 31,
	2023	2022	2021
Cash flows - financing activities:			
Borrowings under lines of credit, credit agreement and revolving loan	3.5	3.2	4.0
Repayments of lines of credit, credit agreement and revolving loan	(3.7)	(186.2)	(33.9)
Repayment of capital lease obligations	(2.3)	(2.3)	(2.3)
Reacquisition of common stock	(132.1)	(33.4)	_
Proceeds pursuant to stock-based compensation plans	20.7	10.2	0.4
Payment of dividends	(25.6)	(20.7)	(20.6)
Other, net	_	_	0.1
Net cash provided by (used in) financing activities	(139.5)	(229.2)	(52.3)
Effect of exchange rate changes on cash and cash equivalents	(1.9)	(3.5)	4.5
Net increase (decrease) in cash and cash equivalents	(92.1)	(49.9)	(27.3)
Cash and cash equivalents at beginning of period	316.6	366.5	393.8
Cash and cash equivalents at end of period	\$ 224.5	\$ 316.6	\$ 366.5

	2023	20	22	2021	
Supplemental Information:					
Income tax payments (refunds)	\$ 2.5	\$	(48.8) \$		1.3
Interest paid	1.5		3.3		5.4

## **Notes to Consolidated Financial Statements**

(Amounts in millions, except share and per share data)

# 1. DESCRIPTION OF THE BUSINESS, BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## **Description of the business**

Scholastic Corporation (the "Corporation" and together with its subsidiaries, "Scholastic" or the "Company") is the world's largest publisher and distributor of children's books, a leading provider of print and digital instructional materials for grades pre-kindergarten (pre-K) to grade 12 and a producer of educational and entertaining children's media. The Company creates quality books and ebooks, print and technology-based learning materials and programs, classroom magazines and other products that, in combination, offer schools, as well as parents and children, customized and comprehensive solutions to support children's learning and reading both at school and at home. Since its founding in 1920, Scholastic has emphasized quality products and a dedication to reading, learning and literacy. The Company is the leading operator of school-based book club and book fair proprietary channels. It distributes its products and services through these channels, as well as directly to schools and libraries, through retail stores and through the internet. The Company's website, scholastic.com, is a leading site for teachers, classrooms and parents and an award-winning destination for children. Scholastic has operations in the United States and throughout the world including Canada, the United Kingdom, Australia, New Zealand and Asia and, through its export business, sells products in approximately 120 international locations.

## Basis of presentation

#### **Principles of consolidation**

The Consolidated Financial Statements include the accounts of the Corporation and all wholly-owned and majority-owned subsidiaries. All significant intercompany transactions are eliminated in consolidation.

## **Noncontrolling Interest**

As of May 31, 2023, the Company owned a 95.0% majority ownership interest in Make Believe Ideas Limited (MBI), a UK-based children's book publishing company. The founder and chief executive officer of MBI retains a 5.0% noncontrolling ownership interest in MBI. The Company fully consolidated MBI as of the acquisition date, and the 5.0% noncontrolling interest is classified within stockholder's equity. See Note 22, Subsequent Events.

## Use of estimates

The Company's Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP). The preparation of these financial statements involves the use of estimates and assumptions by management, which affects the amounts reported in the Consolidated Financial Statements and accompanying notes. The Company bases its estimates on historical experience, current business factors and various other assumptions believed to be reasonable under the circumstances, all of which are necessary in order to form a basis for determining the carrying values of assets and liabilities. Actual results may differ from those estimates and assumptions. On an ongoing basis, the Company evaluates the adequacy of its reserves and the estimates used in calculations, including, but not limited to:

- Accounts receivable allowance for credit losses
- Pension and postretirement benefit plans
- Uncertain tax positions
- The timing and amount of future income taxes and related deductions
- Inventory reserves
- Cost of goods sold from book fair operations during interim periods based on estimated gross profit rates
- Sales tax contingencies
- Royalty advance reserves and royalty expense accruals
- Impairment testing for goodwill, intangibles and other long-lived assets and investments
- Assets and liabilities acquired in business combinations
- Variable consideration related to anticipated returns
- Allocation of transaction price to contractual performance obligations



## **Summary of Significant Accounting Policies**

#### Revenue recognition

The Company's revenue recognition policies for its principal businesses are as follows:

**School-Based Book Clubs** – Revenue from school-based book clubs is recognized upon shipment of the products.

School-Based Book Fairs – Revenues associated with school-based book fairs relate to the sale of children's books and other products to book fair sponsors. In addition, the Company employs an incentive program to encourage the sponsorship of book fairs and increase the number of fairs held each school year. The Company identifies two potential performance obligations within its school-based book fair contracts, which include the fulfillment of book fairs product and the fulfillment of product upon the redemption of incentive program credits by customers. The Company allocates the transaction price to each performance obligation and recognizes revenue at a point in time. The Company utilizes certain estimates based on historical experience, redemption patterns and future expectations related to the participation in the incentive program to determine the relative fair value of each performance obligation when allocating the transaction price. Changes in these estimates could impact the timing of the recognition of revenue. Revenue allocated to the book fairs product is recognized at the point at which product is delivered to the customer and control is transferred. The revenue allocated to the incentive program credits is recognized upon redemption of incentive credits and the transfer of control of the redeemed product. Incentive credits are generally redeemed within 12 months of issuance. Payment for school-based book fairs product is due at the completion of a customer's fair. Revenues associated with virtual fairs are recognized upon shipment of the products and related incentive program credits are expensed upon issuance.

**Trade** – Revenue from the sale of children's books for distribution in the retail channel is primarily recognized when performance obligations are satisfied and control is transferred to the customer, or when the product is on sale and available to the public. For newly published titles, the Company, on occasion, contractually agrees with its customers when the publication may be first offered for sale to the public, or an agreed upon "Strict Laydown Date. For such titles, the control of the product is not deemed to be transferred to the customer until such time that the publication can contractually be sold to the public, and the Company defers revenue on sales of such titles until such time as the customer is permitted to sell the product to the public. Revenue for ebooks, which is generally the net amount received from the retailer, is recognized upon electronic delivery to the customer by the retailer. The sale of trade product generally includes a right of return.

**Education** – Revenue from the sale of educational materials is recognized upon shipment of the products, or upon acceptance of product by the customer, depending on individual contractual terms. Revenue from digital products is deferred and recognized ratably over the subscription period. Revenue from professional development services is recognized when the services have been provided to the customer. Revenue from contracts with multiple deliverables are recognized as each performance obligation is satisfied in which the transaction price is allocated on a relative standalone selling price basis.

**Film Production and Licensing** – Revenue from the sale of film rights, principally for the home video, streaming and domestic and foreign television markets, is deferred during production and recognized when the film or episodes have been delivered and are available for showing or exploitation. Licensing revenue is recognized in accordance with royalty agreements at the time the licensed materials are available to the licensee and collections are reasonably assured.

**Magazines** – Revenue is deferred and recognized ratably over the subscription period, as the magazines are delivered.

**Export** – Revenue from the export channel is recognized upon acceptance of the physical product by the customer.

The Company has elected to present sales and other related taxes on a net basis, excluded from revenues, and as such, these are included within Other accrued expenses until remitted to taxing authorities.

#### Cash equivalents

Cash equivalents consist of short-term investments with original maturities of three months or less.



#### Accounts receivable

Accounts receivable are recognized net of an allowance for credit losses. In the normal course of business, the Company extends credit to customers that satisfy predefined credit criteria. The Company recognizes an allowance for credit losses on trade receivables that are expected to be incurred over the lifetime of the receivable. Reserves for estimated credit losses are established at the time of sale and are based on relevant information about past events, current conditions, and supportable forecasts impacting its ultimate collectability, including specific reserves on a customer-by-customer basis, creditworthiness of the Company's customers and prior collection experience. At the time the Company determines that a receivable balance, or any portion thereof, is deemed to be permanently uncollectible, the balance is then written off. Accounts receivable allowance for credit losses was \$16.7 and \$25.9 as of May 31, 2023 and 2022, respectively.

#### **Estimated returns**

For sales that include a right of return, the Company estimates the transaction price and records revenues as variable consideration based on the amounts the Company expects to ultimately be entitled. In order to determine estimated returns, the Company utilizes historical return rates, sales patterns, types of products and expectations and recognizes a corresponding reduction to Revenues and Cost of goods sold. Management also considers patterns of sales and returns in the months preceding the fiscal year, as well as actual returns received subsequent to the fiscal year, available customer and market specific data and other return rate information that management believes is relevant. In addition, a refund liability is recorded within Other accrued expenses for the consideration to which the Company believes it will not ultimately be entitled and a return asset is recorded within Prepaid expenses and other current assets for the expected inventory to be returned. Actual returns could differ from the Company's estimate.

#### **Inventories**

Inventories, consisting principally of books, are stated at the lower of cost, using the first-in, first-out method, or net realizable value. The Company records a reserve for excess and obsolete inventory based upon a calculation using the expected future sales of existing inventory driven by estimates around forecasted purchases, inventory consumption costs, and the sell-through rate of current fiscal year purchases. In accordance with the Company's inventory retention policy, expected future sales of existing inventory are compared against historical usage by channel for reasonableness and any specifically identified excess or obsolete inventory, due to an anticipated lack of demand, will also be reserved.

## Property, plant and equipment

Property, plant and equipment are stated at cost. Depreciation and amortization are recognized on a straight-line basis over the estimated useful lives of the assets. Buildings have an estimated useful life, for purposes of depreciation, of forty years. Building improvements are depreciated over the life of the improvement which typically does not exceed twenty-five years. Capitalized software, net of accumulated amortization, was \$62.7 and \$60.3 at May 31, 2023 and 2022, respectively. Capitalized software is amortized over a period of three to ten years. Amortization expense for capitalized software was \$25.3, \$26.4 and \$27.6 for the fiscal years ended May 31, 2023, 2022 and 2021, respectively. Furniture, fixtures and equipment are depreciated over periods not exceeding ten years. Leasehold improvements are amortized over the life of the lease or the life of the assets, whichever is shorter. The Company evaluates the depreciation periods of property, plant and equipment to determine whether events or circumstances indicate that the asset's carrying value is not recoverable or warrant revised estimates of useful lives.

#### **Cloud Computing Arrangements**

The Company incurs costs to implement cloud computing arrangements that are hosted by a third party vendor. Implementation costs incurred during the application development stage are capitalized and amortized over the term of the hosting arrangement on a straight-line basis. The Company capitalized \$6.2 and \$7.3 of costs incurred in fiscal 2023 and 2022, respectively, to implement cloud computing arrangements, primarily related to digital and consumer data platforms. These amounts are included within Other assets and deferred charges on the Company's Consolidated Balance Sheets.

#### Leases

The Company's lease arrangements primarily relate to corporate offices and warehouse facilities, and to a lesser extent, certain equipment and other assets. The Company's leases generally have initial terms ranging from 3 to 10 years and certain leases include renewal or early-termination options, rent escalation clauses, and/or lease incentives. Lease renewal rent payment terms generally reflect adjustments for market rates prevailing at the time of renewal. The Company's leases require fixed minimum rent payments and also often require the payment of certain other costs that do not relate specifically to its right to use an underlying leased asset, but are associated with the asset, such as real estate taxes, insurance, common area maintenance fees and/or certain other costs (referred to collectively herein as



non-lease components), which may be fixed or variable in amount depending on the terms of the respective lease agreement. The Company's leases do not contain significant residual value guarantees or restrictive covenants.

The Company determines whether an arrangement contains a lease at the inception of the arrangement. If a lease is determined to exist, the term of such lease is assessed based on the date on which the underlying asset is made available for the Company's use by the lessor. The Company's assessment of the lease term reflects the non-cancelable term of the lease, inclusive of any rent-free periods and/or periods covered by early-termination options which the Company is reasonably certain of not exercising, as well as periods covered by renewal options which the Company is reasonably certain of exercising. The Company also determines lease classification as either operating or finance at lease commencement, which governs the pattern of expense recognition and the presentation reflected in the Consolidated Statements of Operations over the lease term.

For leases with a term exceeding 12 months, a lease liability is recorded on the Company's Consolidated Balance Sheet at lease commencement reflecting the present value of its fixed minimum payment obligations over the lease term. A corresponding right-of-use (ROU) asset equal to the initial lease liability is also recorded, adjusted for any prepaid rent and/or initial direct costs incurred in connection with execution of the lease and reduced by any lease incentives received. The Company includes fixed payment obligations related to non-lease components in the measurement of ROU assets and lease liabilities, as it elects to account for lease and non-lease components together as a single lease component. ROU assets associated with finance leases are presented separate from ROU assets associated with operating leases and are included within Property, plant and equipment, net on the Company's Consolidated Balance Sheet. For purposes of measuring the present value of its fixed payment obligations for a given lease, the Company uses its incremental borrowing rate, determined based on information available at lease commencement, as rates implicit in its leasing arrangements are typically not readily determinable. The Company's incremental borrowing rate reflects the rate it would pay to borrow on a secured basis, and incorporates the term and economic environment of the associated lease.

For operating leases, fixed lease payments are recognized as lease expense on a straight-line basis over the lease term. For finance leases, the initial ROU asset is depreciated on a straight-line basis over the lease term, along with recognition of interest expense associated with accretion of the lease liability, which is ultimately reduced by the related fixed payments. For leases with a term of 12 months or less, any fixed lease payments are recognized on a straight-line basis over the lease term, and are not recognized on the Company's Consolidated Balance Sheet. Variable lease costs for both operating and finance leases, if any, are recognized as incurred.

Sublease rental income is recognized on a straight-line basis over the duration of each lease term. To the extent expected sublease income is less than expected rental payments, the Company recognizes a loss on the difference based on the present value of the minimum lease payments under each lease. Lease payments received are presented as a reduction to rent expense in Selling, general and administrative expenses.

## **Prepublication costs**

Prepublication costs are incurred in all of the Company's reportable segments. Prepublication costs include costs incurred to create the art, prepress, editorial, digital conversion and other content required for the creation of the master copy of a book or other media. Prepublication costs are amortized on a straight-line basis over a two-to-five-year period based on expected future revenues. The Company regularly reviews the recoverability of these capitalized costs based on expected future cash flows.

## Long-lived assets

Long-lived assets, including operating lease right-of-use assets, property, plant, and equipment, prepublication costs and definite-lived intangible assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of any such asset may not be recoverable. For the purposes of impairment testing, long-lived assets are grouped at the lowest level of identifiable cash flows. If impairment indicators are present, the Company performs a recoverability test by comparing the sum of the estimated undiscounted future cash flows attributable to the asset to its carrying amount. If it is determined that a long-lived asset is not recoverable, an impairment loss is recognized based on the excess of the carrying amount over the fair value of the asset. The fair values determined by the Company require significant judgment and include certain assumptions regarding future sales and expenses, discount rates and real estate market conditions.

## Royalty advances

Royalty advances are incurred in all of the Company's reportable segments, but are most prevalent in the *Children's Book Publishing and Distribution* segment and enable the Company to obtain contractual commitments from authors to produce content. The Company regularly provides authors with advances against expected future royalty payments,



often before the books are written. Upon publication and sale of the books or other media, the authors generally will not receive further royalty payments until the contractual royalties earned from sales of such books or other media exceed such advances.

Royalty advances are initially capitalized and subsequently expensed as related revenues are earned or when the Company determines future recovery through earndowns is not probable. The Company has a long history of providing authors with royalty advances and it tracks each advance earned with respect to the sale of the related publication. The royalties earned are applied first against the remaining unearned portion of the advance. Historically, the longer the unearned portion of the advance remains outstanding, the less likely it is that the Company will recover the advance through the sale of the publication. The Company applies this historical experience to its existing outstanding royalty advances to estimate the likelihood of recoveries through earndowns. Additionally, the Company's editorial staff regularly reviews its portfolio of royalty advances to determine if individual royalty advances are not recoverable through earndowns for discrete reasons, such as the death of an author prior to completion of a title or titles, a Company decision to not publish a title, poor market demand or other relevant factors that could impact recoverability. The reserve for royalty advances was \$79.1 and \$76.0 as of May 31, 2023 and 2022, respectively.

## Goodwill and intangible assets

The Company records intangible assets based on their fair value on the date of acquisition. Goodwill is recorded as the difference between the fair value of the purchase consideration and the fair value of the net identifiable tangible and intangible assets acquired.

