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## For Immediate Release

# THE TOPPS COMPANY, INC. REPORTS FISCAL 2007 FOURTH QUARTER AND YEAR-END RESULTS 

New York, NY, May 1, 2007 - The Topps Company, Inc. (Nasdaq: TOPP) (the "Company") today reported financial results for the fiscal 2007 fourth quarter and year ended March 3, 2007.

## Fourth Quarter/Full Year Financial Results

Net sales in the fiscal 2007 fourth quarter were $\$ 83.4$ million compared to $\$ 67.5$ million last year. Stronger foreign currencies versus the prior year increased fiscal 2007 fourth quarter sales by $\$ 1.8$ million. Income from operations was $\$ 2.1$ million compared to a loss of $\$ 4.9$ million in last year's fourth quarter. In the 2007 period, the Company incurred special charges of $\$ 1.9$ million pre-tax, consisting of $\$ 1.4$ million of restructuring costs in the U.S. and Europe, $\$ 600,000$ related to the pending acquisition of the Company, and a $\$ 100,000$ benefit from the reversal of a third quarter accrual for certain proxy contest costs. In the prior year's fourth quarter, the Company incurred special charges of $\$ 2.5$ million pre-tax for severance and related costs in the U.S.

Net income for the fiscal fourth quarter was $\$ 2.3$ million, or $\$ 0.06$ per diluted share. In last year's fourth quarter, the Company reported a net loss of $\$ 833,000$ or $\$ 0.02$ per diluted share.

Arthur T. Shorin, Chairman and CEO of Topps, commented, "This represents our fourth consecutive quarter of improved performance. As anticipated, we achieved profitable growth in the Entertainment segment, reflective of our successful implementation of strategic initiatives designed to revitalize the U.S. sports card business. Confectionery, however, remains more of a challenge, experiencing margin pressure and continued weakness in some of our core products."

For the year ended March 3, 2007, net sales were $\$ 325.4$ million compared to $\$ 293.8$ million last year. Stronger foreign currencies versus the prior year increased fiscal 2007 sales by $\$ 2.2$ million. Income from operations was $\$ 12.7$ million compared to a loss from operations of $\$ 2.3$ million last year. Full-year fiscal 2007 results reflect special charges of $\$ 4.8$ million pre-tax including $\$ 2.8$ million for severance and related costs, $\$ 1.4$ million for costs relating to the Company's proxy contest that ended in July 2006 and $\$ 600,000$ for fees associated with the pending acquisition of the Company. In fiscal 2006, the Company incurred special charges of approximately $\$ 2.7$ million pre-tax, net of a $\$ 1.8$ million benefit from a favorable WizKids legal settlement. Net income for 2007 was $\$ 11.0$ million or $\$ 0.27$ per diluted share. Including the after-tax loss of $\$ 2.7$ million from discontinued operations, net income in fiscal 2006 was $\$ 1.2$ million or $\$ 0.03$ per diluted share.

## Financial Results By Segment

Confectionery net sales were $\$ 33.2$ million in the fourth quarter, an increase of $\$ 2.7$ million or $8.7 \%$ versus the prior year period. The sales increase was largely attributed to a one-time sale of inventory to a new Canadian distributor and the initial sell-in of Vertigo in the U.S. Worldwide expansion of Juicy Drop Pops and increased sales of Mega Mouth Spray in Europe offset U.S. declines in other core products. For the full year, Confectionery net sales were $\$ 147.2$ million, an increase of $2.1 \%$, compared to \$144.3 million in fiscal 2006.

Confectionery earnings declined in the fourth quarter, driven by a 3.4 percentage point decrease in year-over-year operating margins after direct overhead. Profitability was impacted by higher costs on purchases from the Company's Far East vendor and increased marketing and trade spending in support of sales.

Entertainment net sales totaled $\$ 50.2$ million in the fiscal 2007 fourth quarter, a $35.9 \%$ increase from $\$ 36.9$ million in the prior-year period. Full year Entertainment sales grew $19.1 \%$ from $\$ 149.6$ million to $\$ 178.2$ million for fiscal 2007. Fourth quarter Entertainment performance was driven by sales increases of U.S. sports cards across all three major sports, gains in European sports products resulting from a successful Premier League promotional event and solid sales of licensed WWE entertainment properties in the U.S. and Europe. WizKids declined in the period, but at a lesser rate than earlier this year.

The increase in Entertainment operating margins net of direct overhead to 14.8\% for the fourth quarter of fiscal 2007 from $2.5 \%$ in the prior year, combined with strong sales growth, resulted in a significant increase in earnings versus the prior year period. This improvement was attributable to the leveraging of fixed costs and improved obsolescence on the U.S. sports card business as well as improved relative performance at WizKids resulting from the second quarter reorganization and reductions in obsolescence, product costs and marketing expenses.

## Balance Sheet Information

At March 3, 2007, the Company had $\$ 81.7$ million in cash and short-term investments and no debt. During the fourth quarter, the Company paid its regular quarterly cash dividend to shareholders of $\$ 0.04$ per share. For the fiscal year 2007, Topps repurchased $1,291,045$ shares of stock at an average price of $\$ 8.44$. No shares were repurchased in the fourth quarter.