Goodwill and other intangible assets with indefinite lives are not amortized and are reviewed for impairment annually as of May 31 or more frequently if impairment indicators arise.

With regard to goodwill, the Company compares the estimated fair values of its identified reporting units to the carrying values of their net assets. The Company first performs a qualitative assessment to determine whether it is more likely than not that the fair values of its identified reporting units are less than their carrying values. If it is more likely than not that the fair value of a reporting unit is less than its carrying amount, the Company performs the quantitative goodwill impairment test. The Company measures goodwill impairment by the amount the carrying value exceeds the fair value of a reporting unit. For each of the reporting units, the estimated fair value is determined utilizing the expected present value of the projected future cash flows of the reporting unit, in addition to comparisons to similar companies. The Company reviews its definition of reporting units annually or more frequently if conditions indicate that the reporting units may change. The Company evaluates its operating segments to determine if there are components one level below the operating segment level. A component is present if discrete financial information is available and segment management regularly reviews the operating results of the business. If an operating segment only contains a single component, that component is determined to be a reporting unit for goodwill impairment testing purposes. If an operating segment contains multiple components, the Company evaluates the economic characteristics of these components. Any components within an operating segment that share similar economic characteristics are aggregated and deemed to be a reporting unit for goodwill impairment testing purposes. Components within the same operating segment that do not share similar economic characteristics are deemed to be individual reporting units for goodwill impairment testing purposes. The Company has six reporting units with goodwill subject to impairment testing.

With regard to other intangibles with indefinite lives, the Company first performs a qualitative assessment to determine whether it is more likely than not that the fair value of the identified asset is less than its carrying value. If it is more likely than not that the fair value of the asset is less than its carrying amount, the Company performs a quantitative test. The estimated fair value is determined utilizing the expected present value of the projected future cash flows of the asset.

Intangible assets with definite lives consist principally of customer lists, intellectual property and other agreements and are amortized over their expected useful lives. Customer lists are amortized on a straight-line basis over five to ten years, while other agreements are amortized on a straight-line basis over their contractual term. Intellectual property assets are amortized over their remaining useful lives, which is approximately five years.

## Income taxes

The Company uses the asset and liability method of accounting for income taxes. Under this method, for purposes of determining taxable income, deferred tax assets and liabilities are determined based on differences between the financial reporting and the tax basis of such assets and liabilities and are measured using enacted tax rates and laws that will be in effect when the differences are expected to be realized.



The Company believes that its taxable earnings, during the periods when the temporary differences giving rise to deferred tax assets become deductible or when tax benefit carryforwards may be utilized, should be sufficient to realize the related future income tax benefits. For those jurisdictions where the expiration date of the tax benefit carryforwards or the projected taxable earnings indicates that realization is not likely, the Company establishes a valuation allowance.

In assessing the need for a valuation allowance, the Company estimates future taxable earnings, with consideration for the feasibility of ongoing tax planning strategies and the realizability of tax benefit carryforwards, to determine which deferred tax assets are more likely than not to be realized in the future. Valuation allowances related to deferred tax assets can be impacted by changes to tax laws, changes to statutory tax rates and future taxable earnings. In the event that actual results differ from these estimates in future periods, the Company may need to adjust the valuation allowance.

The Company accounts for uncertain tax positions using a two-step method. Recognition occurs when an entity concludes that a tax position, based solely on technical merits, is more likely than not to be sustained upon examination. If a tax position is more likely than not to be sustained upon examination, the amount recognized is the largest amount of benefit, determined on a cumulative probability basis, which is more likely than not to be realized upon settlement. The Company assesses all income tax positions and adjusts its reserves against these positions periodically based upon these criteria. The Company also assesses potential penalties and interest associated with these tax positions, and includes these amounts as a component of income tax expense.

The Company assesses foreign investment levels periodically to determine if all or a portion of the Company's investments in foreign subsidiaries are indefinitely invested. Any required adjustment to the income tax provision would be reflected in the period that the Company changes this assessment. The Company elects to recognize the tax on Global Intangible Low-Taxed Income (GILTI) earned by foreign subsidiaries as a period expense in the period the tax is incurred.

#### **Non-income Taxes**

The Company is subject to tax examinations for sales-based taxes. A number of these examinations are ongoing and, in certain cases, have resulted in assessments from taxing authorities. Where a sales tax liability with respect to a jurisdiction is probable and can be reliably estimated, the Company has made accruals for these matters which are reflected in the Company's Consolidated Financial Statements. These amounts are included in the Consolidated Financial Statements in Selling, general and administrative expenses. Future developments relating to the foregoing could result in adjustments being made to these accruals.

#### **Employee Benefit Plan Obligations**

The rate assumptions discussed below impact the Company's calculations of its UK pension and U.S. postretirement obligations. The rates applied by the Company are based on the UK pension plan asset portfolio's past average rates of return, discount rates and actuarial information. Any change in market performance, interest rate performance, assumed health care cost trend rate and compensation rates could result in significant changes in the Company's UK pension plan and U.S. postretirement obligations.

**Pension obligations** – Scholastic Corporation's UK subsidiary has a defined benefit pension plan covering the majority of its employees who meet certain eligibility requirements. The Company's pension plan and other postretirement benefits are accounted for using actuarial valuations.

The Company's UK Pension Plan calculations are based on three primary actuarial assumptions: the discount rate, the long-term expected rate of return on plan assets and the anticipated rate of compensation increases. The discount rate is used in the measurement of the projected, accumulated and vested benefit obligations and interest cost component of net periodic pension costs. The long-term expected return on plan assets is used to calculate the expected earnings from the investment or reinvestment of plan assets. The anticipated rate of compensation increase is used to estimate the increase in compensation for participants of the plan from their current age to their assumed retirement age. The estimated compensation amounts are used to determine the benefit obligations.

Other postretirement benefits – The Company provides postretirement benefits, consisting of healthcare and life insurance benefits, to eligible retired United State-based employees. The postretirement medical plan benefits are funded on a pay-as-you-go basis, with the employee paying a portion of the premium and the Company paying the remainder. The existing benefit obligation is based on the discount rate and the assumed health care cost trend rate. The discount rate is used in the measurement of the projected and accumulated benefit obligations and the interest



cost component of net periodic postretirement benefit cost. The assumed health care cost trend rate is used in the measurement of the long-term expected increase in medical claims.

## Foreign currency translation

The Company's non-United States dollar-denominated assets and liabilities are translated into United States dollars at prevailing rates at the balance sheet date and the revenues, costs and expenses are translated at the weighted average rates prevailing during each reporting period. Net gains or losses resulting from the translation of the foreign financial statements and the effect of exchange rate changes on long-term intercompany balances are accumulated and charged directly to the foreign currency translation adjustment component of stockholders' equity until such time as the operations are substantially liquidated or sold. The Company assesses foreign investment levels periodically to determine if all or a portion of the Company's investments in foreign subsidiaries are indefinitely invested.

## Shipping and handling costs

Amounts billed to customers for shipping and handling are classified as revenue. Costs incurred in shipping and handling are recognized in Cost of goods sold.

## **Advertising costs**

Advertising costs are expensed by the Company as incurred. Total advertising expense was \$76.9, \$69.5 and \$60.1 for the twelve months ended May 31, 2023, 2022 and 2021, respectively.

## **Stock-based compensation**

The Company recognizes the cost of services received in exchange for any stock-based awards. The Company recognizes the cost on a straight-line basis over an award's requisite service period, which is generally the vesting period, except for the grants to retirement-eligible employees, based on the award's fair value at the date of grant.

The fair values of stock options granted by the Company are estimated at the date of grant using the Black-Scholes option-pricing model. The Company's determination of the fair value of stock-based payment awards using this option-pricing model is affected by the price of the Common Stock as well as by assumptions regarding highly complex and subjective variables, including, but not limited to, the expected price volatility of the Common Stock over the terms of the awards, the risk-free interest rate, and actual and projected employee stock option exercise behaviors. Estimates of fair value are not intended to predict actual future events or the value that may ultimately be realized by those who receive these awards.

Forfeitures are estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates, in order to derive the Company's best estimate of awards ultimately expected to vest. In determining the estimated forfeiture rates for stock-based awards, the Company annually conducts an assessment of the actual number of equity awards that have been forfeited previously. When estimating expected forfeitures, the Company considers factors such as the type of award, the employee class and historical experience. The estimate of stock-based awards that will ultimately be forfeited requires significant judgment and, to the extent that actual results or updated estimates differ from current estimates, such amounts will be recognized as a cumulative adjustment in the period such estimates are revised.

The table set forth below provides the estimated fair value of options granted by the Company during fiscal years 2023, 2022 and 2021 and the significant weighted average assumptions used in determining such fair value under the Black-Scholes option-pricing model. The average expected life represents an estimate of the period of time stock options are expected to remain outstanding based on the historical exercise behavior of the option grantees. The risk-free interest rate was based on the U.S. Treasury yield curve corresponding to the expected life in effect at the time of the grant. The volatility was estimated based on historical volatility corresponding to the expected life.

	2023	2022	2021
Estimated fair value of stock options granted	\$ 11.62	\$ 8.04	\$ 3.80
Assumptions:			
Expected dividend yield	1.9 %	1.8 %	2.9 %
Expected stock price volatility	32.8 %	31.9 %	30.2 %
Risk-free interest rate	3.8 %	0.9 %	0.2 %
Average expected life of options	5 years	5 years	4 years

## **New Accounting Pronouncements**

#### **Current Fiscal Year Adoptions:**

#### ASU No. 2021-8

The Company adopted ASU No. 2021-8, Business Combinations (Topic 805): Accounting for Contract Assets and Contract Liabilities from Contracts with Customers (ASU 2021-8), in the beginning of the second guarter of fiscal 2023. The updates in this guidance seek to improve the accounting for acquired revenue contracts with customers in a business combination by addressing diversity in practice and inconsistency related to the following: 1. Recognition of an acquired contract liability and 2. Payment terms and their effect on subsequent revenue recognized by the acquirer. The amendments in ASU 2021-8 improve comparability for both the recognition and measurement of acquired revenue contracts with customers at the date of and after a business combination. The amendments improve comparability by specifying for all acquired revenue contracts regardless of their timing of payment: (1) the circumstances in which the acquirer should recognize contract assets and contract liabilities that are acquired in a business combination and (2) how to measure those contract assets and contract liabilities. The amendments improve comparability after the business combination by providing consistent recognition and measurement guidance for revenue contracts with customers acquired in a business combination and revenue contracts with customers not acquired in a business combination. The Company early adopted ASU 2021-8 and applied the amendments in accounting for the acquisition of Learning Ovations, Inc. during the second guarter of fiscal 2023, which was accounted for as a business combination under the acquisition method of accounting. The adoption of this ASU did not have a material impact to the Company's Consolidated Financial Statements.

#### ASU No. 2020-4 and ASU No. 2022-6

In March 2020, the FASB issued ASU No. 2020-4, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting (ASU 2020-4), and in December 2022, the FASB issued ASU No. 2022-6, Reference Rate Reform (Topic 848): Deferral of the Sunset Date for Topic 848 (ASU 2022-6). ASU 2020-4 provides optional expedients and exceptions for applying U.S. GAAP to contracts, hedging relationships, and other transactions affected by reference rate reform if certain criteria are met. This guidance is elective and applies to all entities that have contracts, hedging relationships, and other transactions that reference LIBOR or another reference rate expected to be discontinued because of reference rate reform. ASU 2022-6 defers the sunset date of Topic 848 from December 31, 2022, to December 31, 2024, after which entities will no longer be permitted to apply the relief in Topic 848. During the third quarter of fiscal 2023, the Company adopted the expedient in accounting for the amendments to the Company's Credit Agreement which were made as a result of the replacement of LIBOR as a reference rate. Refer to Note 5, Debt, for further details regarding the interest rate effected by these amendments, which will be applied prospectively. The adoption of these ASUs did not have a material impact to the Company's Consolidated Financial Statements.

## 2. REVENUES

## **Disaggregated Revenue Data**

The following table presents the Company's segment revenues disaggregated by region and domestic channel during the year ended May 31:

	2023	2022	2021
Book Clubs - U.S.	\$ 117.8	\$ 126.4	\$ 145.4
Book Fairs - U.S.	553.1	429.7	164.3
Trade - U.S.	325.8	344.0	328.8
Trade - International (1)	41.3	46.4	36.5
Total Children's Book Publishing and Distribution	1,038.0	946.5	675.0
Education Solutions - U.S.	386.6	393.6	312.3
Total Education Solutions	386.6	393.6	312.3
International - Major Markets (2)	229.7	237.1	226.8
International - Other Markets (3)	49.7	65.7	86.2
Total International	279.4	302.8	313.0
Total Revenues	\$ 1,704.0	\$ 1,642.9	\$ 1,300.3

<sup>(1)</sup> Primarily includes foreign rights and certain product sales in the UK.

In fiscal years 2023 and 2022, there were no customers that accounted for more than 10% of consolidated revenues. In fiscal 2021, the Company had one customer that accounted for more than 10% of consolidated revenues. Total revenues from this customer were \$152.7, or approximately 12% of consolidated revenues, during the year ended May 31, 2021. Approximately \$119.7 was reported within the *Children's Book Publishing & Distribution* segment, \$8.8 in the *Education Solutions* segment and \$24.2 in the *International* segment.

## **Estimated Returns**

A liability for expected returns of \$34.9 and \$42.2 was recorded within Other accrued expenses on the Company's Consolidated Balance Sheets as of May 31, 2023 and 2022, respectively. In addition, a return asset of \$4.7 and \$5.3 was recorded within Prepaid expenses and other current assets as of May 31, 2023 and 2022, respectively, for the recoverable cost of product estimated to be returned by customers.

## **Deferred Revenue**

The following table presents further detail regarding the Company's deferred revenue balance for the years ended May 31:

	2023	2022
Book fairs incentive credits	\$ 110.8	\$ 100.1
Magazines+ subscriptions	5.0	4.5
U.S. digital subscriptions	22.8	19.5
U.S. education-related (1)	9.8	13.6
Media-related	0.0	15.8
Stored value cards	12.4	9.4
Other (2)	8.3	9.9
Total deferred revenue	\$ 169.1	\$ 172.8

<sup>(1)</sup> Primarily includes deferred revenue related to contracts with school districts and professional services.



<sup>(2)</sup> Includes Canada, UK, Australia and New Zealand.

<sup>(3)</sup> Primarily includes markets in Asia.

<sup>(2)</sup> Primarily includes deferred revenue related to various international products and services.

The Company's deferred revenue consists of contract liabilities in respect to advance billings and payments received from customers in excess of revenue recognized and revenue allocated to outstanding book fairs incentive credits. These liabilities are recorded within Deferred revenue on the Company's Consolidated Balance Sheets and are classified as short term, as substantially all of the associated performance obligations are expected to be satisfied, and related revenue recognized, within one year. The amount of revenue recognized during the years ended May 31, 2023 and 2022 included within the opening Deferred revenue balance was \$146.4 and \$85.0, respectively.

#### **Allowance for Credit Losses**

The following table presents the change in the allowance for credit losses, which is included in Accounts Receivable, net on the Consolidated Balance Sheets:

	Allowai Credit	
Balance as of June 1, 2022	\$	25.9
Current period provision		3.3
Write-offs and other		(12.5)
Balance as of May 31, 2023	\$	16.7

#### 3. SEGMENT INFORMATION

The Company categorizes its businesses into three reportable segments: *Children's Book Publishing and Distribution* and *Education Solutions*, which comprise the Company's domestic operations, and *International*.

- Children's Book Publishing and Distribution operates as an integrated business which includes the publication and distribution of children's books, ebooks, media and interactive products in the United States through its book clubs and book fairs in its school channels and through the trade channel. This segment is comprised of three operating segments.
- **Education Solutions** includes the publication and distribution to schools and libraries of children's books, classroom magazines, print and digital supplemental and core classroom materials and programs and related support services, and print and on-line reference and non-fiction products for grades pre-kindergarten to 12 in the United States. This segment is comprised of one operating segment.
- **International** includes the publication and distribution of products and services outside the United States by the Company's international operations and its export and foreign rights businesses. This segment is comprised of three operating segments.

The following tables set forth information for the Company's segments for the three fiscal years ended May 31:

		2023		2022		2021
Revenues						
Children's Book Publishing and Distribution	\$	1,038.0	\$	946.5	\$	675.0
Education Solutions		386.6		393.6		312.3
International		279.4		302.8		313.0
Total	\$	1,704.0	\$	1,642.9	\$	1,300.3
Operating income (loss)						
Children's Book Publishing and Distribution	\$	143.4	\$	115.3	\$	8.9
Education Solutions		58.4		81.8		57.7
International		(3.6)		3.3		21.2
Overhead <sup>(1)</sup>		(91.9)		(103.0)		(110.5)
Total	\$	106.3	\$	97.4	\$	(22.7)
Depreciation and amortization (2)						
Children's Book Publishing and Distribution	\$	22.9	\$	24.9	\$	25.6
Education Solutions		20.2		15.1		12.7
International		5.1		6.2		6.6
Overhead <sup>(1)</sup>		41.5		45.1		45.4
Total	\$	89.7	\$	91.3	\$	90.3
Segment assets at May 31						
Children's Book Publishing and Distribution	\$	599.9	\$	559.4	\$	518.0
Education Solutions	· · · ·	290.8	· · ·	289.4	· · · ·	239.8
International		260.0		258.3		302.1
Overhead (1)		716.0		833.7		948.4
Total	\$	1,866.7	\$	1,940.8	\$	2,008.3

<sup>(1)</sup> Overhead includes all domestic corporate amounts not allocated to segments, including expenses and costs related to the management of corporate assets.

## 4. ASSET WRITE DOWN

During fiscal 2022, the Company committed to a plan to cease operations and sell the direct sales business in Asia, including the sale of the Malaysia legal entity. The Company wrote down the related assets which were included in the *International* segment and consisted of accounts receivable, inventory, other current assets and long-lived assets, to their recoverable value which equated to the selling price of \$3.7. The remaining assets, consisting of accounts receivable and inventory, were classified as held for sale and recorded as a current asset on the Company's Consolidated Balance Sheet at May 31, 2022. The Company recognized a loss of \$15.1 in fiscal 2022 which was included in Gain (Loss) on assets held for sale within the Company's Consolidated Statement of Operations for the fiscal year ended May 31, 2022. The impact of the impairment was a loss per basic and diluted share of Class A and Common Stock of \$0.33 and \$0.32, respectively, in the twelve months ended May 31, 2022.

During fiscal 2021, the Company committed to a plan to cease use of certain leased office space in New York City and consolidate into the company-owned New York headquarters building. The right-of-use (ROU) assets and the other long-lived assets associated with these operating leases were included in the *Overhead* segment. An impairment expense of \$8.5 was recognized in fiscal 2021 of which \$7.0 related to the ROU assets and \$1.5 related to other long-lived assets, primarily leasehold improvements. The Company also committed to a plan to permanently close 13 of the 54 book fairs warehouses in the U.S. as part of a branch consolidation project. The ROU assets and the other long-lived assets associated with these warehouse operating leases were included in the *Children's Book Publishing and Distribution* segment. An impairment expense of \$2.6 was recognized in fiscal 2021, primarily related to the ROU



<sup>(2)</sup> Includes depreciation of property, plant and equipment, amortization of intangible assets and prepublication, deferred financing and cloud computing costs.

assets. The impact of the total \$11.1 impairment was a loss per basic and diluted share of Class A and Common Stock of \$0.24 in the twelve months ended May 31, 2021.

#### 5. DEBT

The following table summarizes the Company's debt as of May 31:

	Carrying Value		Fair Value	Carrying Value	Fair Value
	20	023		2022	
Loan Agreement:					
Revolving loan	\$ _	\$	_	\$ - \$	_
Unsecured lines of credit (weighted average interest rates of 4.9% and 5.4%, respectively)	6.0		6.0	6.5	6.5
UK long-term debt	_		_	_	_
Total debt	\$ 6.0	\$	6.0	\$ 6.5 \$	6.5
Less: lines of credit and current portion of long-term debt	(6.0)		(6.0)	(6.5)	(6.5)
Total long-term debt	\$ _	\$	_	\$ - \$	_

The Company's debt obligations as of May 31, 2023 have maturities of one year or less.

## **US Credit Agreement**

On October 27, 2021, Scholastic Corporation and its principal operating subsidiary, Scholastic Inc., entered into an amended and restated 5-year credit agreement with a syndicate of banks and Bank of America, N.A., as administrative agent (the "Credit Agreement"). The Credit Agreement provides for a \$300.0 unsecured revolving credit facility and allows the Company to borrow, repay or prepay and reborrow at any time prior to the October 27, 2026 maturity date. The Credit Agreement also provides an unlimited basket for permitted payments of dividends and other distributions in respect of capital stock so long as the Corporation's pro forma Consolidated Net Leverage Ratio, as defined, is not in excess of 2.75:1.

On February 28, 2023, the Company entered into the First and Second Amendments to the Credit Agreement with the lenders from time to time party thereto, Truist Bank and Wells Fargo Bank, National Association, as co-syndication agents and Bank of America, N.A., as administrative agent (collectively the Amendments). The Amendments, among other things, (i) adjusted the credit spread adjustment for SOFR (the secured overnight financing rate as administered by the Federal Reserve Bank of New York) to 0.10% (10 basis points) and (ii) transitioned the reference rate under the Credit Agreement for borrowings from LIBOR (the London interbank offered rate) to SOFR, together with various other conforming changes to accommodate such replacement.

Under the Credit Agreement, interest on amounts borrowed thereunder is due and payable in arrears on the last day of the interest period (defined as the period commencing on the date of the advance and ending on the last day of the period selected by the Borrower at the time each advance is made). The interest pricing under the Credit Agreement is dependent upon the Borrower's election of a rate that is either:

- a Base Rate equal to the higher of (i) the prime rate, (ii) the prevailing Federal Funds rate plus 0.50% or (iii) the Eurodollar Rate plus 1.00% plus, in each case, an applicable margin ranging from 0.35% to 0.75%, as determined by the Company's prevailing Consolidated Leverage Ratio (as defined in the Credit Agreement);
- a Eurodollar Rate equal to SOFR (Daily Simple or Term), plus a SOFR adjustment of 0.10% per annum and an applicable margin ranging from 1.35% to 1.75%, as determined by the Company's prevailing Consolidated Leverage Ratio.

As of May 31, 2023, the applicable margin on Base Rate Advances was 0.35% and the applicable margin on Eurodollar Advances was 1.35%, both based on the Company's prevailing Consolidated Leverage Ratio.

The Credit Agreement provides for payment of a commitment fee in respect of the aggregate unused amount of revolving credit commitments ranging from 0.20% to 0.30% per annum based upon the Corporation's then prevailing Consolidated Leverage Ratio. As of May 31, 2023, the commitment fee rate was 0.20%.



A portion of the revolving credit facility, up to a maximum of \$50.0, is available for the issuance of letters of credit. In addition, a portion of the revolving credit facility, up to a maximum of \$15.0, is available for swingline loans. The Credit Agreement has an accordion feature which permits the Company, provided certain conditions are satisfied, to increase the facility by up to an additional \$150.0.

As of May 31, 2023, the Company had no outstanding borrowings under the Credit Agreement.

The Credit Agreement contains certain financial covenants related to leverage and interest coverage ratios (as defined in the Credit Agreement), limitations on the amount of dividends and other distributions, and other limitations on fundamental changes to the Company or its business. The Company was in compliance with required covenants for all periods presented.

At May 31, 2023, the Company had open standby letters of credit totaling \$3.8 issued under certain credit lines, including \$0.4 under the Loan Agreement and \$3.4 under the domestic credit lines discussed below.

## **UK Loan Agreements**

On January 24, 2020, Scholastic Limited UK entered into a term loan facility to fund the construction of the new UK facility in Warwickshire. The term loan facility was repaid and closed on March 31, 2022.

On September 23, 2019, Scholastic Limited UK entered into a term loan agreement to borrow £2.0 to fund a land purchase in connection with the construction of the new UK facility in Warwickshire. The loan agreement was repaid and closed on May 12, 2022.

#### **Lines of Credit**

As of May 31, 2023, the Company's domestic credit lines available under unsecured money market bid rate credit lines totaled \$10.0. There were no outstanding borrowings under these credit lines as of May 31, 2023 and May 31, 2022. As of May 31, 2023, availability under these unsecured money market bid rate credit lines totaled \$6.6, excluding commitments of \$3.4. All loans made under these credit lines are at the sole discretion of the lender and at an interest rate and term agreed to at the time each loan is made, but not to exceed 365 days. These credit lines may be renewed, if requested by the Company, at the option of the lender.

As of May 31, 2023, the Company had various local currency international credit lines totaling \$24.5, underwritten by banks primarily in the United States, Canada and the United Kingdom. Outstanding borrowings under these facilities were \$6.0 at May 31, 2023 at a weighted average interest rate of 4.9%, compared to outstanding borrowings of \$6.5 at May 31, 2022 at a weighted average interest rate of 5.4%. As of May 31, 2023, the amounts available under these facilities totaled \$18.5. These credit lines are typically available for overdraft borrowings or loans up to 364 days and may be renewed, if requested by the Company, at the sole option of the lender.

#### 6. COMMITMENTS AND CONTINGENCIES

## **Contractual Commitments**

The following table sets forth the aggregate minimum future contractual commitments at May 31, 2023 relating to royalty advances and minimum print quantities for the fiscal years ending May 31:

	Royalty dvances	um Print ntities
2024	\$ 28.9	\$ 0.3
2025	10.5	0.1
2026	1.4	0.1
2027	0.2	_
2028	0.1	_
Thereafter	0.2	_
Total commitments	\$ 41.3	\$ 0.5



The Company had open standby letters of credit of \$3.8 and \$4.1 issued under certain credit lines as of May 31, 2023 and 2022, respectively, in support of its insurance programs. These letters of credit are scheduled to expire within one year; however, the Company expects that substantially all of these letters of credit will be renewed, at similar terms, prior to their expiration.

## Contingencies

#### **Legal Matters**

Various claims and lawsuits arising in the normal course of business are pending against the Company. The Company accrues a liability for such matters when it is probable that a liability has occurred and the amount of such liability can be reasonably estimated. When only a range can be estimated, the most probable amount in the range is accrued unless no amount within the range is a better estimate than any other amount, in which case the minimum amount in the range is accrued. Legal costs associated with litigation are expensed in the period in which they are incurred. The Company does not expect, in the case of those various claims and lawsuits arising in the normal course of business where a loss is considered probable or reasonably possible, that the reasonably possible losses from such claims and lawsuits (either individually or in the aggregate) would have a material adverse effect on the Company's consolidated financial position or results of operations.

During fiscal 2023, the Company received \$5.0 in recoveries from its insurance programs related to photo litigation settlements accrued and paid in prior periods. The recoveries were recognized as an offset to the legal settlements and reflected in Selling, general and administrative expenses in the Company's Consolidated Statement of Operations.

During fiscal 2022, the Company received \$6.6 in recoveries from its insurance programs related to an intellectual property legal settlement, which was accrued in fiscal 2021. The recoveries were recognized as an offset to the legal settlement and reflected in Selling, general and administrative expenses in the Company's Consolidated Statement of Operations. While the Company expects to receive additional recoveries from its insurance programs, it is premature to determine with any level of probability or accuracy the amount of those recoveries at this time.

#### 7. INVESTMENTS

Investments are included in Other assets and deferred charges on the Consolidated Balance Sheets. The following table summarizes the Company's investments for the fiscal years ended May 31, 2023:

	2023	2022	Segment
<b>Equity method investments</b>	\$ 31.6	\$ 31.0	International
Other equity investments	6.0	6.0	Children's Book Publishing & Distribution
Total investments	\$ 37.6	\$ 37.0	

The Company's 26.2% equity interest in a children's book publishing business located in the UK is accounted for using the equity method of accounting. Equity method income from this investment is reported in the *International* segment.

The Company has a 4.6% ownership interest in a financing and production company that makes film, television, and digital programming designed for the youth market. This equity investment does not have a readily determinable fair value and the Company has elected to apply the measurement alternative, and report this investment at cost, less impairment, on the Company's Consolidated Balance Sheets. There have been no impairments or adjustments to the carrying value of this investment.

The Company has other equity investments with a net carrying value of less than \$0.1 at May 31, 2023 and May 31, 2022.

Income from equity investments reported in Selling, general and administrative expenses in the Consolidated Statements of Operations totaled \$0.9 for the year ended May 31, 2023, \$2.0 for the year ended May 31, 2022 and \$7.4 for the year ended May 31, 2021. The Company did not receive dividends for the year ended May 31, 2023 and received dividends of \$1.4 for the year ended May 31, 2022.



## 8. PROPERTY, PLANT AND EQUIPMENT

The following table summarizes the major classes of assets at cost and accumulated depreciation for the fiscal years ended May 31:

	2023	2022
Land	\$ 79.5	\$ 79.6
Buildings	231.7	232.5
Capitalized software	270.2	243.6
Furniture, fixtures and equipment	212.9	206.5
Building and leasehold improvements	218.7	214.9
Construction in progress	46.0	33.9
Total at cost	\$ 1,059.0	\$ 1,011.0
Less: Accumulated depreciation and amortization	(537.6)	(494.0)
Property, plant and equipment, net	\$ 521.4	\$ 517.0

Included in Other assets and deferred charges	2023	2022
Capitalized Cloud Computing Arrangements	\$ 32.2	\$ 32.3

Depreciation and amortization expense related to property, plant, and equipment was \$52.5, \$54.8 and \$58.3 for the fiscal years ended May 31, 2023, 2022 and 2021, respectively. Amortization expense related to cloud computing arrangements was \$6.3, \$3.9 and \$0.7 for the fiscal years ended May 31, 2023, 2022 and 2021, respectively.

In fiscal 2021, the Company recognized a pretax impairment charge of \$1.5 related to its plan to cease use of certain leased office space in New York City and consolidate into its company-owned New York headquarters building. Refer to Note 4, Asset Write Down, for further discussion regarding the impairment.

The following table presents long-lived assets and related additions by reportable segment for the fiscal years ended May 31:

	Additions					Long-lived asse			
	2	2023	2	022		2023	;	2022	
Children's Book Publishing and Distribution	\$	10.6	\$	5.7	\$	34.4	\$	32.3	
Education Solutions		0.3		0.5		2.1		2.7	
International		4.4		3.9		25.1		25.0	
Overhead (2)		22.3		4.3		397.1		396.7	
Total (3)	\$	37.6	\$	14.4	\$	458.7	\$	456.7	

<sup>(1)</sup> Long-lived assets consist of property, plant and equipment, net, excluding capitalized software.

## **Sale of Long-Lived Assets**

Refer to Note 4, Asset Write Down and Sale, for details regarding the disposition of the direct sales business in Asia completed during fiscal 2023.

During the fourth quarter of fiscal 2022, the Company sold the UK distribution center located in Witney to consolidate the operations into a new facility in Warwickshire. The long-lived assets related to the Witney facility, which consisted of building and building improvements, were included in the *International* segment. These assets had a carrying value of \$2.1 and were classified as held for sale as of the third quarter of fiscal 2020. The net proceeds from the sale were \$5.6 and the Company recognized a gain on sale of \$3.5. This amount is included within Gain (loss) on sale of assets and other within the Company's Consolidated Statements of Operations.



<sup>(2)</sup> Overhead includes all domestic corporate amounts not allocated to segments, including expenses and costs related to the management of corporate assets.

<sup>(3)</sup> Long-lived assets held in the United States were \$432.8 and \$431.3 as of May 31, 2023 and 2022, respectively. Long-lived assets held outside the United States were \$25.9 and \$25.4 as of May 31, 2023 and 2022, respectively.

During the second quarter of fiscal 2022, the Company sold a facility, which included office and warehouse space, located in Lake Mary, Florida as part of an initiative to rightsize its real estate footprint to reduce occupancy costs. The long-lived assets, which consisted of land, building, building improvements, furniture and fixtures, were included in the *Children's Book Publishing and Distribution* segment. These assets had a carrying value of \$4.2 and were classified as held for sale as of the third quarter of fiscal 2021. The net proceeds from the sale were \$10.4 and the Company recognized a gain on sale of \$6.2. This amount is included within Gain (loss) on sale of assets and other within the Company's Consolidated Statements of Operations.