#### Abstract

About Topps Founded in 1938, Topps is a leading creator and marketer of distinctive confectionery and entertainment products. The Company's confectionery brands include "Ring Pop," "Push Pop," "Baby Bottle Pop" and "Juicy Drop Pop" lollipops as well as "Bazooka" bubble gum. Topps entertainment products include trading cards, sticker album collections and collectible games. For additional information, visit www.topps.com.

This release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Although the Company believes the expectations contained in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to be correct. This information may involve risks and uncertainties that could cause actual results to differ materially from the forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, factors detailed in the Company's Securities and Exchange Commission filings.


## (Tables Follow)

## THE TOPPS COMPANY, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (amounts in thousands, except share and per share data)

## (Unaudited)

Net sales
Cost of sales
Gross profit on sales
Selling, general and administrative expenses
Income (loss) from operations
Interest income, net
Income (loss) before provision for income taxes
Provision (benefit) for income taxes
Net income from continuing operations
Gain (loss) from discontinued operations - net of tax
Net income (loss)
Basic net income (loss) per share:

- From continuing operations
- From discontinued operations
Basic net income (loss) per share
Diluted net income (loss) per share:
- From continuing operations
- From discontinued operations
Diluted net income (loss) per share
Weighted average shares outstanding
- basic
- diluted


THE TOPPS COMPANY, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET HIGHLIGHTS
(Amounts in Thousands)
(Unaudited)

|  |  | As of March 3, 2007 |  | As of February 25, 2006 |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 28,051 | \$ | 28,174 |
| Short-term investments |  | 53,629 |  | 53,269 |
| Working capital |  | 121,395 |  | 127,713 |
| Net property, plant and equipment |  | 11,170 |  | 11,028 |
| Total assets |  | 278,225 |  | 268,638 |
| Shareholders' equity | \$ | 204,596 | \$ | 204,636 |

## THE TOPPS COMPANY, INC. AND SUBSIDIARIES <br> SEGMENT INFORMATION <br> (Amounts in Thousands) <br> (Unaudited)

|  | Quarter ended |  |  |  | Year ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 3,$2007$ |  | $\begin{gathered} \hline \text { February 25, } \\ 2006 \\ \hline \end{gathered}$ |  | March 3,$2007$ |  | February 25, 2006 |  |
| Net Sales |  |  |  |  |  |  |  |  |
| Candy | \$ | 31,701 | \$ | 29,541 | \$ | 139,308 | \$ | 134,117 |
| Gum |  | 1,527 |  | 1,036 |  | 7,921 |  | 10,144 |
| Total Confectionery | \$ | 33,228 | \$ | 30,577 | \$ | 147,229 | \$ | 144,261 |
| Sports | \$ | 41,572 | \$ | 29,722 | \$ | 136,810 | \$ | 95,376 |
| Non-Sports |  | 8,623 | \$ | 7,211 | \$ | 41,392 | \$ | 54,201 |
| Total Entertainment Products | \$ | 50,195 | \$ | 36,933 | \$ | 178,202 | \$ | 149,577 |
| Total Net Sales | \$ | 83,423 | \$ | 67,510 | \$ | 325,431 | \$ | 293,838 |
| Contributed Margin |  |  |  |  |  |  |  |  |
| Confectionery | \$ | 10,427 | \$ | 10,471 | \$ | 46,591 | \$ | 43,842 |
| Entertainment Products |  | 14,020 |  | 7,040 |  | 47,416 |  | 34,983 |
| Total | \$ | 24,447 | \$ | 17,511 | \$ | 94,007 | \$ | 78,825 |
| Direct Overhead |  |  |  |  |  |  |  |  |
| Confectionery | \$ | 6,510 | \$ | 5,814 | \$ | 23,570 | \$ | 23,767 |
| Entertainment Products |  | 6,569 |  | 6,111 |  | 24,531 |  | 21,624 |
| Total | \$ | 13,079 | \$ | 11,925 | \$ | 48,101 | \$ | 45,391 |
| Operating Profit Net of Direct Overhead |  |  |  |  |  |  |  |  |
| Confectionery | \$ | 3,917 | \$ | 4,657 | \$ | 23,021 | \$ | 20,075 |
| Entertainment Products |  | 7,451 |  | 929 |  | 22,885 |  | 13,359 |
| Total | \$ | 11,368 | \$ | 5,586 | \$ | 45,906 | \$ | 33,434 |

Reconciliation of Operating Profit to Income (loss) Before Provision for Income Taxes:

Total operating profit, net of direct overhead
Indirect overhead
Other income, net
Depreciation \& amortization
Income (loss) from operations
Interest income, net
Income (loss) before provision for income taxes

| \$ | 11,368 | \$ | 5,586 | \$ | 45,906 | \$ | 33,434 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $(3,824)$ |  | $(7,726)$ |  | $(23,951)$ |  | $(30,042)$ |
|  | $(4,477)$ |  | $(1,563)$ |  | $(4,021)$ |  | 327 |
|  | (956) |  | $(1,194)$ |  | $(5,241)$ |  | $(6,031)$ |
|  | 2,111 |  | $(4,897)$ |  | 12,693 |  | $(2,312)$ |
|  | 978 |  | 331 |  | 3,317 |  | 2,912 |
| \$ | 3,089 | \$ | $(4,566)$ | \$ | 16,010 | \$ | 600 |