During the third quarter of fiscal 2021, the Company sold the UK distribution center located in Southam. The long-lived assets related to the Southam facility, which consisted of land, building and building improvements, were included in the *International* segment. The assets had a carrying value of \$1.3 and were classified as held for sale as of the fiscal year ended May 31, 2020. The net proceeds from the sale were \$5.1 and the Company recognized a gain on sale of \$3.8. This amount is included within Gain (loss) on sale of assets and other within the Company's Consolidated Statements of Operations.

During the first quarter of fiscal 2021, the Company-owned facility located in Danbury, Connecticut was sold and the Company relocated the book fairs warehousing and distribution operations conducted in Danbury to a leased warehouse in Easton, Pennsylvania. The long-lived assets related to the Danbury facility, which consisted of land, building, and building improvements, were included in the *Overhead* segment. These assets had a carrying value of \$5.7 and were classified as held for sale as of the fiscal year ended May 31, 2020. The net proceeds from the sale were \$12.3 and the Company recognized a gain on sale of \$6.6. This amount is included within Gain (loss) on sale of assets and other within the Company's Consolidated Statements of Operations.

#### 9. LEASES

The following table summarizes right-of-use assets and lease liabilities recorded on the Company's Consolidated Balance Sheet for the fiscal years ended May 31, 2023 and May 31, 2022:

	May 31, 2023		May 31, 2022	Location within Consolidated Balance Sheet
Operating leases	\$ 85.7 \$	,	81.9	Operating lease right-of-use assets, net
Finance leases	6.1		8.1	Property, plant and equipment, net
Total lease assets	\$ 91.8 \$	;	90.0	
Operating leases:				
Current portion	\$ 21.2 \$		20.8	Current portion of operating lease liabilities
Non-current portion	73.8		69.8	Long-term operating lease liabilities
Total operating lease liabilities	\$ 95.0 \$	;	90.6	
Finance leases:				
Current portion	\$ 2.2 \$		2.3	Other accrued expenses
Non-current portion	4.6		6.7	Other noncurrent liabilities
Total finance lease liabilities	\$ 6.8 \$	;	9.0	
Total lease liabilities	\$ 101.8 \$	;	99.6	

In fiscal 2021, the Company recognized a pretax impairment charge of \$9.6 related to operating lease right-of-use assets in connection with its plan to cease use of certain leased office space in New York City and consolidate into its company-owned New York headquarters building and its plan to permanently close 13 of its 54 book fair warehouses in the U.S. as part of a branch consolidation project. Refer to Note 4, Asset Write Down, for further discussion regarding the impairment.



The following table summarizes the lease expense activity for the fiscal years ended May 31:

	2023	2022	2021	Location within Consolidated Statements of Operations
Operating lease expense	\$ 26.6 \$	25.9 \$	28.3	Selling, general and administrative expenses
Finance lease costs:				
Depreciation of leased assets	2.1	2.2	2.3	Depreciation and amortization
Accretion of lease liabilities	0.3	0.4	0.4	Interest expense
Total lease expense	\$ 29.0 \$	28.5 \$	31.0	

The following table summarizes certain cash flows information related to the Company's leases for the fiscal years ended May 31:

	2023	2022	2021
Cash paid for amounts included in the measurement of lease liabilities:			
Operating cash flows from operating leases	\$ 25.9 \$	31.4 \$	27.4
Operating cash flows from finance leases	0.3	0.4	0.4
Financing cash flows from finance leases	2.3	2.3	2.3
Noncash transactions:			
Lease assets obtained in exchange for new lease liabilities	27.4	31.8	13.7

The following table provides the maturities of the Company's lease liabilities recorded on the Company's Consolidated Balance Sheet for the fiscal year ended May 31, 2023:

	Operati	ng Leases	Finance Leases
Fiscal 2024	\$	25.4	\$ 2.4
Fiscal 2025		20.6	1.6
Fiscal 2026		15.8	1.2
Fiscal 2027		13.6	1.1
Fiscal 2028		11.5	0.8
Thereafter		25.4	0.3
Total lease payments	\$	112.3	\$ 7.4
Less: interest		(17.3)	(0.6)
Total lease liabilities	\$	95.0	\$ 6.8

The following table summarizes the weighted-average remaining lease terms and weighted-average discount rates related to the Company's leases recorded on the Company's Consolidated Balance Sheet for the fiscal years ended May 31, 2023 and May 31, 2022:

	2023	2022
Weighted-average remaining lease term (years):		
Operating Leases	6.1	6.3
Finance Leases	4.2	4.9
Weighted-average discount rate:		
Operating Leases	5.1 %	4.3 %
Finance Leases	4.0 %	4.0 %

#### 10. ACQUISITIONS

On September 1, 2022, the Company acquired 100% of the share capital of Learning Ovations, Inc., a U.S.-based education technology business and developer of a literacy assessment and instructional system, for \$11.1, net of cash acquired. The Company accounted for the acquisition as a business combination under the acquisition method of accounting. Fair values were assigned to the assets and liabilities acquired, including cash, receivables, and technology/know-how. The receivables acquired had a fair value of \$0.1 and have been substantially collected as of May 31, 2023. The Company utilized internally-developed discounted cash flow forecasts to determine the fair value of the technology/know-how using a discount rate of 17.5% to account for the relative risks of the estimated future cash flows. The Company classified this as a Level 3 fair value measurement due to the use of these significant unobservable inputs. The fair values of the net assets were \$3.6 which included \$4.1 of amortizable intangible assets attributable to the technology/know-how and a \$0.6 deferred tax liability. This acquisition resulted in \$7.6 of goodwill that was assigned to the Company's *Education Solutions* segment and is not deductible for tax purposes. The results of operations of this business subsequent to the acquisition are included in the Education Solutions segment. The transaction was not determined to be material to the Company's results and therefore pro forma financial information is not presented.

There were no acquisitions during fiscal 2022.

#### 11. GOODWILL AND OTHER INTANGIBLES

The following table summarizes the activity in Goodwill for the fiscal years ended May 31:

	2023	2022
Gross beginning balance	\$ 164.9	\$ 165.9
Accumulated impairment	(39.6)	(39.6)
Beginning balance	\$ 125.3	\$ 126.3
Additions	7.6	_
Foreign currency translation	(0.2)	(1.0)
Gross ending balance	172.3	164.9
Accumulated impairment	(39.6)	(39.6)
Ending balance	\$ 132.7	\$ 125.3

In fiscal 2023, the Company acquired Learning Ovations, Inc, a U.S.-based education technology business, which resulted in the recognition of \$7.6 of Goodwill included in the *Education Solutions* segment. Refer to Note 10, Acquisitions, for further details regarding the acquisition.

There were no impairment charges related to Goodwill in any of the periods presented. The Company performed a qualitative assessment for the fiscal 2023 annual impairment test and concluded that goodwill is not impaired.

The following table presents Goodwill by segment as of May 31:

	2023	2022
Children's Book Publishing and Distribution	\$ 46.9	\$ 47.0
Education Solutions	75.8	68.3
International	10.0	10.0
Total	\$ 132.7	\$ 125.3



The following table summarizes Other intangibles for the fiscal years ended May 31:

	2023	2022
Other intangibles subject to amortization - beginning balance	\$ 6.0	\$ 8.4
Additions	4.1	_
Amortization expense	(2.2)	(2.0)
Foreign currency translation	(0.1)	(0.4)
Total other intangibles subject to amortization, net of accumulated amortization of \$36.5 and \$34.3, respectively	\$ 7.8	\$ 6.0
Total other intangibles not subject to amortization	2.1	2.1

In fiscal 2023, the Company acquired Learning Ovations, Inc., a U.S.-based education technology business, which resulted in the recognition of \$4.1 of amortizable intangible assets. These intangible assets are amortized over the estimated useful life of 7 years. Refer to Note 10, Acquisitions, for further details regarding the acquisition.

There were no additions to intangible assets for the fiscal year ended May 31, 2022.

Amortization expense for Other intangibles totaled \$2.2, \$2.0 and \$2.2 for the fiscal years ended May 31, 2023, 2022 and 2021, respectively.

The following table reflects the estimated amortization expense for intangibles for future fiscal years ending May 31:

2024	\$ 2.1
2025	1.8
2026	0.9
2027	0.9
2028	0.9
Thereafter	1.2

Intangible assets with indefinite lives consist principally of trademark and tradename rights. Intangible assets with definite lives consist principally of customer lists, intellectual property, tradenames, technology/know-how and other agreements. Intangible assets with definite lives are amortized over their estimated useful lives. The weighted-average remaining useful lives of all amortizable intangible assets is approximately 5.1 years.

There were no impairment charges related to Intangible assets in any of the periods presented.

#### **12. TAXES**

The components of Earnings (loss) before income taxes for the fiscal years ended May 31 were:

	2023	2022	2021
United States	\$ 106.3	\$ 76.9	\$ (45.8)
Non-United States	6.1	12.8	27.6
Total	\$ 112.4	\$ 89.7	\$ (18.2)



The provision (benefit) for income taxes for the fiscal years ended May 31 consisted of the following components:

	2023	2022	2021
Current			
Federal	\$ 26.4	\$ (2.1)	\$ 2.3
State and local	1.6	0.6	(0.3)
Non-United States	1.6	3.0	6.0
Total Current	\$ 29.6	\$ 1.5	\$ 8.0
Deferred			
Federal	\$ (6.6)	\$ 6.1	\$ (10.9)
State and local	3.9	2.4	(1.3)
Non-United States	(1.0)	(1.3)	(3.1)
Total Deferred	\$ (3.7)	\$ 7.2	\$ (15.3)
Total Current and Deferred	\$ 25.9	\$ 8.7	\$ (7.3)

## **Effective Tax Rate Reconciliation**

A reconciliation of the significant differences between the effective income tax rate and the federal statutory rate on Earnings (loss) before income taxes for the fiscal years ended May 31 was as follows:

	2023	2022	2021
Computed federal statutory provision	21.0 %	21.0 %	21.0 %
State income tax provision, net of federal income tax benefit	4.6	3.1	(10.4)
Difference in effective tax rates on earnings of foreign subsidiaries	0.0	(0.2)	7.0
Rate differential on net operating loss carrybacks	_	_	19.3
GILTI inclusion	0.4	-	(2.7)
Foreign derived intangible income deduction	(1.7)	_	_
Various tax credits	(1.5)	(1.9)	6.5
Valuation allowances	_	0.2	25.7
Uncertain positions	(8.0)	(8.1)	(14.6)
Equity and other compensation	2.9	1.2	(8.7)
Return to provision adjustments	(1.3)	(4.4)	_
Other, net	(0.6)	(1.2)	(3.0)
Effective tax rates	23.0 %	9.7 %	40.1 %
Total provision (benefit) for income taxes	25.9 \$	8.7 \$	(7.3)

## **Unremitted Earnings**

The Company assesses foreign investment levels periodically to determine if all or a portion of the Company's investments in foreign subsidiaries are indefinitely invested. The Company is permanently reinvested in certain foreign subsidiaries representing a portion of the Company's investments in foreign subsidiaries. Any required adjustment to the income tax provision would be reflected in the period that the Company changes this assessment. As of May 31, 2023, there have been no adjustments to the income tax provision related to unremitted earnings.

#### **Deferred Taxes**

The significant components for deferred income taxes for the fiscal years ended May 31 were as follows:

	2023	2022
Deferred tax assets:		
Tax uniform capitalization	\$ 18.0	\$ 9.8
Prepublication expenses	1.4	0.6
Inventory reserves	20.7	21.3
Allowance for credit losses	2.2	4.0
Deferred revenue	3.8	2.5
Stock based compensation	4.5	8.0
Other reserves	5.9	8.4
Postretirement, post employment and pension obligations	2.2	2.3
Tax carryforwards	25.2	35.2
Lease liabilities	24.2	22.8
Other	13.6	15.7
Gross deferred tax assets	\$ 121.7	\$ 130.6
Valuation allowance	(18.1)	(23.1)
Total deferred tax assets	\$ 103.6	\$ 107.5
Deferred tax liabilities:		
Depreciation and amortization	(45.2)	(66.4)
Lease right-of-use assets	(21.8)	(20.7)
Research and development costs capitalized	(12.1)	_
Other	(3.5)	(2.5)
Total deferred tax liability	\$ (82.6)	\$ (89.6)
Total net deferred tax assets	\$ 21.0	\$ 17.9

The Company regularly assesses the realizability of deferred tax assets considering all available evidence including, to the extent applicable, the nature, frequency and severity of prior cumulative losses, forecasts of future taxable income, tax filing status, duration of statutory carryforward periods, tax planning strategies and historical experience. For the fiscal year ended May 31, 2023, the valuation allowance decreased by \$5.0 primarily due to the disposition of the direct sales business in Asia and the write-off of the related foreign net operating losses. For the fiscal year ended May 31, 2022, there was no significant change to the valuation allowance as the release of a prior fiscal year foreign net operating loss was offset by an accrual related to foreign tax credits.

The Company has tax effected federal, state and foreign net operating loss carryforwards of \$0.3, \$3.2 and \$19.9, respectively, for the fiscal year ended May 31, 2023. In addition, the Company has certain tax carryforwards related to tax credits of \$1.8 for the fiscal year ended May 31, 2023. Certain state net operating loss carryforwards, if not utilized, expire at various times, primarily between fiscal year 2024 and fiscal year 2043. Certain foreign net operating loss carryforwards, if not utilized, also expire at various times. Approximately half of the foreign net operating loss carryforwards expire between fiscal year 2024 and fiscal year 2043 and the remaining carryforwards do not have an expiration date.

#### Unrecognized tax benefits

The benefits of uncertain tax positions are recorded in the financial statements only after determining a more likely-than-not probability that the uncertain tax positions will withstand challenge, if any, from taxing authorities, in which case such benefits are included in long-term income taxes payable and reduced by the associated federal deduction for state taxes and non-U.S. tax credits. The interest and penalties related to these uncertain tax positions are recorded as part of the Company's income tax expense and constitute part of Other noncurrent liabilities on the Company's Consolidated Balance Sheets.



The total amount of unrecognized tax benefits at May 31, 2023, 2022, and 2021 were \$2.0, excluding \$0.1 accrued for interest and penalties, \$3.1, excluding \$0.3 accrued for interest and penalties, and \$12.3, excluding \$2.6 accrued for interest and penalties, respectively. Of the total amount of unrecognized tax benefits at May 31, 2023, 2022, and 2021, \$2.0, \$3.1 and \$12.3, respectively, would impact the Company's effective tax rate.

During the years presented, the Company recognized interest and penalties related to unrecognized tax benefits in the provision for taxes in the Consolidated Financial Statements. The Company recognized a benefit of \$0.1, a benefit of \$2.3, and an expense of \$0.5 for the years ended May 31, 2023, 2022, and 2021, respectively.

The table below presents a reconciliation of the unrecognized tax benefits for the fiscal years indicated:

Gross unrecognized benefits at May 31, 2020	\$ 10.2
Decreases related to prior year tax positions	(0.2)
Increase related to prior year tax positions	2.6
Increases related to current year tax positions	0.2
Settlements during the period	(0.2)
Lapse of statute of limitation	(0.3)
Gross unrecognized benefits at May 31, 2021	\$ 12.3
Decreases related to prior year tax positions	(6.8)
Increase related to prior year tax positions	0.5
Increases related to current year tax positions	0.6
Settlements during the period	(3.5)
Lapse of statute of limitation	
Gross unrecognized benefits at May 31, 2022	\$ 3.1
Decreases related to prior year tax positions	(1.7)
Increase related to prior year tax positions	0.1
Increases related to current year tax positions	0.5
Settlements during the period	_
Lapse of statute of limitation	
Gross unrecognized benefits at May 31, 2023	\$ 2.0

#### **Income Tax Returns**

The Company, including its domestic subsidiaries, files a consolidated U.S. income tax return, and also files tax returns in various states and other local jurisdictions. Also, certain subsidiaries of the Company file income tax returns in foreign jurisdictions. The Company is routinely audited by various tax authorities. The Company was previously under audit for the fiscal 2015 through fiscal 2020 tax years and the examination was completed in the second quarter of fiscal 2023 with no impact to the financial results. The fiscal 2021 and fiscal 2022 tax years remain subject to audit.

## **Tax Legislation Updates**

In response to the COVID-19 pandemic, the U.S. government enacted the Coronavirus Aid, Relief and Economic Security Act (the "CARES Act"), which, among other things, included provisions related to the carry back of net operating losses and the Employee Retention Credit. The Company applied these provisions as applicable. During the first quarter of fiscal 2022, the Company received a federal tax refund of \$63.1 primarily related to the carry back of net operating losses generated in the U.S. In fiscal 2021, the Company applied for employee retention credits in the U.S. and received all amounts as of May 31, 2023.

#### **Non-income Taxes**

The Company is subject to tax examinations for sales-based taxes. A number of these examinations are ongoing and, in certain cases, have resulted in assessments from taxing authorities. The Company assesses sales tax contingencies for each jurisdiction in which it operates, considering all relevant facts including statutes, regulations, case law and experience. Where a sales tax liability in respect to a jurisdiction is probable and can be reliably estimated for such jurisdiction, the Company has made accruals for these matters which are reflected in the Company's Consolidated Financial Statements. These amounts are included in the Consolidated Financial Statements in Selling, general and administrative expenses. Future developments relating to the foregoing could result in adjustments being made to these accruals. During fiscal 2023, the Company recognized a benefit of \$1.8 related to a favorable settlement of certain legacy sales tax matters.

#### 13. CAPITAL STOCK AND STOCK-BASED AWARDS

#### **Class A Stock and Common Stock**

Capital stock consisted of the following as of May 31, 2023:

	Class A Stock	Common Stock	Preferred Stock
Authorized	4,000,000	70,000,000	2,000,000
Reserved for Issuance	_	7,005,664	_
Outstanding	1,656,200	30,004,691	_

The only voting rights vested in the holders of Common Stock, except as required by law, are the election of such number of directors as shall equal at least one-fifth of the members of the Board. The Class A Stockholders are entitled to elect all other directors and to vote on all other matters. The Class A Stockholders and the holders of Common Stock are entitled to one vote per share on matters on which they are entitled to vote. The Class A Stockholders have the right, at their option, to convert shares of Class A Stock into shares of Common Stock on a share-for-share basis. With the exception of voting rights and conversion rights, and as to any rights of holders of Preferred Stock if issued, the Class A Stock and the Common Stock are equal in rank and are entitled on the same basis to dividends and distributions when or if declared by the Board.

The Company issues shares of Common Stock from its Treasury stock to meet its share-based payment requirements, net of shares required to be withheld to cover the recipient's tax obligations.

#### **Preferred Stock**

The Company's Preferred Stock may be issued in one or more series, with the rights of each series, including voting rights, to be determined by the Board before each issuance. To date, no shares of Preferred Stock have been issued.

#### Stock-based awards

At May 31, 2023, the Company maintained four stockholder-approved stock-based compensation plans with regard to the Common Stock:

- Scholastic Corporation 2021 Stock Incentive Plan (the 2021 Plan );
- Scholastic Corporation 2011 Stock Incentive Plan (the "2011 Plan"), under which no further grants can be made;
- Scholastic Corporation 2017 Outside Directors Stock Incentive Plan (the "2017 Directors Plan"); and
- Scholastic Corporation 2007 Outside Directors Stock Incentive Plan (the "2007 Directors Plan"), under which no further grants can be made.

In September 2021, the Class A Stockholders approved the 2021 Plan which provides for the issuance of certain equity awards, including non-qualified stock options, time-vested restricted stock units, performance-based restricted stock units, incentive stock options and other equity awards. There are 2,500,000 shares available for issuance pursuant to awards granted under the 2021 Plan.

The 2011 Plan was approved by the Class A Stockholders in September 2011 and provides for the issuance of certain equity awards, including non-qualified stock options, time-vested restricted stock units, performance-based restricted



stock units, all of which have been issued by the Company to date, and incentive stock options and other equity awards. In September 2014, the Class A Stockholders approved the second amendment to the 2011 Plan increasing the shares available for issuance pursuant to awards granted under the 2011 Plan by 2,475,000 shares. In September 2018, the Class A Stockholders approved the third amendment to the 2011 Plan increasing the shares available for issuance pursuant to awards granted under the 2011 Plan by 2,540,000 shares, for a total of 7,115,000 shares available for issuance under the 2011 Plan. No further awards can be granted under the 2011 Plan.

The Company's stock-based awards vest over periods not to exceed four years and the Company's equity plans permit the acceleration of vesting upon retirement for certain eligible employees, as well as for certain other events.

At May 31, 2023, non-qualified stock options to purchase 617,607 and 2,365,853 shares of Common Stock were outstanding under the 2021 and 2011 Plan, respectively. During fiscal 2023, 294,486 options were granted under the 2021 Plan at a weighted average exercise price of \$41.86.

At May 31, 2023, 1,621,732 shares of Common Stock were available for issuance under the 2021 Plan.

In September 2017, the Class A Stockholders approved the 2017 Directors Plan which has 400,000 shares of Common Stock reserved for issuance and provides for the automatic grant to each non-employee director, on the date of each annual meeting of stockholders, of stock options and/or restricted stock units with a value equal to a fixed dollar amount. The total dollar amount, as well as the relative percentage of stock options and restricted stock units, is determined annually by the Board (or Committee designated by the Board) in advance of the grant date. In July 2022, the Board approved the fiscal 2023 grant to each non-employee director, on the date of the 2022 annual meeting of stockholders, of stock options and restricted stock units having a combined value, as determined by the Board, of one hundred thousand dollars (\$100,000), (based on the fair market value on the date of grant), with 60% of such award to be awarded as restricted stock units and 40% of such award to be awarded as stock options, such grant to vest in its entirety on the earlier of the first anniversary of the date of grant or the date of the next annual meeting of stockholders following the date of grant.

In September 2007, the Class A Stockholders approved the 2007 Directors Plan. From September 2007 through September 2011, the 2007 Directors Plan provided for the automatic grant to each non-employee director, on the date of each annual meeting of stockholders, of non-qualified stock options to purchase 3,000 shares of Common Stock at a purchase price per share equal to the fair market value of a share of Common Stock on the date of grant and 1,200 restricted stock units. In September 2012, the Class A Stockholders approved an amendment and restatement of the 2007 Directors Plan (the "Amended 2007 Directors Plan"), which provided for the automatic grant to each non-employee director, on the date of each annual meeting of stockholders, of stock options and restricted stock units with a value equal to a fixed dollar amount. The total amount, as well as the relative percentage of stock options and restricted stock units, were to be determined annually by the Board (or committee designated by the Board) in advance of the grant date. The value of the stock option was determined based on the Black-Scholes option pricing method, with the exercise price being the fair market value of the Common Stock on the grant date, and the value of the restricted stock unit portion is the fair market value of the Common Stock on the grant date. In December 2015, the Board approved amendment number 2 to the Amended 2007 Directors Plan to provide that a nonemployee director elected between annual meetings of stockholders would receive a grant at the time of such election equal to a pro rata portion of the most recent annual grant of stock options and restricted stock units, based on the number of regular Board meetings remaining to be held for the annual period during which such election occurred.

During fiscal 2023, an aggregate of 20,510 options at a weighted average exercise price of \$42.40 per share and 9,905 restricted stock units were granted to the non-employee directors under the 2017 Directors Plan, such grant to vest in its entirety on the earlier of the first anniversary of the date of grant or the date of the next annual meeting of Stockholders following the date of grant. As of May 31, 2023, non-qualified stock options to purchase 160,124 and 44,817 shares were outstanding under the 2017 Directors Plan and 2007 Directors Plan, respectively. At May 31, 2023, 147,736 shares of Common Stock were available for issuance under the 2017 Directors Plan.

**Stock Options** - Generally, stock options granted under the Company's equity plans may not be exercised for a minimum of one year after the date of grant and expire seven to ten years after the date of grant. The intrinsic value of certain stock options is tax deductible by the Company upon exercise, if compliant with current tax law. The Company amortizes the fair value of stock options as stock-based compensation expense over the requisite service period on a straight-line basis, or sooner if the employee effectively vests upon termination of employment for certain retirement-eligible employees, as well as in certain other events.



The following table sets forth the intrinsic value of stock options exercised, pretax stock-based compensation cost and related tax benefits for the Company's equity plans for the fiscal years ended May 31:

	2023		2022		2021	
Total intrinsic value of stock options exercised	\$	8.2	\$	5.1	\$	0.1
Total stock-based compensation cost (pretax)		10.5		7.8		6.6
Tax benefits (shortfalls) related to stock-based compensation cost		(7.8)		2.3		(3.7)
Weighted average grant date fair value per option	\$	11.62	\$	8.04	\$	3.80

Pretax stock-based compensation cost is recognized in Selling, general and administrative expenses. As of May 31, 2023, the total pretax compensation cost not yet recognized by the Company with regard to outstanding unvested stock options was \$3.4. The weighted average period over which this compensation cost is expected to be recognized is 1.7 years.

The following table sets forth the stock option activity under the Company's equity plans for the fiscal year ended May 31, 2023:

	Options	Weighted Average Exercise Price		Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (in millions)		
Outstanding at May 31, 2022	4,257,925	\$	30.54				
Granted	314,996		41.90				
Exercised	(689,711)		31.28				
Expired, canceled and forfeited	(694,809)		39.06				
Outstanding at May 31, 2023	3,188,401	\$	29.63	4.6	\$	41.3	
Exercisable at May 31, 2023	1,717,085	\$	31.16	4.2	\$	19.7	

Restricted Stock Units – In addition to stock options, the Company has issued restricted stock units to certain officers and senior management under the 2021 Plan and the 2011 Plan. The restricted stock units convert to shares of Common Stock on a one-for-one basis upon vesting, which for time-vested restricted stock units is typically in three or four equal annual installments beginning with the first anniversary of the date of grant. During fiscal 2023, there were 41,177 and 99,237 shares of Common Stock issued upon the vesting of restricted stock units under the 2021 Plan and 2011 Plan, respectively. The Company measures the value of restricted stock units at fair value based on the number of units granted and the price of the underlying Common Stock on the grant date. The Company amortizes the fair value of outstanding restricted stock units as stock-based compensation expense over the requisite service period on a straight-line basis, or sooner if the employee effectively vests upon termination of employment under certain circumstances.

The following table sets forth the restricted stock unit award activity for the fiscal years ended May 31:

	2023	2022	2021
Granted	139,111	178,461	137,106
Weighted average grant date price per unit	\$ 41.99	\$ 34.45	\$ 21.24

As of May 31, 2023, the total pretax compensation cost not yet recognized by the Company with regard to unvested restricted stock units was \$4.6. The weighted average period over which this compensation cost is expected to be recognized is 1.5 years.

Management Stock Purchase Plan - The Company maintains the Scholastic Corporation Management Stock Purchase Plan (the "MSPP"), which permits certain members of senior management to defer up to 100% of his or her annual cash bonus payments in the form of restricted stock units (the MSPP RSUs") which are purchased by the employee at a 25% discount from the lowest closing price of the Common Stock on NASDAQ on any day during the fiscal quarter in which such bonuses are awarded. The MSPP RSUs are converted into shares of Common Stock on a one-for-one basis at the end of the applicable deferral period, which must be a minimum of three years. The Company measures the value of MSPP RSUs based on the number of awards granted and the price of the underlying Common Stock on the grant date, giving effect to the 25% discount. The Company amortizes this discount as stock-based compensation



expense over the vesting term on a straight-line basis, or sooner if the employee effectively vests upon termination of employment under certain circumstances.

The following table sets forth the MSPP RSUs activity for the fiscal years ended May 31:

	2023	2022	2021
MSPP RSUs allocated	37,865	33,761	5,665
Purchase price per unit	\$ 25.51	\$ 24.67	\$ 16.88

At May 31, 2023, there were 242,672 shares of Common Stock remaining authorized for issuance under the MSPP.

As of May 31, 2023, the total pretax compensation cost not yet recognized by the Company with regard to unvested MSPP RSUs was \$0.2. The weighted average period over which this compensation cost is expected to be recognized is 2.2 years.

The following table sets forth the restricted stock unit and MSPP RSUs activity for the year ended May 31, 2023:

	Restricted stock units and MSPP RSUs	Weighted Average grant date fair value
Nonvested as of May 31, 2022	317,593	\$ 30.17
Granted	176,976	37.00
Vested	(153,543)	31.59
Forfeited	(8,440)	33.18
Nonvested as of May 31, 2023	332,586	\$ 33.08

The total fair value of shares vested during the fiscal years ended May 31, 2023, 2022 and 2021 was \$4.9, \$2.8 and \$3.2, respectively.

**Employee Stock Purchase Plan** - The Company maintains the Scholastic Corporation Employee Stock Purchase Plan (the "ESPP"), which is offered to eligible United States employees. The ESPP permits participating employees to purchase Common Stock, with after-tax payroll deductions, on a quarterly basis at a 15% discount from the closing price of the Common Stock on NASDAQ on the last business day of the calendar quarter. The Company recognizes the discount on the Common Stock issued under the ESPP as stock-based compensation expense in the quarter in which the employees began participating in the ESPP.

The following table sets forth the ESPP share activity for the fiscal years ended May 31:

	2023	2022	2021
Shares issued	80,897	59,322	67,097
Weighted average purchase price per share	\$ 29.07	\$ 32.52	\$ 22.19

At May 31, 2023, there were 148,923 shares of Common Stock remaining authorized for issuance under the ESPP.



### 14. TREASURY STOCK

The Company has authorizations from the Board of Directors to repurchase Common Stock, from time to time as conditions allow, on the open market or through negotiated private transactions, as summarized in the table below:

Authorizations	Aı	mount
March 2020		50.0
December 2022		48.8
March 2023		50.0
Total current Board authorizations	\$	148.8
Less repurchases made under the authorizations as of May 31, 2023	\$	(127.2)
Remaining Board authorization at May 31, 2023	\$	21.6

Remaining Board authorization at May 31, 2023 represents the amount remaining under the current \$50.0 Board authorization for Common share repurchases announced on March 22, 2023, which is available for further repurchases, from time to time as conditions allow, on the open market or through negotiated private transactions. See Note 22, Subsequent Events, for additional Board authorization for Common share repurchases.

Pursuant to a Board authorization on October 19, 2022, the Company commenced a modified Dutch auction tender offer on October 25, 2022, which expired on November 22, 2022. Pursuant to this offer, the Company purchased 533,793 of its Common shares at a price of \$40.00 per share for a total cost of \$23.3, including related fees and expenses. The Common shares purchased represented approximately 1.6% of the Common shares outstanding as of November 21, 2022. The Company funded the purchase of the shares in the tender offer using cash on hand.

During the twelve months ended May 31, 2023, there were \$135.1 repurchases of the Company's Common Stock, which included the shares repurchased through the modified Dutch auction tender offer and excise tax on share repurchases of \$0.6. The Company's repurchase program may be suspended at any time without prior notice.

### 15. EMPLOYEE BENEFIT PLANS

### **Pension Plans**

The Company has a defined benefit pension plan (the "UK Pension Plan") that covers certain employees located in the United Kingdom who meet various eligibility requirements. Benefits are based on years of service and on a percentage of compensation near retirement. The UK Pension Plan is funded by contributions from the Company. The Company's UK Pension Plan has a measurement date of May 31.

### **Postretirement Benefits**

The Company provides postretirement benefits to eligible retired United States-based employees (the "US Postretirement Benefits") consisting of certain healthcare and life insurance benefits. Employees became eligible for these benefits after completing certain minimum age and service requirements. Effective June 1, 2009, the Company modified the terms of the Postretirement Benefits, effectively excluding a large percentage of employees from the plan. The Company's postretirement benefit plan has a measurement date of May 31.

In fiscal 2021, the Company made a change in benefits for certain US postretirement benefit plan participants. Beginning January 1, 2021, the plan established Health Reimbursement Accounts (HRAs) to provide these participants with additional flexibility to choose healthcare options based on individual needs. As a result of this change, the Company remeasured its US Postretirement Benefits obligation as of November 30, 2020, and recognized a reduction of \$7.6 to its benefit obligation and a reduction to its accumulated comprehensive loss of \$7.6 in fiscal 2021. The related prior service credit is being amortized as a Component of net periodic benefit (cost) over the average remaining life expectancy of plan participants of approximately 12.0 years.

The Medicare Prescription Drug, Improvement and Modernization Act (the "Medicare Act") introduced a prescription drug benefit under Medicare ("Medicare Part D") as well as a Federal subsidy of 28% to sponsors of retiree health care benefit plans providing a benefit that is at least actuarially equivalent to Medicare Part D. The Company has determined that the US Postretirement benefits provided to its retiree population are in aggregate the actuarial equivalent of the benefits under Medicare Part D. As a result, in fiscal 2023, 2022 and 2021, the Company recognized a



cumulative reduction of its accumulated postretirement benefit obligation of \$0.1, \$0.2 and \$0.2, respectively, due to the Federal subsidy under the Medicare Act.

The following table sets forth the weighted average actuarial assumptions utilized to determine the benefit obligations for the UK Pension Plan and the US Postretirement Benefits at May 31:

	UK Pension Plan			US Posti	3enefits	
	2023	2022	2021	2023	2022	2021
Weighted average assumptions used to determine benefit obligations:						
Discount rate	5.4 %	3.5 %	2.0 %	5.3 %	4.3 %	2.5 %
Rate of compensation increase	4.0 %	4.1 %	4.1 %	_	_	_
Weighted average assumptions used to determine net periodic benefit cost:						
Discount rate	1.9 %	1.6 %	2.1 %	3.9 %	1.7 %	1.5 %
Expected long-term return on plan assets	4.4 %	3.1 %	2.2 %	_	_	_
Rate of compensation increase	4.1 %	4.1 %	3.6 %	_	_	_

To develop the expected long-term rate of return on plan assets assumption for the UK Pension Plan, the Company considers historical returns and future expectations. Considering this information and the potential for lower future returns due to a generally lower interest rate environment, the Company selected an assumed weighted average long-term rate of return on plan assets of 4.4% for the UK Pension Plan.

The following table sets forth the change in benefit obligation for the UK Pension Plan and US Postretirement Benefits at May 31:

	UK Pens	ion F	Plan	US Postretirement Benefits			
	2023		2022		2023		2022
Change in benefit obligation:							
Benefit obligation at beginning of year	\$ 31.9	\$	47.0	\$	9.4	\$	12.1
Interest cost	1.0		0.8		0.3		0.2
Plan participants' contributions	_		_		0.0		0.1
Actuarial losses (gains)	(6.7)		(9.6)		(0.8)		(1.9)
Foreign currency translation	(0.3)		(5.3)		_		_
Benefits paid, including expenses	(0.8)		(1.0)		(0.9)		(1.1)
Benefit obligation at end of year	\$ 25.1	\$	31.9	\$	8.0	\$	9.4

The net actuarial gain included in the projected benefit obligation for the UK Pension in fiscal 2023 was primarily due to the significant increase in discount rate and impact of inflation. The net actuarial gain included in the projected benefit obligation for the UK Pension in fiscal 2022 was primarily due to a significant increase in the discount rate.

The net actuarial gain included in the projected benefit obligation for the US Postretirement Benefits in fiscal 2023 was primarily attributable to the increase in discount rate and updated census data. The net actuarial gain included in the projected benefit obligation for the US Postretirement Benefits in fiscal 2022 was primarily due to updated census data and a significant increase in the discount rate.

The following table sets forth the change in plan assets for the UK Pension Plan at May 31:

		UK Pension Plan		
	2	2023	2022	
Change in plan assets:				
Fair value of plan assets at beginning of year	\$	30.4	\$ 40.8	
Actual return on plan assets		(10.9)	(6.2)	
Employer contributions		1.1	1.6	
Benefits paid, including expenses		(8.0)	(1.1)	
Foreign currency translation		(0.2)	(4.7)	
Fair value of plan assets at end of year	\$	19.6	\$ 30.4	

The following table sets forth the net funded status of the UK Pension Plan and US Postretirement Benefits and the related amounts recognized on the Company's Consolidated Balance Sheets at May 31:

	UK Pension Plan				US Postretirement Benefits			
		2023		2022		2023		2022
Current liabilities	\$	_	\$	_	\$	(1.0)	\$	(1.1)
Non-current liabilities		(5.5)		(1.5)		(7.0)		(8.3)
Net funded balance	\$	(5.5)	\$	(1.5)	\$	(8.0)	\$	(9.4)

The following amounts were recognized in Accumulated other comprehensive income (loss) for the UK Pension Plan and US Postretirement Benefits on the Company's Consolidated Balance Sheets at May 31:

		2023				2022		
	UK ension Plan	 US tretirement Benefits	Total	 UK ension Plan	Po	US ostretirement Benefits	1	otal
Actuarial gain (loss)	\$ (12.4)	\$ 1.3	\$ (11.1)	\$ (7.4)	\$	0.4	\$	(7.0)
Prior service credit (cost)	0.0	7.5	7.5	(0.0)		8.4		8.4
Amount recognized in Accumulated comprehensive income (loss) net of tax	(12.4)	6.6	(5.8)	(7.4)		6.6		(0.8)

Income tax expense of \$2.2, \$2.2 and \$2.0 were recognized in Accumulated other comprehensive loss at May 31, 2023, 2022 and 2021, respectively.

The following table sets forth the projected benefit obligations, accumulated benefit obligations and the fair value of plan assets with respect to the UK Pension Plan as of May 31:

	UK Pension Plan						
	2023		2022				
Projected benefit obligations	\$ 25.1	\$	31.9				
Accumulated benefit obligations	25.0		31.6				
Fair value of plan assets	19.6		30.4				

The following table sets forth the net periodic benefit (cost) for the UK Pension Plan and US Postretirement Benefits for the fiscal years ended May 31:

	UK Pension Plan			US Postr	senefits	
	2023	2022	2021	2023	2022	2021
Components of net (benefit) cost:						
Interest cost	1.0	8.0	0.7	0.3	0.2	0.3
Expected return on assets	(1.3)	(1.2)	(0.9)	_	_	_
Amortization of prior service (credit) loss	0.0	0.0	0.0	(8.0)	(0.8)	(0.6)
Amortization of net actuarial (gain) loss	0.5	0.9	0.6	_	-	_
Net periodic (benefit) cost	\$ 0.2	\$ 0.5	\$ 0.4	\$ (0.5)	\$ (0.6)	(0.3)

Actuarial gains and losses are amortized using a corridor approach. The gain or loss corridor is equal to 10% of the greater of the projected benefit obligation and the market-related value of assets. Gains and losses in excess of the corridor are amortized over the future working lifetime.

### **Plan Assets**

The Company's investment policy with regard to the assets in the UK Pension Plan is to actively manage, within acceptable risk parameters, certain asset classes where the potential exists to outperform the broader market.

The following table sets forth the total weighted average asset allocations for the UK Pension Plan by asset category at May 31:

	UK Pensio	n Plan
	2023	2022
Equity securities	29.6 %	56.1 %
Cash and cash equivalents	5.1 %	1.1 %
Liability-driven instruments	41.7 %	23.2 %
Real estate	6.8 %	5.7 %
Other	16.8 %	13.9 %
	100.0 %	100.0 %

The following table sets forth the targeted weighted average asset allocations for the UK Pension Plan included in the Company's investment policy:

	<b>UK Pension Plan</b>
Equity securities	30 %
Cash and cash equivalents	5 %
Liability-driven instruments	42 %
Real estate	7 %
Other	16 %
Total	100 %

The fair values of the Company's Pension Plan assets are measured using Level 1, Level 2 and Level 3 fair value measurements.

The following table sets forth the measurement of the Company's Pension Plan assets at fair value by asset category at the respective dates:

Assets	at Eair	Value	ac of	May Z	1 2027
Assets	at Fair	value	as or	mav s.	L. 2U23

		UK Pens	ion l	Plan	
	Level 1	Level 2		Level 3	Total
Cash and cash equivalents	\$ 1.0	\$ _	\$	_	\$ 1.0
Equity securities:					
U.S. <sup>(1)</sup>	1.1	_		_	1.1
International <sup>(2)</sup>	4.7	_		_	4.7
Pooled, Common and Collective Funds (3) (4)	_	8.2		_	8.2
Annuities	_	_		3.3	3.3
Real estate (5)	1.3	_		_	1.3
Total	\$ 8.1	\$ 8.2	\$	3.3	\$ 19.6

### Assets at Fair Value as of May 31, 2022

		UK Pens	ion l	Plan	
	Level 1	Level 2		Level 3	Total
Cash and cash equivalents	\$ 0.3	\$ _	\$	- \$	0.3
Equity securities:					
U.S. <sup>(1)</sup>	2.4	_		_	2.4
International <sup>(2)</sup>	14.7	_		_	14.7
Pooled, Common and Collective Funds (3) (4)	-	7.1		_	7.1
Annuities	_	_		4.2	4.2
Real estate (5)	1.7	_		_	1.7
Total	\$ 19.1	\$ 7.1	\$	4.2 \$	30.4

- (1) Funds which invest in a diversified portfolio of publicly traded U.S. common stocks of large-cap, medium-cap and small-cap companies. There are no restrictions on these investments.
- (2) Funds which invest in a diversified portfolio of publicly traded common stocks of non-U.S. companies, primarily in Europe and Asia. There are no restrictions on these investments.
- (3) Funds which invest in UK government bonds and bond index-linked investments and interest rate and inflation swaps. There are no restrictions on these investments.
- (4) Funds which invest in bond index funds available to certain qualified retirement plans but not traded openly on any public exchanges. There are no restrictions on these investments.
- (5) Represents assets of a non-U.S. entity plan invested in a fund whose underlying investments are comprised of properties. The fund has publicly available quoted market prices and there are no restrictions on these investments.

The Company has purchased annuities to service fixed payments to certain retired plan participants in the UK. These annuities are purchased from investment grade counterparties. These annuities are not traded on open markets and are therefore valued based upon the actuarial determined valuation, and related assumptions, of the underlying projected benefit obligation, a Level 3 valuation technique. The fair value of these assets was \$3.3 and \$4.2 at May 31, 2023 and May 31, 2022, respectively.

The following table summarizes the changes in fair value of these Level 3 assets for the fiscal years ended May 31, 2023 and 2022:

Balance at May 31, 2021	\$ 6.0
Actual Return on Plan Assets:	
Relating to assets still held at May 31, 2021	(1.2)
Relating to assets sold during the year	_
Purchases, sales and settlements, net	_
Transfers in and/or out of Level 3	_
Foreign currency translation	(0.6)
Balance at May 31, 2022	\$ 4.2
Actual Return on Plan Assets:	
Relating to assets still held at May 31, 2022	(0.9)
Relating to assets sold during the year	_
Purchases, sales and settlements, net	_
Transfers in and/or out of Level 3	_
Foreign currency translation	(0.0)
Balance at May 31, 2023	\$ 3.3

## **Contributions**

In fiscal 2024, the Company expects to make contributions of \$1.2 to the UK Pension Plan.

## **Estimated future benefit payments**

The following table sets forth the expected future benefit payments under the UK Pension Plan and the US Postretirement Benefits by fiscal year:

	_	Pension Plan	US Postretirement Benefits							
		nsion nefits	_	Benefit yments		Medicare subsidy receipts				
2024	\$	1.2	\$	1.1	\$	0.0				
2025		1.5		1.0		0.0				
2026		1.4		0.9		0.0				
2027		1.4		0.9		0.0				
2028		1.4		0.8		0.0				
2029 - 2033		7.6		3.1		0.1				

## Assumed health care cost trend rates at May 31:

	2023	2022
Health care cost trend rate assumed for the next fiscal year	6.0 %	5.8 %
Rate to which the cost trend is assumed to decline (the ultimate trend rate)	5.0 %	5.0 %
Year that the rate reaches the ultimate trend rate	2028	2026

## **Defined contribution plans**

The Company also provides defined contribution plans for certain eligible employees. In the United States, the Company sponsors a 401(k) retirement plan and has contributed \$8.1, \$7.2 and \$6.0 for fiscal years 2023, 2022 and 2021, respectively.



## 16. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table presents the impact on earnings of reclassifications out of Accumulated other comprehensive income (loss) for the fiscal years ended May 31:

			2023	5	2022						202	2021	
	Pe	UK nsion Plan		US stretirement Benefits	Р	UK ension Plan	Ро	US stretirement Benefits	F	UK Pension Plan	Ро	US estretirement Benefits	
Amortization of prior service (credit) loss	\$	0.0	\$	(0.8)	\$	0.0	\$	(0.8)	\$	0.0	\$	(0.6)	
Amortization of net actuarial loss (gain)		0.5		_		0.9		_		0.6		_	
Tax (benefit) expense		_		0.2		_		0.2		_		0.1	
Amounts reclassified from Accumulated other comprehensive income (loss)	\$	0.5	\$	(0.6)	\$	0.9	\$	(0.6)	\$	0.6	\$	(0.5)	

The amounts reclassified out of Accumulated other comprehensive income (loss) were recognized in Other components of net periodic benefit (cost) for all periods presented.

The following tables summarize the activity in Accumulated other comprehensive income (loss), net of tax, by component for the periods indicated:

	c: tra	Foreign urrency anslation ustments	UK	Pension Plan	Ро	US stretirement Benefits	Total
Balance at May 31, 2021 (1)	\$	(30.1)	\$	(10.4)	\$	5.8	\$ (34.7)
Other comprehensive income (loss) before reclassifications	\$	(14.5)	\$	2.1	\$	1.4	\$ (11.0)
Less: amount reclassified from Accumulated other comprehensive income (loss) (net of taxes)							
Amortization of net actuarial loss	\$	_	\$	0.9	\$	_	\$ 0.9
Amortization of prior service (credit) cost		_		0.0		(0.6)	(0.6)
Other comprehensive income (loss)		(14.5)		3.0		0.8	(10.7)
Balance at May 31, 2022 (1)	\$	(44.6)	\$	(7.4)	\$	6.6	\$ (45.4)
Other comprehensive income (loss) before reclassifications	\$	(5.4)	\$	(5.5)	\$	0.6	\$ (10.3)
Less: amount reclassified from Accumulated other comprehensive income (loss) (net of taxes)							
Amortization of net actuarial loss	\$	_	\$	0.5	\$	_	\$ 0.5
Amortization of prior service (credit) cost		_		0.0		(0.6)	(0.6)
Other comprehensive income (loss)		(5.4)		(5.0)		0.0	(10.4)
Balance at May 31, 2023 (1)	\$	(50.0)	\$	(12.4)	\$	6.6	\$ (55.8)

(1) Accumulated other comprehensive income (loss) related to the UK Pension Plan and US Postretirement Benefits are reported net of taxes of \$2.2, \$2.2 and \$2.0 at May 31, 2023, 2022, and 2021, respectively.



## 17. EARNINGS (LOSS) PER SHARE

The following table summarizes the reconciliation of the numerators and denominators for the Basic and Diluted earnings (loss) per share computation for the fiscal years ended May 31:

	2023		2022		2021	
Net income (loss) attributable to Class A and Common Shares	\$	86.3	\$	80.6	\$ (11.0)	
Weighted average Shares of Class A Stock and Common Stock outstanding for basic earnings (loss) per share (in millions)		33.8		34.5	34.3	
Dilutive effect of Class A Stock and Common Stock potentially issuable pursuant to stock-based compensation plans (in millions)*		0.9		1.1	_	
Adjusted weighted average Shares of Class A Stock and Common Stock outstanding for diluted earnings (loss) per share (in millions)		34.7		35.6	34.3	
Earnings (loss) per share of Class A Stock and Common Stock						
Basic earnings (loss) per share	\$	2.56	\$	2.33	\$ (0.32)	
Diluted earnings (loss) per share	\$	2.49	\$	2.27	\$ (0.32)	
Anti-dilutive shares pursuant to stock-based compensation plans		0.6		1.6	2.0	

<sup>\*</sup>The Company experienced a net loss for the fiscal year ended May 31, 2021 and therefore did not report any dilutive share impact.

The Company measures diluted earnings per share using the Treasury Stock method.

The following table sets forth Options outstanding pursuant to stock-based compensation plans for the fiscal years ended May 31:

	2023	2022
Options outstanding pursuant to stock-based compensation plans (in millions)	3.2	4.3

As of May 31, 2023, \$21.6 remains available for future purchases of common shares under the current repurchase authorization of the Board of Directors.

See Note 14, "Treasury Stock," and Note 22, Subsequent Events, for a more complete description of the Company's share buy-back program.

## 18. OTHER ACCRUED EXPENSES

Other accrued expenses consisted of the following at May 31:

	2023	2022
Accrued payroll, payroll taxes and benefits	\$ 29.2	\$ 32.2
Accrued bonus and commissions	31.2	44.2
Accrued other taxes	24.8	26.8
Returns liability	34.9	42.2
Accrued advertising and promotions	7.3	10.3
Other accrued expenses	41.5	37.6
Total accrued expenses	\$ 168.9	\$ 193.3

The table below provides information regarding Accrued severance which is included in Accrued payroll, payroll taxes and benefits on the Company's Consolidated Balance Sheets at May 31:

	2023	2022
Beginning balance	\$ 3.0	\$ 3.7
Accruals	2.3	8.1
Payments	(5.0)	(8.8)
Ending balance	\$ 0.3	\$ 3.0

The Company implemented cost reduction programs in fiscal 2022, recognizing severance and related charges of \$6.2.

### 19. DERIVATIVES AND HEDGING

The Company enters into foreign currency derivative contracts to economically hedge the exposure to foreign currency fluctuations associated with the forecasted purchase of inventory, the foreign exchange risk associated with certain receivables denominated in foreign currencies and certain future commitments for foreign expenditures. These derivative contracts are economic hedges and are not designated as cash flow hedges.

The Company marks-to-market these instruments and records the changes in the fair value of these items in Selling, general and administrative expenses, and recognizes the unrealized gain or loss in other current assets or other current liabilities. The notional values of the contracts as of May 31, 2023 and 2022 were \$22.8 and \$24.3, respectively. Net unrealized gains of \$0.5 and \$0.1 were recognized at May 31, 2023 and May 31, 2022, respectively.

### **20. FAIR VALUE MEASUREMENTS**

The Company determines the appropriate level in the fair value hierarchy for each fair value measurement of assets and liabilities carried at fair value on a recurring basis in the Company's financial statements. The fair value hierarchy prioritizes the inputs, which refer to assumptions that market participants would use in pricing an asset or liability, based upon the highest and best use, into three levels as follows:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date.
- Level 2 Observable inputs other than unadjusted quoted prices in active markets for identical assets or liabilities such as:
  - Quoted prices for similar assets or liabilities in active markets
  - Quoted prices for identical or similar assets or liabilities in inactive markets
  - Inputs other than quoted prices that are observable for the asset or liability
  - Inputs that are derived principally from or corroborated by observable market data by correlation or other means
- Level 3 Unobservable inputs in which there is little or no market data available, which are significant to the fair value measurement and require the Company to develop its own assumptions.

The Company's financial assets and liabilities measured at fair value consisted of cash and cash equivalents, debt and foreign currency forward contracts. Cash and cash equivalents are comprised of bank deposits and short-term investments, such as money market funds, the fair value of which is based on quoted market prices, a Level 1 fair value measure. The Company employs Level 2 fair value measurements for the disclosure of the fair value of its various lines of credit and long term debt. The fair value of the Company's debt approximates the carrying value for all periods presented. The fair values of foreign currency forward contracts, used by the Company to manage the impact of foreign exchange rate changes to the financial statements, are based on quotations from financial institutions, a Level 2 fair value measure.

Non-financial assets and liabilities for which the Company employs fair value measures on a non-recurring basis include:

- Long-lived assets
- Operating lease right-of-use (ROU) assets
- Investments
- Assets acquired in a business combination
- Impairment assessment of goodwill and intangible assets



### • Long-lived assets held for sale

Level 2 and Level 3 inputs are employed by the Company in the fair value measurement of these assets and liabilities. For the fair value measurements employed by the Company for goodwill, see Note 11, "Goodwill and Other Intangibles. The Company employs fair value measurements for certain property, plant and equipment, production assets, investments and prepublication assets and the Company assessed future expected cash flows attributable to these assets. See Note 7, Investments , for a more complete description of the fair value measurements employed. During fiscal 2022, operating lease ROU assets were recorded at fair value in connection with an impairment and fair value was determined using the discounted cash flow method. See Note 4, Asset Write Down , for a more complete description of the impairment recognized in the year ended May 31, 2022. See Note 10, Acquisitions , for a more complete description of the assets acquired in a business combination in the year ended May 31, 2023.

The following tables present non-financial assets that were measured and recognized at fair value on a non-recurring basis and the total impairment losses and additions recognized on those assets:

	Net ca value				alue me cognize			t	lo for fis	nirment sses cal year nded	– Additio	ons due
	May 31	, 2023	Lev	vel 1	Level 2		Level 3		May 31, 2023		to acquisitions	
Goodwill	\$	7.6	S	_	\$	_	\$	7.6	\$	_	\$	7.6
Intangible assets		3.6		_		_		4.1		_		4.1
	Net ca value			Fair value measured and recognized using						irment sses cal year ided	— Additions due	
	May 31	, 2022	Lev	vel 1	el 1 Level 2 Leve			vel 3	May 3	31, 2022	to acquisitions	
Accounts Receivable (1)	\$	1.4	\$	_	\$	_	\$	1.4	\$	9.3	\$	_
Inventory <sup>(1)</sup>		2.3		_		_		2.3		1.6		_
Other Assets (1)		_		_		_		_		0.7		_
Operating lease right-of-use assets, net												

<sup>(1)</sup> These assets are related to the direct sales business in Asia. Refer to Note 4, Asset Write Down, for a more complete description.

	Net ca value					neasur zed us		d	for f	oairment losses fiscal year ended	– Addit	tions due
	May 31	, 2021	Le	vel 1	Lev	vel 2	Le	vel 3	May	31, 2021		quisitions
Operating lease right-of-use assets, net	\$	8.1	\$	_	\$	_	\$	9.1	\$	9.6	\$	_
Property, plant and equipment, net		_		_		_		_		1.5		_

### 21. RELATED PARTY TRANSACTIONS

On January 12, 2022, the Company entered into a share repurchase agreement to purchase shares of its common stock from the Estate of M. Richard Robinson, Jr. in a privately negotiated transaction. Pursuant to the repurchase agreement, the Company purchased 300,000 shares of common stock on January 19, 2022 at a price of \$40.65 per share, representing an aggregate purchase price of \$12.2. The price per share paid represented a 4.2% discount to the closing price of the stock, \$42.43, on the date of execution of the repurchase agreement. The repurchase was made pursuant to the Company's current share repurchase program as previously approved by the Board. The aforementioned transaction was approved by the Board upon the recommendation of the Audit Committee.

### 22. SUBSEQUENT EVENTS

On June 1, 2023, the Company acquired the remaining shares of Make Believe Ideas Limited for £1.6, increasing the Company's total ownership to 100%.



On July 19, 2023, the Board of Directors declared a quarterly cash dividend of \$0.20 per share on the Company's Class A and Common Stock for the first quarter of fiscal 2024. The dividend is payable on September 15, 2023 to shareholders of record as of the close of business on August 31, 2023.

On July 19, 2023, the Board also authorized an increase of \$100.0 for Common share repurchases under the Company's share buy-back program, resulting in a current Board authorization of \$119.2, which includes \$21.6 remaining from the previous Board authorization less share repurchases of \$2.4 subsequent to May 31, 2023.

## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Scholastic Corporation

### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of Scholastic Corporation (the Company) as of May 31, 2023 and 2022, the related consolidated statements of operations, comprehensive income (loss), changes in stockholders' equity and cash flows for each of the three fiscal years in the period ended May 31, 2023, and the related notes and financial statement schedule listed in the Index at Item 15(c) (collectively referred to as the "consolidated financial statements"). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company at May 31, 2023 and 2022, and the results of its operations and its cash flows for each of the three fiscal years in the period ended May 31, 2023, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the Company's internal control over financial reporting as of May 31, 2023, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), and our report dated July 21, 2023 expressed an unqualified opinion thereon.

### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

### **Critical Audit Matter**

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that: (1) relates to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective or complex judgments. The communication of the critical audit matter does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

## Revenue Recognition - allocation of contract transaction price to identified performance obligations

Description of the Matter

As described in Note 1 to the consolidated financial statements, the Company identifies two performance obligations within its school-based book fair contracts, which include (i) the fulfillment of book fairs product and (ii) the fulfillment of product upon the redemption of incentive program credits by customers. The Company allocates the transaction price to each performance obligation based on a relative standalone selling price. Changes in the allocation of the transaction price could impact the timing of the recognition of revenue.

Considering the nature and volume of school-based book fair transactions, we identified the allocation of the transaction price to the identified performance obligations within school-based book fair contracts as a critical audit matter because the estimation of standalone selling price for the incentive program credits required especially challenging auditor effort and judgment in evaluating the methodology used to establish standalone selling price. Estimating standalone selling price for the incentive program credits utilizes estimates of a standardized value per credit. The standardized value per credit is based on historical experience of issuance and redemption patterns related to the incentive program, adjusted to normalize the data and to align with expectations of future redemptions. Changes in those assumptions can have a material effect on the amount of revenue recognized in the current or future periods.

How We Addressed the Matter in Our Audit We obtained an understanding, evaluated the design, and tested the operating effectiveness of controls over the Company's allocation of transaction price to the two performance obligations. We tested management's review controls over the significant assumptions, such as adjustments made to historical experience and redemption patterns, and completeness and accuracy of the data used in the calculation.

To test the allocation of revenue recognized in current and future periods, our audit procedures included, among others, evaluating the methodology used and analyzing the historical experience and redemption patterns, particularly the adjustments made to normalize the data and to align with expectations of future redemptions. We tested the accuracy and completeness of the underlying historical incentive credit program data used in management's calculation. To test the accuracy and completeness of historical incentive program issuance and redemption data used in the analysis, we agreed the total incentive program activity to the source system and for a sample of transactions performed transactional testing to source documents. We also evaluated the appropriateness of management's adjustments to historical data by gaining an understanding of the nature of the adjustments, performing a sensitivity analysis and tracing the adjustments to the historical data to source documents.

/s/ Ernst & Young LLP

We have served as the Company's auditor since at least 1938, but we are unable to determine the specific year.

New York, New York

July 21, 2023

## Report of Independent Registered Public Accounting Firm

## To the Board of Directors and Stockholders of Scholastic Corporation

### **Opinion on Internal Control Over Financial Reporting**

We have audited Scholastic Corporation's internal control over financial reporting as of May 31, 2023, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). In our opinion, Scholastic Corporation (the Company) maintained, in all material respects, effective internal control over financial reporting as of May 31, 2023, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States) (PCAOB), the consolidated balance sheets of the Company as of May 31, 2023 and 2022, the related consolidated statements of operations, comprehensive income (loss), changes in stockholders' equity and cash flows for each of the three fiscal years in the period ended May 31, 2023, and the related notes and financial statement schedule listed in the Index at Item 15(c) and our report dated July 21 2023 expressed an unqualified opinion thereon.

### **Basis for Opinion**

The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects.

Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

### Definition and Limitations of Internal Control Over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ Ernst & Young LLP

New York, New York

July 21, 2023



	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Fiscal Year nded May 31,
2023									
Revenues	\$ 262.9	\$	587.9	\$	324.9	\$	528.3	\$	1,704.0
Cost of goods sold	144.5		260.4		161.1		220.4		786.4
Net income (loss)	(45.4)		75.4		(19.3)		75.8		86.5
Net income (loss) attributable to Scholastic Corporation	(45.5)		75.3		(19.2)		75.7		86.3
Net income (loss) per share of Class A and Common Stock:									
Basic (1)	\$ (1.33)	\$	2.17	\$	(0.57)	\$	2.33	\$	2.56
Diluted <sup>(1)</sup>	\$ (1.33)	\$	2.12	\$	(0.57)	\$	2.26	\$	2.49
2022									
Revenues	\$ 259.8	\$	524.2	\$	344.5	\$	514.4	\$	1,642.9
Cost of goods sold	133.3		238.0		169.6		224.6		765.5
Net income (loss)	(24.4)		68.4		(15.1)		52.1		81.0
Net income (loss) attributable to Scholastic Corporation	(24.2)		68.3		(15.3)		52.1		80.9
Net income (loss) per share of Class A and Common Stock:									
Basic (1)	\$ (0.70)	\$	1.97	\$	(0.44)	\$	1.51	\$	2.33
Diluted <sup>(1)</sup>	\$ (0.70)	\$	1.91	\$	(0.44)	\$	1.46	\$	2.27

<sup>(1)</sup> The sum of the quarters may not equal the full year basic and diluted earnings per share since each quarter is calculated separately.

## Item 9 | Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

### Item 9A | Controls and Procedures

### **Evaluation of Disclosure Controls and Procedures**

The Chief Executive Officer and Chief Financial Officer of the Corporation, after conducting an evaluation, together with other members of the Company's management, of the effectiveness of the design and operation of the Corporation's disclosure controls and procedures as of May 31, 2023, have concluded that the Corporation's disclosure controls and procedures were effective to ensure that information required to be disclosed by the Corporation in its reports filed or submitted under the Securities Exchange Act of 1934 (the "Exchange Act") is recorded, processed, summarized, and reported within the time periods specified in the rules and forms of the SEC and accumulated and communicated to members of the Corporation's management, including the Chief Executive Officer and the Chief Financial Officer, to allow timely decisions regarding required disclosure.

## Management's Report on Internal Control over Financial Reporting

The management of the Corporation is responsible for establishing and maintaining adequate internal control over financial reporting for the Corporation. A corporation's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. The Company's management (with the participation of the Corporation's Chief Executive Officer and Chief Financial Officer), after conducting an evaluation of the effectiveness of the Corporation's internal control over financial reporting based on the Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework), concluded that the Corporation's internal control over financial reporting was effective as of May 31, 2023.

Ernst & Young LLP, an independent registered public accounting firm, has issued an attestation report on the Corporation's internal control over financial reporting as of May 31, 2023, which is included herein. There was no change in the Corporation's internal control over financial reporting that occurred during the quarter ended May 31, 2023 that materially affected, or is reasonably likely to materially affect, the Corporation's internal control over financial reporting.

Item 9B | Other Information

None.

Item 9C | Disclosure Regarding Foreign Jurisdictions that Prevent Inspections

Not applicable.

## Part III

## Item 10 | Directors, Executive Officers and Corporate Governance

Information required by this item is incorporated herein by reference from the Corporation's definitive proxy statement for the Annual Meeting of Stockholders to be held September 20, 2023 to be filed with the SEC pursuant to Regulation 14A under the Exchange Act. Certain information regarding the Corporation's Executive Officers is set forth in Part I - Item 1 - Business.

### Item 11 | Executive Compensation

Incorporated herein by reference from the Corporation's definitive proxy statement for the Annual Meeting of Stockholders to be held September 20, 2023 to be filed pursuant to Regulation 14A under the Exchange Act.

## Item 12 | Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters

Incorporated herein by reference from the Corporation's definitive proxy statement for the Annual Meeting of Stockholders to be held September 20, 2023 to be filed pursuant to Regulation 14A under the Exchange Act.

## Item 13 | Certain Relationships and Related Transactions, and Director Independence

Incorporated herein by reference from the Corporation's definitive proxy statement for the Annual Meeting of Stockholders to be held September 20, 2023 to be filed pursuant to Regulation 14A under the Exchange Act.

### Item 14 | Principal Accounting Fees and Services

Incorporated herein by reference from the Corporation's definitive proxy statement for the Annual Meeting of Stockholders to be held September 20, 2023 to be filed pursuant to Regulation 14A under the Exchange Act.

## Part IV

## Item 15 | Exhibits, Financial Statement Schedules

### (a)(1) Financial Statements:

The following Consolidated Financial Statements are included in Part II, Item 8, "Consolidated Financial Statements and Supplementary Data":

Consolidated Statements of Operations for the years ended May 31, 2023, 2022 and 2021;

Consolidated Statements of Comprehensive Income (Loss) for the years ended May 31, 2023, 2022 and 2021;

Consolidated Balance Sheets at May 31, 2023 and 2022;

Consolidated Statement of Changes in Stockholders' Equity for the years ended May 31, 2023, 2022 and 2021;

Consolidated Statements of Cash Flows for the years ended May 31, 2023, 2022 and 2021; and

Notes to Consolidated Financial Statements

(a)(2) Supplementary Financial Information - Summary of Quarterly Results of Operations Financial Statement Schedule.

and (c)

The following consolidated financial statement schedule is included with this report: Schedule II-Valuation and Qualifying Accounts and Reserves.

All other schedules have been omitted since the required information is not present or is not present in amounts sufficient to require submission of the schedule, or because the information required is included in the Consolidated Financial Statements or the Notes thereto.

(a)(3) and (b)

### Exhibits:

- 3.1 Amended and Restated Certificate of Incorporation of the Corporation, as amended to date (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on October 6, 2006, SEC File No. 000-19860).
- Bylaws of the Corporation, amended and restated as of December 12, 2007 (incorporated by reference to the Corporation's Current Report on Form 8-K as filed with the SEC on December 14, 2007, SEC File No. 000-19860).
- 4.1 <u>Description of the Company's securities, as filed herewith.</u>



- Amended and Restated Credit Agreement dated as of October 27, 2021 (the "Credit Agreement") among Scholastic Corporation and Scholastic Inc., as Borrowers, the lenders from time to time party thereto, Wells Fargo Bank, National Association and Truist Bank as Co-Syndication Agents, Fifth Third Bank, National Association, HSBC Bank USA, National Association, and Citibank, N.A. as Co-Agents and Bank of America, N.A., as Administrative Agent (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on March 24, 2023, SEC File No. 000-19860 (the February 28, 2023 10-Q).
- First Amendment, dated as of February 28, 2023, to the Amended and Restated Credit Agreement dated as of October 27, 2021 (the "Credit Agreement") by and between Scholastic Corporation and Scholastic Inc., the lenders from time to time party thereto, and Bank of America, N.A., as administrative agent (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on March 24, 2023, SEC File No. 000-19860 (the February 28, 2023 10-Q).
- Second Amendment, dated as of February 28,2023, to the Amended and Restated Credit Agreement dated as of October 27, 2021 (the "Credit Agreement") by and between Scholastic Corporation and Scholastic Inc., the lenders from time to time party thereto, and Bank of America, N.A., as administrative agent (incorporated by reference to the February 28, 2023 10-Q).
- 10.4\*
  Scholastic Corporation Management Stock Purchase Plan, amended and restated effective as of September 23, 2008 (incorporated by reference to the Corporation's Annual Report on Form 10-K as filed with the SEC on July 30, 2009, SEC File No. 000-19860) (the "2009 10-K"), together with Amendment No. 1 to the Scholastic Corporation Management Stock Purchase Plan, effective as of September 21, 2011 (incorporated by reference to Appendix B to the Corporation's definitive Proxy Statement as filed with the SEC on August 9, 2011, SEC File No. 000-19860).
- 10.5\* Scholastic Corporation Director's Deferred Compensation Plan, amended and restated effective as of September 23, 2008 (incorporated by reference to the 2009 10-K).
- Scholastic Corporation 2007 Outside Directors Stock Incentive Plan (the "2007 Directors' Plan") effective as of September 23, 2008 (incorporated by reference to the 2009 10-K) and the Amended and Restated Scholastic Corporation 2007 Outside Directors Stock Incentive Plan (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on January 2, 2013, SEC File No. 000-19860) (the November 30, 2012 10-Q"), and Amendment No. 1, effective as of May 21, 2013 (incorporated by reference to the Corporation's Annual Report on Form 10-K as filed with the SEC on July 25, 2013, SEC file No. 000-19860 (the 2013 10-K")), and Amendment No. 2, effective as of December 16, 2015 (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on December 18, 2015, SEC File No. 000-19860).
- 10.7\*

  Form of Stock Option Agreement under the 2007 Directors' Plan (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on January 9, 2008, SEC File No. 000-19860) and the Form of Stock Option Agreement under the 2007 Directors' Plan, effective as of September 19, 2012 (incorporated by reference to the November 30, 2012 10-Q).
- 10.8\* Form of Restricted Stock Unit Agreement under the 2007 Directors' Plan (incorporated by reference to the 2009 10-K) and the Form of Restricted Stock Unit Agreement under the 2007 Directors' Plan, effective July 18, 2012 (incorporated by reference to the November 30, 2012 10-Q).
- 10.9\* Scholastic Corporation 2011 Stock Incentive Plan (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on December 22, 2011, SEC File No. 000-19860 (the November 30, 2011 10-Q )). Amendment No. 1 to the Scholastic Corporation 2011 Stock Incentive Plan (incorporated by reference to the 2013 10-K), Amendment No. 2 to the Scholastic Corporation 2011 Stock Incentive Plan (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on December 22, 2014, SEC File No. 000-19860), and Amendment No. 3 to the Scholastic Corporation 2011 Stock Incentive Plan (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on December 20, 2018, SEC file No. 000-19860).
- 10.10\* Form of Restricted Stock Unit Agreement under the Scholastic Corporation 2011 Stock Incentive Plan (incorporated by reference to the November 30, 2011 10-Q).
- 10.11\* Form of Stock Option Agreement under the Scholastic Corporation 2011 Stock Incentive Plan (incorporated by reference to the November 30, 2011 10-Q).



10.12*	Scholastic Corporation 2017 Outside Directors Stock Incentive Plan (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on September 21, 2017, SEC file No. 000-19860)(the August 31, 2017 10-Q).
10.13*	Form of Non-Qualified Stock Option Agreement under the Scholastic Corporation 2017 Outside Directors Stock Incentive Plan (incorporated by reference to the August 31, 2017 10-Q).
10.14*	Form of Restricted Stock Unit Agreement under the Scholastic Corporation 2017 Outside Directors Stock Incentive Plan (incorporated by reference to the August 31, 2017 10-Q).
10.15*	Offer of employment letter, effective November 18, 2019, between Scholastic Inc. and Sasha Quinton (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on December 20, 2019, SEC file No. 000-19860).
10.16*	Offer of employment letter, effective September 14, 2020, between Scholastic Inc. and Rosamund M. Else-Mitchell (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on September 24, 2021, SEC file No. 000-19860)(the August 31,2021 10-Q").
10.17*	Scholastic Corporation 2021 Stock Incentive Plan (incorporated by reference to the August 31, 2022 10-Q).
10.18*	Form of Stock Option Agreement under the Scholastic Corporation 2021 Stock Incentive Plan (incorporated by reference to the November 30, 2021 10-Q).
10.19*	Form of Restricted Stock Unit Agreement under the Scholastic Corporation 2021 Stock Incentive Plan (incorporated by reference to the November 30, 2021 10-Q).
10.20*	Amended and Restated Employment Agreement between Scholastic Corporation and Peter Warwick, effective August 1, 2021 (incorporated by reference to the August 31, 2022 10-Q).
10.21*	Stock Option Agreement between Scholastic Corporation and Peter Warwick, dated August 1, 2021 (incorporated by reference to the November 30, 2021 10-Q).
10.22*	Restricted Stock Unit Agreement between Scholastic Corporation and Peter Warwick, dated August 1, 2021 (incorporated by reference to the November 30, 2021 10-Q).
10.23*	Performance Stock Unit Agreement between Scholastic Corporation and Peter Warwick, dated August 1, 2021 (incorporated by reference to the November 30, 2021 10-Q).
10.24*	Share Repurchase Agreement between Scholastic Corporation and the Preliminary co-Executors of the Estate of M. Richard Robinson, Jr., effective January 12, 2022, (incorporated by reference to the Corporation's Quarterly Report on Form 10-Q as filed with the SEC on March 18, 2022, SEC file No. 000-19860)("the February 28, 2022 10-Q").
10.25*	Supplemental Incentive Bonus Plan Agreement between Scholastic Corporation and Rosamund M. Else-Mitchell, effective February 8, 2022, (incorporated by reference to the February 28, 2022 10-Q).
10.26*	Performance Stock Unit Agreement between Scholastic Corporation and Peter Warwick, dated July 19, 2022, (incorporated by reference to the August 31, 2022 10-Q).
21	Subsidiaries of the Corporation, as of May 31, 2023.
23	Consent of Frast & Young LLP



31.1	Certification of the Chief Executive Officer of the Corporation filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of the Chief Financial Officer of the Corporation filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32	Certifications of the Chief Executive Officer and the Chief Financial Officer of the Corporation pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document **
101.SCH	XBRL Taxonomy Extension Schema Document **
101.CAL	XBRL Taxonomy Extension Calculation Document **
101.DEF	XBRL Taxonomy Extension Definitions Document **
101.LAB	XBRL Taxonomy Extension Labels Document **
101.PRE	XBRL Taxonomy Extension Presentation Document **
*	The referenced exhibit is a management contract or compensation plan or arrangement described in Item 601(b) (10) (iii) of Regulation S-K.

In accordance with Regulation S-T, the XBRL-related information in Exhibit 101 to this Annual Report on Form 10-K shall be deemed to be "furnished" and not "filed."

## Item 16 | Summary

None.

## Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: July 21, 2023 SCHOLASTIC CORPORATION

By: /s/ Peter Warwick

President and Chief Executive Officer

## **Power of Attorney**

KNOW ALL MEN BY THESE PRESENTS, that each person whose signature appears below constitutes and appoints Peter Warwick his or her true and lawful attorney-in-fact and agent, with power of substitution and resubstitution, for him or her and in his or her name, place and stead, in any and all capacities, to sign any and all amendments to this Annual Report on Form 10-K, and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney-in-fact and agent full power and authority to do and perform each and every act and thing necessary and requisite to be done, as fully and to all the intents and purposes as he might or could do in person, hereby ratifying and confirming all that said attorney-in-fact and agent may lawfully do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ Peter Warwick Peter Warwick	President and Chief Executive Officer and Director (principal executive officer)	July 21, 2023
/s/ Kenneth J. Cleary Kenneth J. Cleary	——— Chief Financial Officer (principal financial officer)	July 21, 2023
/s/ Paul Hukkanen Paul Hukkanen	<ul> <li>Senior Vice President and Chief Accounting Officer (principal accounting officer)</li> </ul>	July 21, 2023
/s/ Andrés Alonso Andrés Alonso	Director	July 21, 2023
/s/ James W. Barge James W. Barge	Director	July 21, 2023
/s/ John L. Davies John L. Davies	Director	July 21, 2023
/s/ Robert L. Dumont	Director	July 21, 2023
/s/ Linda Li Linda Li	Director	July 21, 2023
/s/ Iole Lucchese	Director	July 21, 2023
/s/ Verdell Walker  Verdell Walker	Director	July 21, 2023
/s/ David J. Young David J. Young	Director	July 21, 2023

## **Scholastic Corporation**

Financial Statement Schedule

ANNUAL REPORT ON FORM 10-K

YEAR ENDED May 31, 2023

ITEM 15(c)

## Schedule II

## **Valuation and Qualifying Accounts and Reserves**

(Amounts in millions)

Years ended May 31,

	Begi	ance at inning of Year	Ex	pensed	_	Vrite-Offs and Other	 lance at d of Year
2023							
Allowance for credit losses	\$	25.9	\$	3.3	\$	12.5	\$ 16.7
Returns liability		42.2		60.2		67.5 <sup>(1)</sup>	34.9
Reserves for obsolescence		106.6		26.5		32.2	100.9
Reserve for royalty advances		76.0		4.2		1.1	79.1
2022							
Allowance for credit losses	\$	21.4	\$	15.2	\$	10.7	\$ 25.9
Returns liability		45.2		58.8		61.8 (1)	42.2
Reserves for obsolescence		99.6		27.7		20.7	106.6
Reserve for royalty advances		115.5		4.1		43.6 <sup>(2)</sup>	76.0
2021							
Allowance for credit losses	\$	19.9	\$	5.2	\$	3.7	\$ 21.4
Returns liability		43.5		66.0		64.3 <sup>(1)</sup>	45.2
Reserves for obsolescence		91.1		36.6		28.1	99.6
Reserve for royalty advances		109.5		5.4		(0.6)	115.5

<sup>(1)</sup> Represents actual returns charged to the reserve.

<sup>(2)</sup> Primarily represents write-offs for fully reserved advances.

# Offices & Corporate Information

## **U.S. Offices**

Scholastic Corporation and Scholastic Inc., Corporate Headquarters

557 Broadway (enter at 130 Mercer Street) New York, NY 10012 212 343 6100

scholastic.com

**y**@Scholastic

National Service Organization; Scholastic Book Clubs, Inc. 2931 East McCarty Street Jefferson City, MO 65101 573 636 5271 Customer Service 1 800 724 6527 scholastic.com/custsupport

**y**@ScholasticHelp

## International Offices

#### Australia

Scholastic Australia Pty. Ltd. 61 2 4328 3555

**y**@ScholasticAUS

#### Canada

Scholastic Canada Ltd. 905 887 7323

**y**@ScholasticCDA

#### Hong Kong

Scholastic Hong Kong Limited 852 2722 6161

**y**@ScholasticAsia

### India

Scholastic India Private Limited 91 124 484 2800

**y**@IndiaScholastic

### Malaysia

Scholastic (Asia) SDN. BHD. 60 3 9078 2828

**y**@ScholasticAsia

#### New Zealand

Scholastic New Zealand Limited 64 9 274 8112

**y** @Scholastic.co.nz

#### Puerto Rico

Caribe Grolier, Inc. 787 999 5551

**Y**@Scholastic\_LACA

### China

Scholastic Education Information Consulting (Shanghai) Co., Ltd. 86 216 426 4555

**™** @Scholastic-China

### Singapore

Scholastic Education International (Singapore) Private Limited 65 6922 9589

f @ScholasticAsia

#### **United Kingdom**

Scholastic Limited 44 207 756 7756

**y**@Scholasticuk

## Scholastic Ireland Limited

353 1830 6798

**f** @ScholasticIreland

## Stockholder Information

2023 Annual Stockholders' Meeting 2023 Annual Meeting of Stockholders will be held on Wednesday, September 20, 2023, at 9 a.m. via the internet at virtualshareholdermeeting.com/SCHL2023

### Investor Relations and Information

Copies of Scholastic Corporation's report on Form 10-K as filed with the Securities and Exchange Commission as well as other reports and news from Scholastic may be read and downloaded at investor.scholastic.com.

If you do not have access to the Internet, you may request free printed material upon written request to the Company.

Stockholders and analysts seeking information about the Company should contact:

Scholastic Corporation Investor Relations 212 343 6741

investor relations@scholastic.com

The Company announces the dates/times of all upcoming earnings releases and teleconferences in advance. These calls are open to the public and are also available as a simultaneous webcast via the Company's website.

### Media Relations and Inquiries

The news media and others seeking information about the Company should contact:

Media Relations

212 343 6657

asparkman@scholastic.com

### Stock Listina

Scholastic Corporation common stock is traded on The NASDAQ Stock Market under the symbol SCHL.

### Independent Accountants

EY LLP 5 Times Square New York, NY 10036-6530 Stock Transfer Agent, Registrar and Dividend Disbursement Agent

Computershare:

1 877 272 1580 (toll-free) 1 201 680 6578 (international)

TDD hearing impaired telephone numbers: 1 800 952 9245 (toll-free) 1 781 575 4592 (international)

computershare.com/investor

Registered stockholders who need to change their address or transfer shares should send instructions to:

By Mail: Computershare P.O. Box 505000

Louisville, KY 40233-5000

By Overnight Delivery: Computershare 462 South 4th Street Suite 1600 Louisville, KY 40202

## Directors & Officers

## **Directors of the Corporation**

### Iole Lucchese (E)

Chair of the Board, Executive Vice President, Chief Strategy Officer and President, Scholastic Entertainment

### Andrés Alonso (N, T)

Chief Executive Officer, Andrés A. Alonso, LLC and Former Co-Chair, Public Education Leadership Project, Harvard University

### James W. Barge (A, N)

Chief Financial Officer, Lionsgate Entertainment Corp.

### John L. Davies (A, E, H)

Private Investor

### Robert Dumont (A, N)

Principal, Robert Dumont PLLC

### Linda Li (H, T)

Senior Vice President & General Manager Wirecutter, at the New York Times

### Verdell Walker (N, T)

Former Head of Programming, New Formats Spotify USA Inc.

### Peter Warwick (E)

President and Chief Executive Officer, Scholastic Corporation

### David J. Young (A, H, T)

Former Chairman and Chief Executive Officer, Hachette Book Group USA A: Audit Committee

E: Executive Committee

H: Human Resources and Compensation Committee

N: Nominating and Governance Committee

T: Technology and Data Management Committee

New Board Committee composition will be determined after the 2023 Annual Meeting of Stockholders.

## **Corporate Executive Officers**

### Peter Warwick

President and Chief Executive Officer

## Iole Lucchese

Chair of the Board, Executive Vice President, Chief Strategy Officer and President, Scholastic Entertainment

## Kenneth J. Cleary

Chief Financial Officer

### Rosamund M. Else-Mitchell

Executive Vice President and President, Education Solutions

### Sasha Quinton

Executive Vice President and President, School Reading Events

## Andrew S. Hedden

Executive Vice President, General Counsel and Secretary

**₩**SCHOLASTIC

Enriching the lives of all children with the joy and power of reading.





